```
IN THE UNITED STATES DISTRICT COURT
 1
                  FOR THE DISTRICT OF SOUTH CAROLINA
                          COLUMBIA DIVISION
 2
 3
          RICHARD M. KENNEDY, III, )
 4
                   PLAINTIFF,
 5
                 -VERSUS-
                                    )
                                        3:15-CV-01844
 6
                                        AUGUST 1, 2018
                                   )
          ROBERT WILKIE, SECRETARY )
                                        COLUMBIA, SC
                                        VOLUME I OF II
 7
          OF THE US DEPARTMENT OF )
          VETERANS AFFAIRS,
 8
                   DEFENDANTS.
 9
          _____)
10
               BEFORE THE HONORABLE MARGARET B. SEYMOUR
11
               UNITED STATES DISTRICT JUDGE, PRESIDING
12
                            BENCH TRIAL
                 ***** REDACTED TRANSCRIPT ******
13
          APPEARANCES:
1 4
15
          FOR THE PLAINTIFF:
                                 WILMOT B. IRVIN, ESQ.
                                 REBECCA G. FULMER, ESQ.
                                 WILMOT B. IRVIN LAW OFFICE
16
                                 PO BOX 7816
                                  COLUMBIA, SC 29202
17
18
          FOR THE DEFENDANT:
                                 TERRI H. BAILEY, AUSA
                                 BROOK B. ANDREWS, AUSA
19
                                 US ATTORNEY'S OFFICE (COLUMBIA)
                                  1441 MAIN STREET, SUITE 500
2 0
                                  COLUMBIA, SC 29201
21
          COURT REPORTER:
                                 KATHLEEN RICHARDSON, RMR, CRR
                                  UNITED STATES COURT REPORTER
22
                                  901 RICHLAND STREET
23
                                  COLUMBIA, SC 29201
2 4
                    STENOTYPE/COMPUTER-AIDED TRANSCRIPTION
                                *** *** ***
25
```

1	OPENING STATEMENT BY MR. IRVIN
2	OPENING STATEMENT BY MR. ANDREWS 24
3	INDEX OF WITNESSES
4	DR. ROBERT MILLER
5	DIRECT BY MR. IRVIN 43
6	CROSS BY MRS. BAILEY
7	REDIRECT BY MR. IRVIN 81
8	RECROSS BY MRS. BAILEY
9	DR. BERNARD DEKONING
0	DIRECT BY MR. IRVIN
. 1	CROSS BY MRS. BAILEY
. 2	TAMARA NICHOLS
3	DIRECT BY MR. IRVIN
. 4	CROSS BY MRS. BAILEY
. 5	REDIRECT BY MR. IRVIN
- 6	DR. WILLIAM GROH
. 7	DIRECT BY MR. IRVIN
. 8	CROSS BY MR. ANDREWS
. 9	REDIRECT BY MR. IRVIN
2 0	
2.1	
2 2	
2.3	
2 4	
2 5	

```
1
                                                          \mathtt{E} \ \mathtt{X} \ \mathtt{H} \ \mathtt{I} \ \mathtt{B} \ \mathtt{I} \ \mathtt{T} \ \mathtt{S}
  2
                     NO.
                                                                         ID
                                                                                   EV
  3
                     D - 6
                                                                                   170
  4
                     ** EXHIBITS WERE PREMARKED **
  5
  6
  7
  8
  9
10
11
12
13
1 4
15
16
1 7
18
19
2 0
2 1
22
23
2 4
2 5
```

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

THE COURT: ALL RIGHT. THIS MORNING WE ARE HERE FOR THE TRIAL OF THE CASE OF RICHARD M KENNEDY, THE THIRD, VERSUS DAVID J SHULKIN IN HIS OFFICIAL CAPACITY AS SECRETARY OF THE UNITED STATES DEPARTMENT OF VETERANS AFFAIRS, CIVIL ACTION NUMBER 3:14-3821. THERE'S BEEN A MOTION TO SUBSTITUTE THE DEFENDANT FOR THE NEWLY-APPOINTED SECRETARY OF THE DEPARTMENT OF VETERAN AFFAIRS, ROBERT WILKIE. IS THERE ANY OBJECTION TO THAT MOTION? MR. IRVIN: NO OBJECTION, YOUR HONOR. THE COURT: OKAY. THE MOTION THEN IS GRANTED. ARE THERE ANY OTHER MOTIONS THAT NEED TO BE HEARD AT THIS TIME? MRS. BAILEY: NOT FROM THE UNITED STATES, YOUR HONOR. MR. IRVIN: NONE FROM THE PLAINTIFF, YOUR HONOR. THERE ARE JUST A FEW LITTLE HOUSEKEEPING MATTERS THAT WE MIGHT WANT TO TALK ABOUT BEFOREHAND, BUT --THE COURT: OKAY. MR. IRVIN: -- NO MOTIONS. THE COURT: ALL RIGHT. AND THOSE HOUSEKEEPING MATTERS ARE WHAT? MR. IRVIN: THANK YOU, YOUR HONOR. JUST WANTED TO LET THE COURT KNOW THAT WE HAVE MADE SOME PROGRESS IN TERMS OF BEING ABLE TO AGREE ON THINGS AND WE HAVE STIPULATED THE EXHIBITS ON BOTH SIDES COME IN WITHOUT OBJECTION. I JUST

WANTED TO APPRIZE THE COURT OF THAT.

1 4

2 0

2 4

AND ALSO I JUST WANTED TO REMIND THE COURT THAT WE DID

REQUEST IN OUR TRIAL BRIEF THAT THE WITNESSES BE EXCLUDED

UNDER THE RULE. AND YOUR HONOR, I DO -- I GAVE TO

MRS. BAILEY A LIST THAT IS OUR -- OUR LIST OF -- NOW I CAN'T

PUT MY HANDS ON IT. THERE IT IS. THANK YOU.

AND JUST FOR THE COURT'S CONVENIENCE, THIS -- AS YOUR

HONOR WILL REMEMBER A FEW WEEKS AGO WHEN WE HAD A PRETRIAL

CONFERENCE WE DISCUSSED WHETHER THESE WITNESSES THAT WE PLAN

TO CALL THAT ARE VA EMPLOYEES --

COURT REPORTER: CAN YOU GET NEAR YOUR MICROPHONE?

MR. IRVIN: -- I'M SORRY. WHETHER THE WITNESSES
WHO ARE VA EMPLOYEES WOULD COME IN BY DEPOSITION OR BY LIVE
TESTIMONY. AND THEY ARE GOING TO COME IN BY LIVE TESTIMONY
WITH THE EXCEPTION OF DR. FICHTNER -- I BELIEVE IS HOW HE
PRONOUNCES THAT. AND WE UNDERSTAND THAT DR. FICHTNER HAS A
SERIOUS MEDICAL CONDITION AND IS AWAY, AND SO WE ARE GOING TO
BE READING HIS; HIS DEPOSITION TESTIMONY. I JUST WANTED TO
MAKE THE COURT AWARE OF THAT.

AND FOR THE COURT'S CONVENIENCE I WOULD JUST SIMPLY HAND

UP TO YOU -- WE HAVE ALREADY PROVIDED TO MRS. BAILEY -- THE

SEQUENCE OF THOSE VA WITNESSES IN THE ORDER THAT WE PLAN TO

CALL THEM.

THE COURT: THAT'S FINE.

MR. IRVIN: AND SO I JUST HAND THOSE TO THE CLERK.

1 4

2 0

YOUR HONOR, JUST A COUPLE OF OTHER -- JUST A COUPLE OF OTHER HOUSEKEEPING MATTERS. MRS. WOODS, WHO IS THE PARALEGAL FOR MRS. BAILEY AND MR. ANDREWS, WAS KIND ENOUGH YESTERDAY TO SEND ME A MUCH MORE LEGIBLE COPY OF OUR EXHIBIT 9, PLAINTIFF'S TRIAL EXHIBIT NUMBER 9. AND UNFORTUNATELY I HAD ALREADY DELIVERED TO THE COURT OUR TRIAL NOTEBOOK THAT CONTAINED YOUR HONOR'S COPIES OF THE EXHIBITS.

AND SO, WITH COUNSEL'S PERMISSION I SIMPLY WANTED TO

AND SO, WITH COUNSEL'S PERMISSION I SIMPLY WANTED TO

HAND UP A MORE LEGIBLE COPY OF OUR TRIAL EXHIBIT NUMBER 9

WHICH MRS. BAILEY OBVIOUSLY ALREADY HAS A COPY OF. AND THANK

YOU AGAIN, MRS. WOODS, FOR DOING THAT. SO, THERE IS THAT.

AND ONE LAST HOUSEKEEPING MATTER. YESTERDAY AS DR.

KENNEDY WAS PREPARING FOR THE TRIAL, HE NOTICED A TYPO IN HIS

CALCULATIONS, EXHIBIT 20, AND HE CORRECTED THAT AND SENT IT

TO ME AND I IMMEDIATELY SENT IT OVER TO MRS. BAILEY, AND I

HAVE -- UNFORTUNATELY IT WAS AFTER I DELIVERED THE TRIAL

NOTEBOOK, AND SO I WANTED TO JUST HAND UP TO YOUR HONOR, THE

HOLES PUNCHED IN IT, THAT CORRECTED SHEET THAT HAS -- YES.

THAT'S THE SAME ONE THAT I GAVE YOU.

AND YOUR HONOR, I THINK IN TERMS OF ANY HOUSEKEEPING

KINDS OF ISSUES, THAT WOULD BE ALL FOR THE PLAINTIFF. AND I

SHOULD HAVE -- I APOLOGIZE. I SHOULD HAVE INTRODUCED MYSELF.

I'M WILMOT IRVIN. AND ALONG WITH REBECCA FULMER, MY

CO-COUNSEL, WE REPRESENT DR. RICK KENNEDY WHO IS SEATED WITH

US AT COUNSEL TABLE.

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

20

21

22

2.3

2 4

25

THE COURT: THANK YOU VERY MUCH. MRS. BAILEY? MRS. BAILEY: YOUR HONOR, AT COUNSEL TABLE WE HAVE GOT BROOK ANDREWS, AN AUSA, AND SAUNDRA WOODS, OUR PARALEGAL WHO WILL BE HELPING WITH THE EXHIBITS TODAY. THE COURT: OKAY. MRS. BAILEY: WE ALSO HAVE SOME SUMMER LAW CLERKS AT THE US ATTORNEY'S OFFICE; CHRIS SEARS AND KEVIN DELONA [PH]. THE COURT: OKAY. MRS. BAILEY: AND THE NEWEST LAWYER IN THE BAILEY FAMILY, MISS SARA BAILEY, WHO GRADUATED THIS PAST SPRING AND TOOK THE BAR EXAM LAST WEEK. THE COURT: WELCOME. MRS. BAILEY: SHE WILL BE WATCHING THE TRIAL ALSO. THE COURT: OKAY. THANK YOU. MR. IRVIN: YOUR HONOR, COULD WE BORROW ONE OF THOSE LAW CLERKS OR PERHAPS SARA DURING THE TRIAL? WE ARE A LITTLE SHORT ON LAW CLERKS. MRS. BAILEY: OH, AND ONE MORE THING, YOUR HONOR. WE -- DR. MILLER IS THE FIRST WITNESS ON THE PLAINTIFF'S LIST. HE RETIRED FROM THE VA SEVERAL MONTHS AGO AND MOVED TO OHIO. WE SUBPOENAED HIM TO COME TO THE TRIAL AND HE WAS COMING LAST NIGHT BUT HIS PLANE GOT DELAYED BECAUSE THE ATLANTA AIRPORT SHUT DOWN BECAUSE OF WEATHER. HE IS ON THE PLANE THIS MORNING AND SHOULD BE HERE SOON.

THE COURT: OKAY. SO THEN YOU WILL START WITH A 1 DIFFERENT WITNESS THEN IF HE'S NOT HERE? 2 3 MRS. BAILEY: IF HE'S NOT HERE. THE COURT: OKAY. 4 MR. IRVIN: YES, MA'AM. WE CAN PUT HIM UP IF HE 5 ARRIVES IN TIME AFTER -- I'M ASSUMING THE COURT WOULD LIKE SOME OPENING STATEMENTS. BUT WE CAN PUT HIM UP WHEN HE GETS 7 HERE OR WE CAN TAKE HIM OUT OF SEQUENCE IF WE NEED TO. 8 9 THE COURT: OKAY. SO WILL YOU BE USING ANY SPECIAL EOUIPMENT? DO YOU KNOW HOW TO USE ALL OF THE EOUIPMENT HERE? 10 MR. IRVIN: MAY IT PLEASE THE COURT. WE INQUIRED A 11 12 WHILE BACK ABOUT WHAT YOUR HONOR'S PREFERENCE WAS IN TERMS OF TRIAL EXHIBITS AND WE SUBMITTED THE PAPER COPIES VIA A TRIAL 13 1 4 NOTEBOOK. MRS. BAILEY HAS BEEN GRACIOUS ENOUGH TO SAY THAT 15 THEY HAVE LOADED IN OUR EXHIBITS AS WELL AS THE DEFENDANT'S EXHIBITS AND WE HAVE NO PROBLEM WITH THEM USING -- USING THE 16 17 EXHIBITS IN THAT WAY. WE DID NOT DO THAT BECAUSE WE MAY HAVE MISUNDERSTOOD, 18 19 BUT WE -- WHAT WE UNDERSTOOD WAS PAPER COPIES IN A NOTEBOOK, 2 0 WE HAVE DONE THAT. AND I HAVE GIVEN THE CLERK THE PLAINTIFF'S ORIGINAL EXHIBITS. AND YOUR HONOR MAY RECALL 21 THAT THERE WERE TWO OF OUR EXHIBITS THAT WERE ON DAMAGES 22

WE HAVE DONE THAT. AND I HAVE GIVEN THE CLERK THE

PLAINTIFF'S ORIGINAL EXHIBITS. AND YOUR HONOR MAY RECALL

THAT THERE WERE TWO OF OUR EXHIBITS THAT WERE ON DAMAGES

EXHIBITS AND THERE WAS SOME OBJECTION. AND AS I MENTIONED

JUST A FEW MOMENTS AGO, WE HAVE RESOLVED THOSE OBJECTIONS AND

SO ALL OF THE EXHIBITS ON BOTH SIDES OF THE CASE ARE -- WOULD

COME IN WITHOUT OBJECTION. 1 THE COURT: OKAY. MR. ANDREWS? 2 MR. ANDREWS: AND YOUR HONOR, IN MY OPENING I WILL 3 BE USING THE POWERPOINT. EVERYTHING WE WILL BE USING WILL BE 4 ELECTRONIC AND WE HAVE DONE A WALK-THROUGH HERE IN THE 5 COURTROOM AND EVERYTHING IS WORKING. 6 7 THE COURT: OKAY. ALL RIGHT. MR. IRVIN: AND YOUR HONOR, IF THIS ISN'T THE 8 9 APPROPRIATE TIME, I WOULD -- AND YOU MAY BE -- I DON'T KNOW IF COUNSEL WILL BE REFERRING TO EXHIBITS, BUT I WOULD JUST 10 MOVE IN THE -- MOVE THE INTRODUCTION OF THE PLAINTIFF'S 11 12 EXHIBITS WITHOUT OBJECTION AND SAME WITH THE DEFENDANT IF THAT'S... 13 1 4 THE COURT: ALL RIGHT. THAT'S FINE. MR. IRVIN: THANK YOU. 15 MRS. BAILEY: AND I WILL HAND THE DEFENDANT'S 16 17 EXHIBITS UP. 18 THE COURT: OKAY. ALL RIGHT. THANK YOU. SO, WE 19 ARE HERE IN THE MATTER OF RICHARD KENNEDY, THE THIRD, VERSUS 20 ROBERT WILKIE IN HIS OFFICIAL CAPACITY AS SECRETARY OF THE UNITED STATES DEPARTMENT OF VETERAN AFFAIRS. THE PLAINTIFF'S 21 REMAINING CLAIM AGAINST THE DEFENDANT IS A DISPARATE IMPACT 22 23 CLAIM UNDER THE AGE DISCRIMINATION ACT, THE ADEA, 29 UNITED

ACTION UNDER THE FEDERAL SECTOR PROVISION OF THE ADEA WHICH

STATES CODE, SECTION 623, AND THE PLAINTIFF IS BRINGING THIS

2 4

25

1 4

2 4

IS 29, UNITED STATES CODE, SECTION 633A WHICH EXTENDS THE ADEA TO FEDERAL EMPLOYEES OVER THE AGE OF 40.

PLAINTIFF ALLEGES THAT WILLIAM JENNINGS BRYAN DORN

VETERAN AFFAIRS MEDICAL CENTER, WHICH IS KNOWN AS THE DORN

MEDICAL CENTER, HAS ENGAGED IN A PRACTICE OF AGE

DISCRIMINATION IN DETERMINING THE MARKET PAY FOR

ANESTHESIOLOGISTS.

THE PLAINTIFF CLAIMS THAT ALTHOUGH THE DORN MEDICAL

CENTER'S PRACTICES AND POLICIES ARE FACIALLY NEUTRAL IN THE

TREATMENT OF STAFF ANESTHESIOLOGISTS, THE IMPACT OF THESE

PRACTICES FALLS MORE HARSHLY ON OLDER STAFF ANESTHESIOLOGISTS

INCLUDING THE PLAINTIFF. AND THE PLAINTIFF IS SEEKING

DAMAGES AGAINST DEFENDANT IN THE FORM OF BACK-PAY, FUTURE

PAY, LOST RETIREMENT BENEFITS, AND OTHER BENEFITS,

CONSEQUENTIAL DAMAGES, ATTORNEYS FEES AND COSTS.

IN THE COURT'S JULY 30TH, 2018 ORDER THE COURT SET OUT

THE BURDEN OF PROOF IN THIS CASE AND SPECIFICALLY THE

PLAINTIFF HAS TO DEMONSTRATE WITH STATISTICAL EVIDENCE THAT

THE CHALLENGED PRACTICE HAS AN ADVERSE AFFECT ON THE

PROTECTED GROUP.

IF THE PLAINTIFF MEETS THIS BURDEN, THEN THE BURDEN

SHIFTS TO THE DEFENDANT TO DEMONSTRATE THAT THE CHALLENGED

PRACTICE IS JOB-RELATED FOR THE POSITION IN QUESTION AND

CONSISTENT WITH BUSINESS NECESSITY. AND IF THE DEFENDANT

MEETS THIS BURDEN, THEN THE PLAINTIFF MUST THEN DEMONSTRATE

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

THAT AN ALTERNATIVE EMPLOYMENT PRACTICE COULD MEET THE

EMPLOYER'S LEGITIMATE NEEDS WITHOUT A SIMILAR DISCRIMINATORY

EFFECT.

AT THE HEART OF PLAINTIFF'S ISSUE WITH HOW MARKET PAY IS SET IS HIS ALLEGATION THAT THE DEFENDANT DOES NOT FOLLOW THE STATUTORY MANDATE TO CONSIDER THE FACTORS SET OUT IN SECTION FIVE OF SECTION C OF THE ACT AND THE PLAINTIFF HAS LISTED THE DETERMINATION OF THE AMOUNT OF MARKET PAY OF A PHYSICIAN OR DENTIST SHOULD TAKE INTO CONSIDERATION CERTAIN FACTORS SUCH AS THE LEVEL OF EXPERIENCE OF THE PHYSICIAN OR DENTIST AND THE SPECIALTY OR THE ASSIGNMENT OF THE PHYSICIAN OR DENTIST, THE NEED FOR THE SPECIALTY OR ASSIGNMENT OF THE PHYSICIAN OR DENTIST AT THE MEDICAL FACILITY OF THE DEPARTMENT CONCERNED AND THE HEALTHCARE LABOR MARKET FOR SPECIALTY FOR THE SPECIALTY ASSIGNMENT OF THE PHYSICIAN OR DENTIST WHICH MAY COVER ANY OF THE -- ANY OF THE GEOGRAPHIC AREA THE SECRETARY CONSIDERS APPROPRIATE FOR THE SPECIALTY OR ASSIGNMENT, THE BOARD CERTIFICATIONS, IF ANY, OF THE PHYSICIAN OR THE DENTIST, AND THE PRIOR EXPERIENCE OF ANY OF THE PHYSICIANS OR DENTISTS AS AN EMPLOYEE OF THE VETERANS HEALTH ADMINISTRATION AND SUCH AS THE CONSIDERATIONS AS APPROPRIATE. AND PLAINTIFF IS CLAIMING THE DEFENDANT'S IMPROPER CONSIDERATION OF THESE FACTORS HAS A SIGNIFICANT DISPARATE IMPACT ON HIM AND OLDER ANESTHESIOLOGISTS.

AT THIS TIME I WILL HEAR FROM THE PLAINTIFF WITH REGARD

1 4

2 0

2 4

TO AN OPENING, ANY OPENING STATEMENT YOU MAY MAKE WITH REGARD TO YOUR CASE.

MR. IRVIN: THANK YOU VERY MUCH, YOUR HONOR. I'M

NOT SURE, YOUR HONOR, ABOUT THE MICROPHONES AND THE SOUND

SYSTEM. I WAS GOING TO USE THE PODIUM IF THAT...

THE COURT: YOU MAY USE THE PODIUM, BUT JUST SPEAK INTO THE MICROPHONE.

## OPENING STATEMENT

MR. IRVIN: MAY IT PLEASE THE COURT. THIS CASE,
YOUR HONOR, IS ABOUT ANESTHESIOLOGISTS AT DORN VA MEDICAL
CENTER AND THE AMOUNTS OF MARKET PAY THESE ANESTHESIOLOGISTS
RECEIVE. AND AT BOTTOM, THE CASE PRESENTS, AS YOUR HONOR HAS
ALREADY ALLUDED TO, A CONFLICT BETWEEN THE FEDERAL STATUTE
GOVERNING PAY FOR VA PHYSICIANS AND, FIRST, A HANDBOOK THAT
WAS PUBLISHED BY THE VA AS INTERPRETED AND APPLIED BY THE
DORN VA AND, SECOND, THE FLAWED MARKET PAY METHODOLOGY THAT
IS ACTUALLY EMPLOYED BY DORN VA WHEREBY AT BEST, YOUR HONOR,
LIP SERVICE IS PAID TO THE STATUTORY FACTORS THAT ARE
MANDATED BY THE STATUTE. THE LANGUAGE IN THE STATUTE IS,
SHALL TAKE INTO ACCOUNT THOSE FACTORS. SO AT BEST THEY GIVE
LIP SERVICE TO THOSE FACTORS AND AT WORST THOSE MANDATED

THE RESULT? THE DETERMINATION OF AN ANESTHESIOLOGIST'S

MARKET PAY, YOUR HONOR, BECOMES A SIMPLE MATHEMATICAL

CALCULATION AND THAT CALCULATION IS ANNUAL PAY MINUS BASE PAY

1 4

2 0

EQUALS MARKET PAY. THERE IS NO ATTEMPT TO ARRIVE AT AN AWARD OF MARKET PAY STANDING ALONE BY APPLYING THE MANDATED FACTORS. AND KEY TO OUR CASE, YOUR HONOR, IS THAT THE STATUTE REQUIRES THAT. AND AS THE TESTIMONY UNFOLDS, I BELIEVE THAT THE COURT WILL SEE THAT THAT AIN'T HOW IT HAPPENS AT DORN VA.

NOW, ALSO LET ME JUST SAY THAT IN DOING SO, THAT IS THE METHODOLOGY THAT WE BELIEVE IS FLAWED AND IN VIOLATION OF THE STATUTE, THERE ALSO IS NO ATTEMPT MADE TO COMPARE THE PROPOSED MARKET PAY OF A PARTICULAR ANESTHESIOLOGIST TO THE MARKET PAY OF OTHER ANESTHESIOLOGISTS TO ENSURE THAT THE FACTORS ARE APPLIED FAIRLY IN ARRIVING AT A DETERMINATION OF MARKET PAY.

NOW, HERE IS HOW IT'S DONE AT DORN; THAT IS THIS PROCESS

OF ARRIVING AT AN ANESTHESIOLOGIST'S SALARY OR COMPENSATION.

THE ANESTHESIA DEPARTMENT OR SERVICE LINE SHEET -- DR.

MILLER, WHO IS ON HIS WAY FROM ATLANTA -- DR. MILLER, AS THE

SERVICE LINE CHIEF, WOULD IN WORKING WITH ONE OF DORN'S HR

PERSONS, WOULD COME UP WITH A NUMBER FOR ANNUAL PAY. NOT

MARKET PAY BUT ANNUAL PAY. AND ANNUAL PAY, AS THE COURT

KNOWS, IS THE SUM OF BASE PAY PLUS MARKET PAY.

AND SO DR. MILLER COMES IN TO WHAT IS CALLED A

COMPENSATION PANEL OR A PAY PANEL. THEY ARE CALLED BOTH

THINGS IN THE TESTIMONY AND IN THE DOCUMENTS. AND THE

STATUTE, YOUR HONOR, PRESCRIBES THAT THE SECRETARY OF THE VA

1 4

2 0

2.4

IS TO UTILIZE APPROPRIATE PANELS OF PHYSICIANS TO DETERMINE

MARKET PAY. BUT DR. MILLER CONVENES A COMPENSATION PANEL AND

BRINGS WITH HIM A RECOMMENDATION FOR ANNUAL PAY AND HE PUTS

FORTH THAT RECOMMENDATION TO THE PANEL.

NOW, THE PANELS CONSIST OF THREE PHYSICIANS. THEY ARE

NOT NECESSARILY ANESTHESIOLOGISTS. THEY ARE SIMPLY

PHYSICIANS EMPLOYED AT THE DORN VA. AND THOSE THREE

PHYSICIANS SERVE AS THE PANEL. DR. MILLER, WHO IS THE

SERVICE LINE CHIEF FOR ANESTHESIOLOGY, PRESENTS. THEY CALL

HIM THE PRESENTER OF THE RECOMMENDATION FOR ANNUAL PAY.

NOW, I THINK THAT THE TESTIMONY WILL DEMONSTRATE THAT

USUALLY, NOT ALWAYS, BUT USUALLY THAT RECOMMENDATION OF

ANNUAL PAY IS ACCEPTED BY THE PANEL AND THAT ESSENTIALLY

CONCLUDES THE PANEL'S ACTION. THE MEMBERS OF THE PANEL SIGN

THE COMP FORM, THE COMP REVIEW FORM, AND THE PAPER TRAIL

PROGRESSES ON THROUGH HR AND GOES TO THE DIRECTOR OF THE DORN

VA WHO IS THE APPROVING OFFICIAL, AND THAT PERSON APPROVES

THE RECOMMENDATION THAT IS PASSED ON BY THE COMP PANEL. THAT

IS IN GENERAL TERMS HOW THINGS WORK AT THE DORN VA.

AND THE IMPORTANT THING, YOUR HONOR, IS THAT IN THAT

PROCESS THERE IS NO FOCUS SPECIFICALLY ON MARKET PAY. THE

FOCUS -- AND I BELIEVE WE WILL HEAR VIRTUALLY EVERY WITNESS

FROM THE VA CONFIRM THAT THE PANEL'S JOB, DR. MILLER'S JOB,

IS TO FOCUS ON ANNUAL PAY AND NOT MARKET PAY. AND SO THAT,

YOUR HONOR, IS AT THE HEART OF THE CASE AND VIOLATES THE

1 4

STATUTORY MANDATE THAT THOSE FACTORS SHALL -- THEY SHALL TAKE

INTO ACCOUNT THOSE FACTORS IN DETERMINING MARKET PAY.

NOW, YOUR HONOR, I'VE ALREADY TALKED ABOUT ANNUAL PAY

AND THE TWO ELEMENTS OF ANNUAL PAY. THOSE ARE BASE PAY AND

MARKET PAY. VERY BRIEFLY YOU'LL HEAR ABOUT BASE PAY,

PROBABLY ALREADY READ ABOUT IT. BASE PAY IS A -- IS A TABLE

OF LONGEVITY, AND THE NUMBERS FOR BASE PAY FOR A PARTICULAR

ANESTHESIOLOGIST COMES OFF OF THAT TABLE.

THERE'S NO DISCRETION. THE PANEL DOESN'T NEED TO WORRY

ABOUT DID SHE MAKE ALL A'S IN MEDICAL SCHOOL OR DOES HE HAVE

BOARD CERTIFICATION OR HOW LONG -- IT'S PURELY A FUNCTION OF

THE LONGEVITY TABLE. DR. KENNEDY'S BEEN THERE FOR 14 YEARS.

HE FALLS ON THE TABLE FOR BASE PAY, IT'S STEP SO-AND-SO OR

TIER SO-AND-SO AND BINGO, THERE'S HIS NUMBER. THAT'S IT. HR

DOES THAT ESSENTIALLY.

SO, ANNUAL PAY THEN IS BASE PAY PLUS THE MARKET PAY.

AND YOU HAVE A RECOMMENDATION FOR ANNUAL PAY AND YOU HAVE A

BASE PAY PORTION OF THAT THAT IS NONDISCRETIONARY, COMES

RIGHT OFF THE TABLE, IT IS WHAT IT IS, AND THAT'S WHAT YOU

APPLY.

AND SO WHAT HAPPENS IS WHEN THE PANEL HAS DONE ITS JOB

AND IT HAS RECOMMENDED THE ANNUAL PAY FIGURE, THEN YOU HAVE

GOT THE ANNUAL PAY FIGURE THEN. LET'S SAY IT'S \$275,000.

AND THEN YOU HAVE GOT A BASE PAY THAT COMES OFF THE TABLE,

THE LONGEVITY TABLE. YOU KNOW WHAT THAT IS OR AT LEAST HR

1 4

2 0

KNOWS WHAT THAT IS. AND THEY SIMPLY TAKE THE ANNUAL PAY
RECOMMENDATION AND THEY SUBTRACT THAT BASE PAY NUMBER THAT
COMES RIGHT OFF THE TABLE AND THAT'S HOW THEY ARRIVE AT THE
MARKET PAY.

THERE IS NO EVIDENCE, NO DOCUMENTATION ANYWHERE THAT I HAVE SEEN IN THIS CASE WHEREBY THE DORN VA EVER TAKES THOSE FACTORS AND APPLIES THEM IN A DETERMINATION DISCREETLY OF MARKET PAY. IT SIMPLY DOESN'T HAPPEN. AND SO THAT SIMPLE ARITHMETIC FORMULA, THAT CALCULATION THAT I MENTIONED A MOMENT AGO IS HOW MARKET PAY IS DERIVED. HEY, WE GOT AN ANNUAL PAY RECOMMENDATION, WE KNOW WHAT THE BASE PAY NUMBER IS, AND SO HR SUBTRACTS THAT FROM ANNUAL PAY AND THAT'S THE MARKET PAY NUMBER.

NOW, LET ME TRY TO SAY WHY THIS MATTERS. THE DATA THAT

DR. KENNEDY WILL TESTIFY THAT HE COLLECTED AFTER HE LEARNED

ABOUT HOW THINGS WORKED AT DORN VA AND THAT SAME DATA THAT

WAS LATER COLLECTED BY MRS. FULMER AND ME IN THE DISCOVERY IN

THIS CASE CLEARLY DEMONSTRATES AN INVERSE CORRELATION BETWEEN

THE AGE OF THE ANESTHESIOLOGISTS AND THE AMOUNT OF MARKET

PAY.

YOUR HONOR HAS ALREADY BEEN THERE AND DONE THIS. AND IN
YOUR ORDER ON SUMMARY JUDGMENT YOU HAD A TABLE THAT THE

DEFENDANT HAD SUBMITTED, YOU HAD INFORMATION FROM US, AND YOU
SAW, THE COURT SAW, YOUR HONOR SAW THAT INVERSE CORRELATION.

AND SO, WHEN DR. KENNEDY LEARNED ABOUT HOW THINGS REALLY

1 4

2 0

WORKED IN DETERMINING MARKET PAY, HE MADE A FOIA REQUEST

BEFORE I HAD EVER SPOKEN TO HIM AND HE GATHERED THE

INFORMATION RELATIVE TO THE OTHER ANESTHESIOLOGISTS THAT WERE

MARKET PAY INFORMATION AND EVENTUALLY AGE INFORMATION AND HE

WAS ABLE TO SEE WHAT WAS HAPPENING TO HIM, AND HE IS THE

OLDEST ANESTHESIOLOGIST AT DORN.

HE HAS BEEN THERE FOR LONGER THAN ANY OF THE OTHER

ANESTHESIOLOGISTS AT DORN AND HE SEES THAT RATHER THAN BEING

GIVEN CREDIT FOR OR WE WOULD SAY REWARDED FOR THAT TIME THAT

HE HAS SPENT AT THE DORN VA -- AND THAT'S ONE OF THE FACTORS

THAT'S MANDATED IN THE STATUTE IN DETERMINING THE AMOUNT OF

MARKET PAY -- HE WAS ACTUALLY BEING PUNISHED, IF YOU WILL,

BECAUSE HE WAS RECEIVING THE LOWEST MARKET PAY OF ANY OF THE

ANESTHESIOLOGISTS. AND SO, THE OLDER YOU ARE, THE LESS

MARKET PAY YOU RECEIVE IF YOU'RE AN ANESTHESIOLOGIST AT THE

DORN VA.

NOW, THAT RESULT NOT ONLY EVIDENCES A DISPARATE IMPACT

UPON OLDER ANESTHESIOLOGISTS SUCH AS DR. KENNEDY BUT IT ALSO

DIRECTLY CONTRAVENES THOSE MANDATED STATUTORY FACTORS THAT

REWARD LONGEVITY; LEVEL OF EXPERIENCE IN THE SPECIALTY, PRIOR

EXPERIENCE AS AN EMPLOYEE IN THE VA. AND SO, LONGEVITY THEN

IS RECOGNIZED AS A FACTOR DESERVING OF REWARD IN THE FORM OF

MARKET PAY.

AND SO, YOUR HONOR, WHEN A YOUNGER ANESTHESIOLOGIST WITH SUBSTANTIALLY LESS LONGEVITY RECEIVES \$20,000 MORE IN MARKET

1 4

2 0

2.4

PAY THAN AN OLDER ANESTHESIOLOGIST WITH SUBSTANTIALLY MORE
LONGEVITY, THEN THE SYSTEM THAT WAS ESTABLISHED BY THE
CONGRESS HAS BEEN VIOLATED AND THE TRUST THAT WAS PLACED BY
ANESTHESIOLOGISTS, THOSE OLDER ANESTHESIOLOGISTS LIKE DR.
KENNEDY IN THE SYSTEM ESTABLISHED BY CONGRESS, THAT TRUST HAS
BEEN BROKEN, AND THAT'S WHAT THIS CASE IS ALL ABOUT.

AND AS YOUR HONOR KNOWS, WHENEVER THERE IS A CONFLICT
BETWEEN A FEDERAL STATUTE AND AN AGENCY REGULATION OR
IMPLEMENTATION, THEN THE STATUTE CONTROLS. YOUR HONOR KNOWS
THAT LAW, HAS THAT LAW, WE HAVE SUBMITTED THAT LAW, AND THAT
IS REALLY THE NUB OF WHERE WE ARE BECAUSE HERE THE VA HAS
CREATED A SYSTEM AND THE DORN VA HAS IMPLEMENTED ITS OWN
SYSTEM THAT, YOU KNOW, IT'S ALL WELL AND GOOD AND IF THEY
WERE A BUSINESS AND THEY WANTED TO DO IT THAT WAY, THEN FINE,
BUT THEY ARE NOT. AND THE CONGRESS OF THE UNITED STATES
CREATED A SYSTEM THAT WILL WORK JUST FINE AND THAT'S WHAT
THEY ARE NOT FOLLOWING.

NOW, AS FAR AS ANY BUSINESS NECESSITY JUSTIFYING WHAT

DORN HAS DONE HERE BY ESSENTIALLY VIOLATING THE STATUTORY

MANDATES AND HOW MARKET PAY IS TO BE DETERMINED, THERE REALLY

IS NO SUCH NECESSITY THAT CAN JUSTIFY VIOLATING THE FEDERAL

STATUTE. AND NOT ONLY ARE THEY -- IN DOING THAT NOT ONLY ARE

THEY WORKING A DISPARATE IMPACT UPON OLDER ANESTHESIOLOGISTS

BUT THEY ARE IN VIOLATION OF THE STATUTE AND THEY CANNOT COME

FORWARD AND SAY WE HAVE GOT A BUSINESS NECESSITY HERE EVEN

THOUGH IT MEANS WE ARE VIOLATING THE STATUTE.

1 4

2 0

2.3

2.4

SO ON THE BUSINESS NECESSITY ISSUE I THINK THAT'S NUMBER ONE. AND NUMBER TWO IS, YOUR HONOR, THE ALTERNATIVE TO WHAT THEY'RE DOING AND THE -- THAT ALTERNATIVE THAT WOULD ACHIEVE THE GOALS OF RECRUITMENT AND RETENTION OF QUALIFIED PHYSICIANS AND SPECIALTY, THAT -- THAT ALTERNATIVE IS THE VERY PLAN THAT CONGRESS INTENDED IN THE STATUTE. THAT IS WHAT THEY CAN DO TO ENSURE FAIRNESS AND TO ACHIEVE THE GOALS THAT ARE SET FORTH IN THE STATUTE.

AND SO, YOUR HONOR, WE JUST THINK THAT THERE IS NO BUSINESS NECESSITY HERE THAT WOULD JUSTIFY VIOLATING A STATUTE PARTICULARLY WHEN THAT STATUTE IS NOT BEING IMPLEMENTED. AND IF IT WERE, THERE WOULD BE NO -- NONE OF THESE PROBLEMS.

NOW, VERY BRIEFLY -- AND I'M GOING TO SIT DOWN AND LET

MR. ANDREWS GO -- BUT I WANT TO JUST MENTION ON DAMAGES, YOUR

HONOR, A COUPLE OF THINGS. AND YOUR HONOR HAS ALREADY

TOUCHED ON THIS AND I'LL TRY TO BE BRIEF.

WE HAVE -- DR. KENNEDY HAS DONE CALCULATIONS HERE AND THOSE ARE IN THE EVIDENCE NOW AND WE WILL TALK ABOUT THAT WHEN DR. KENNEDY GETS ON THE WITNESS STAND. BUT WHAT HE HAS DONE, YOUR HONOR, IS HE HAS LOOKED AT THE MARKET PAY AWARDS FOR THE FIVE ANESTHESIOLOGISTS IN THE DEPARTMENT. AND AS YOUR HONOR WILL SEE, AND I BELIEVE IT'S ALREADY BEEN DEMONSTRATED, DR. KENNEDY'S MARKET PAY COMES OUT AS THE

LOWEST EVERY PERIOD OF TIME THAT IS IN QUESTION HERE.

1 4

2 0

AND WHAT WE SAY, YOUR HONOR, IS THAT THE EVIDENCE WILL DEMONSTRATE THAT DR. KENNEDY IN EVERY RESPECT IS EQUALLY QUALIFIED AS AN ANESTHESIOLOGIST AND FOR THE FACTORS THAT MATTER UNDER THE STATUTE HERE -- AND THERE ARE -- SOME OF THEM DON'T REALLY EVEN APPLY AND I DON'T THINK ANYBODY CONTESTS THAT THEY ARE THE SAME FOR EVERYBODY, THERE'S NO DIFFERENCE BETWEEN THEM.

BUT THE ONE DIFFERENCE THAT MATTERS, YOUR HONOR, IS DR.

KENNEDY'S EXPERIENCE AT THE VA IS ABOVE ANY OF THE OTHER

ANESTHESIOLOGISTS. AND SO WHEN YOU ACTUALLY APPLY THE

FACTORS, THEN DR. KENNEDY IS AT LEAST EQUAL IN THOSE FACTORS

THAT HAVE TO DO WITH COMPETENCY OR CLINICAL PRACTICE OR

EXPERIENCE IN THE SPECIALTY, BOARD CERTIFICATION. THEY ARE

ALL BOARD CERTIFIED.

BUT THE ONE DIFFERENCE AND ONE OF THE FACTORS IS HE'S
BEEN THERE LONGER. CONGRESS INTENDED THAT LONGEVITY AT THE
VA -- DR. KENNEDY'S GOT IT, HE'S THE OLDEST, BUT HE'S ALSO
THE ONE WITH THE MOST LONGEVITY AT THE VA IN ANESTHESIA -SHOULD BE GIVEN SOME CREDIT.

AND SO, HERE'S WHERE I HAVE BEEN TRYING TO GO WITH THIS.

THE WAY WE MEASURE DAMAGES, AND WE THINK THIS IS AN

ABSOLUTELY REASONABLE APPROACH, THIS IS PLAINTIFF'S

EXHIBIT 18. THE WAY DR. KENNEDY HAS MEASURED DAMAGES IS HE

SAID OKAY, YOU KNOW, THEY HAVE ESTABLISHED THIS RANGE OF

1 4

2 0

MARKET PAY AWARDS AND THEY DO THAT BY THE MARKET PAY THAT
THEY GIVE TO THE VARIOUS ANESTHESIOLOGISTS YEAR OVER YEAR
OVER YEAR. BECAUSE I AM AT LEAST EQUAL ON ALL THE OTHER
FACTORS AND SUPERIOR ON THE FACTOR OF EXPERIENCE AT THE VA, I
SHOULD HAVE BEEN RATHER THAN AT THE BOTTOM OF THAT RANGE OF
MARKET PAY AWARDS FOR THE ANESTHESIOLOGISTS, I SHOULD HAVE
BEEN AT THE TOP OF THAT RANGE. THEY HAVE GIVEN MARKET PAY IN
VARIOUS AMOUNTS. THEY PUT ME AT THE BOTTOM.

AND SO WHAT WE SAY IN OUR DAMAGES IS IT IS A REASONABLE

APPROACH TO SAY, OKAY, SO LET'S JUST PUT DR. KENNEDY AT THE

TOP AND LET'S USE WHOEVER IT IS, DR. ALGHOTHANI OR DR. NGUYEN

OR WHOEVER HAD THE MOST MARKET PAY AND LET'S SAY DR. KENNEDY

SHOULD HAVE GOTTEN THAT. IN FAIRNESS HE SHOULD HAVE GOTTEN

THE HIGHEST AWARD.

AND SO, WHAT WE HAVE DONE IS, WHAT DR. KENNEDY HAS DONE
IS HE HAS TAKEN HIS ACTUAL MARKET PAY AWARDS AND HE'S -- HE'S
THEN TAKEN THE HIGHEST AWARD FOR EACH PERIOD AND HE'S JUST
SUBTRACTED AND GOTTEN THE DIFFERENCE AND HE'S SAYING, I
SHOULD HAVE RECEIVED THE HIGHEST, AND IF I HAD I WOULD HAVE
GOTTEN THIS MUCH MORE IN MARKET PAY OVER THE PERIOD OF TIME
THAT WE'RE TALKING ABOUT AND THAT ESSENTIALLY HE'S DONE A
CALCULATION AND THAT'S HOW HE COMES UP WITH HIS BACK-PAY
NUMBER THAT IS SET FORTH IN EXHIBIT 18.

AND AS YOUR HONOR KNOWS, WE ARE SEEKING NOT ONLY THE BACK-PAY AWARD BUT WE ARE SEEKING INTEREST ON THAT BACK-PAY.

1 4

2 0

AND YOUR HONOR, THOSE SAME CALCULATIONS THAT I JUST DESCRIBED FOR THE BACK-PAY ARE UTILIZED -- AND DR. KENNEDY HAS DONE THIS IN HIS EXHIBIT 20 TO FIGURE OUT HOW HAS THIS IMPACTED MY PENSION.

HE'S -- THAT IS A VERY IMPORTANT THING TO DR. KENNEDY.

HE HAS NOW RETIRED FROM THE VA. THAT RETIREMENT DATE IS

SEPTEMBER THE 30TH OF 2017, SO HE'S 10 MONTHS OUT FROM

RETIREMENT. HE'S HAD SOME MEDICAL ISSUES THAT PROMPTED HIM

TO RETIRE EARLIER THAN HE HAD INTENDED TO DO, BUT HE HAS

RETIRED. AND HIS PENSION -- ONE OF THE REASONS FOR DR.

KENNEDY'S LONGEVITY IS BECAUSE OF THE PENSION BENEFITS THAT

ARE AVAILABLE THROUGH THE VA SYSTEM, AND SO IT'S VERY

IMPORTANT TO HIM.

AND AS YOUR HONOR MAY BE AWARE, THAT PENSION SYSTEM ALSO PROVIDES THAT IN HIS UNTIMELY DEATH THAT HIS WIFE COULD RECEIVE A PORTION OF THOSE PENSION BENEFITS, TOO, AND SO THAT'S KEY TO HIM.

AND WHAT HE'S DONE IS HE HAS FIGURED OUT FROM THE
INFORMATION THAT'S PUBLICLY AVAILABLE ABOUT HOW THE VA
CALCULATES PENSIONS, HE HAS TAKEN HIS MARKET PAY NUMBERS AND
CALCULATIONS AND HE'S FIGURED OUT THAT IF HE HAD GOTTEN THE
HIGHER AWARD OVER THESE YEARS, THE WAY THE VA, THE WAY THE
GOVERNMENT FIGURES HIS PENSION, HE WOULD HAVE GOTTEN MORE PER
MONTH. HE'S DONE THOSE CALCULATIONS AND WE HAVE BEEN ABLE TO
SUBMIT, AGREE TO IT, NO OBJECTION, THEY ARE IN EVIDENCE. DR.

KENNEDY WILL EXPLAIN THAT. AND SO THAT'S -- THAT'S ESSENTIALLY OUR DAMAGES.

1 4

2 0

THERE IS, YOUR HONOR, A LITTLE BIT OF BACK-PAY SORT OF
AN ISSUE WITH PENSION AND THAT IS BETWEEN SEPTEMBER THE 30TH
OF LAST YEAR WHEN DR. KENNEDY MEDICALLY RETIRED UP TO A POINT
WHERE THE COURT ISSUES A JUDGMENT, IF THE COURT DOES, AND
WHATEVER THAT PERIOD IS, 11 MONTHS OR SOMETHING, THEN HE IS
SEEKING ESSENTIALLY A BACK-PAY AWARD, IF YOU WILL, FOR THE
PENSION BENEFITS THAT HE SHOULD HAVE RECEIVED TO DATE OF YOUR
HONOR'S JUDGMENT. IT'S RELATIVELY MODEST AMOUNT, BUT THERE'S
THAT, TOO.

ONE LAST THING AND I THINK I'M READY TO SIT DOWN.

MRS. FULMER WILL BE ABLE TO -- PERHAPS A LOT MORE ELOQUENTLY

THAN I CAN -- ABOUT THE PROVISIONS IN THE BACK-PAY ACT AND SO

FORTH. YOUR HONOR, THE POINT IS THAT THE COURT HAS THE

AUTHORITY TO DIRECT THAT THE VA, THAT THE GOVERNMENT

RECALCULATE DR. KENNEDY'S MARKET PAY ALONG THE LINES THAT WE

HAVE DESCRIBED IF YOUR HONOR BELIEVES THAT WHAT WE ARE

PUTTING FORTH IS A REASONABLE APPROXIMATION OF THE DAMAGES

THAT HE HAS INCURRED AND SO FORTH.

UNDER THE BACK-PAY ACT IN ADDITION TO DR. KENNEDY'S

CALCULATIONS, WHICH WE BELIEVE ARE REASONABLE AND GOOD AND SO

FORTH, YOUR HONOR CAN DIRECT THE VA TO DO ITS OWN

CALCULATIONS UNDER THE BACK-PAY ACT AND TO CALCULATE INTEREST

UNDER THE BACK-PAY ACT ON THOSE BACK-PAY AWARDS. AND SO I

JUST WANTED TO MENTION THAT.

1

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

20

21

22

2.3

2 4

25

AND YOUR HONOR CAN ALSO DIRECT THEM, HAS THE STATUTORY

AUTHORITY UNDER THE BACK-PAY ACT, TO DIRECT THE VA TO

RECALCULATE HIS PENSION BENEFITS SO THAT GOING FORWARD HE

WILL RECEIVE AN ENHANCED PENSION BENEFIT DUE TO THE LOSS OF

THE MARKET PAY THAT WE HAVE DESCRIBED.

AND AS YOUR HONOR POINTED OUT, FINALLY WE SEEK AN AWARD

OF ATTORNEYS FEES, AND AT THE APPROPRIATE TIME WE CAN ADDRESS

THAT IF THERE IS AN APPROPRIATE TIME.

THE COURT: ALL RIGHT. THANK YOU VERY MUCH.

MR. IRVIN: THANK YOU VERY MUCH.

THE COURT: MR. ANDREWS?

MR. ANDREWS: MORNING, YOUR HONOR.

THE COURT: GOOD MORNING.

MR. ANDREWS: MAY IT PLEASE THE COURT.

THE COURT: YES.

OPENING STATEMENT

MR. ANDREWS: PLAINTIFF WAS THE BEST PAID

ANESTHESIOLOGIST IN A NONSUPERVISORY POSITION AT DORN MEDICAL

CENTER. OVER THE COURSE OF HIS CAREER HE RECEIVED CONSISTENT

PAY INCREASES, HIS PAY NEVER WENT DOWN, AND HE WAS NOT

TERMINATED. I HAVE SEARCHED FOR AND CANNOT FIND A PAY

DISCRIMINATION CASE BROUGHT UNDER ANY CIVIL RIGHTS STATUTE

WHERE THE PLAINTIFF WAS PAID MORE THAN HIS PEERS AND THE

COURT NEVERTHELESS DECIDED THAT A CIVIL RIGHTS STATUTE

1 4

2 0

ENTITLED HIM TO MORE MONEY. THIS CASE SHOULD NOT BE THE FIRST.

NOW YOUR HONOR, WE HAVE ARTICULATED OVER THE COURSE OF THIS CASE, AS I KNOW YOU ARE WELL AWARE, OUR ARGUMENTS ABOUT JURISDICTION AND I AM NOT GOING TO RE-ARGUE THOSE HERE. BUT IN MANY WAYS WE ARE GLAD TO BE HERE NOW IN ORDER TO DEVELOP A FULL TRIAL RECORD THAT WILL ESTABLISH THAT THIS IS NOT IN ANY WAY A CASE OF DISCRIMINATION.

OUR ANALYSIS STARTS WITH THE PLAINTIFF'S PRIMA FACIE

CASE. AND YOUR HONOR, THE STANDARD IS TAKEN FROM YOUR

SUMMARY JUDGMENT OPINION OF MARCH 2017, AND AS YOUR HONOR

REPEATED THIS MORNING, IT INVOLVES A SERIES OF ELEMENTS THAT

THE PLAINTIFF IS REQUIRED TO DEMONSTRATE IN THE PRIMA FACIE

CASE.

NOW, I HAVE BROKEN THOSE OUT INTO THREE DIFFERENT

FACTORS. AND THE PLAINTIFF, IN ORDER TO MAKE ITS PRIMA FACIE

CASE, NEEDS TO DEMONSTRATE ALL THREE BY A PREPONDERANCE OF

THE EVIDENCE. NOW, THE FIRST IS A SPECIFIC EMPLOYMENT

PRACTICE. TWO, THAT HAD A DISPROPORTIONATE ADVERSE IMPACT ON

PEOPLE IN THE PROTECTED CLASS -- IN THIS CASE PEOPLE OVER THE

AGE OF 40. AND THIRD, A DEMONSTRATION OF CAUSATION THROUGH

STATISTICAL EVIDENCE OF A KIND AND DEGREE SUFFICIENT TO SHOW

THAT THE PRACTICE IN QUESTION HARMED THOSE INDIVIDUALS

BECAUSE OF THEIR AGE.

NOW, AS WE GO THROUGH THESE FACTORS, I BELIEVE THE

1 4

2 0

2.4

EVIDENCE AND THE TESTIMONY IS GOING TO DEMONSTRATE THAT

PLAINTIFF IS GOING TO FAIL THE PRIMA FACIE ANALYSIS AT EVERY

STEP. BUT EVEN IF THIS PLAINTIFF IS ABLE TO DEMONSTRATE ALL

THOSE FACTORS, AS YOUR HONOR HAS POINTED OUT IN THE ORDER OF

THIS WEEK, THE UNITED STATES THEN HAS THE OPPORTUNITY TO

PRESENT A REBUTTAL CASE SHOWING BUSINESS NECESSITY. AND YOUR

HONOR, WE BELIEVE THE FACTS WILL SUPPORT THAT AS WELL.

SO AS WE GO THROUGH THIS PRESENTATION, I'M GOING TO WALK THROUGH EACH STEP OF THE PRIMA FACIE ANALYSIS AND TALK ABOUT THE EVIDENCE THAT'S GOING TO BE PRESENTED AT THIS TRIAL, SOME QUESTIONS THAT I THINK WILL BE KEY FOR THE COURT IN EVALUATING THAT EVIDENCE.

THE FIRST IS A SPECIFIC EMPLOYMENT PRACTICE. NOW, THE SUPREME COURT IN MEACHAM HAS INSTRUCTED THAT SPECIFIC EMPLOYMENT PRACTICE NEEDS TO BE SOMETHING MORE THAN A GENERALIZED POLICY OR A GENERALIZED GRIEVANCE, IT HAS TO ISOLATE AND IDENTITY VERY SPECIFIC EMPLOYMENT PRACTICES.

NOW, IN THIS CASE THE PLAINTIFF HAS ALLEGED THAT DORN

FAILED TO CALCULATE HIS MARKET PAY PURSUANT TO STATUTORY

PROCEDURE. WE WOULD SUGGEST THAT THIS IS ABOUT AS GENERAL AS

IT GETS. AND WHEN WE REALLY GET INTO THE DETAILS, THE

EVIDENCE WILL NOT SUPPORT ANYTHING MORE SPECIFIC THAN THAT

BECAUSE THE KEY QUESTIONS I WOULD URGE ON THE COURT AT THIS

PARTICULAR STEP OF THE ANALYSIS IS IN WHAT SPECIFIC WAY DID

THE VA FAIL TO CALCULATE THE PLAINTIFF'S PAY AND A SECONDARY

1 4

2 0

2 4

AND EVEN MORE IMPORTANT QUESTION, WERE ALL OLDER EMPLOYEES

AFFECTED IN THE SAME WAY. WE BELIEVE THE EVIDENCE WON'T

SUPPORT THAT.

NOW, THE SECOND STEP OF THE INQUIRY -- AND I'M GOING TO SPEND SOME TIME HERE BECAUSE I THINK THIS IS PROBABLY THE MOST CRITICAL PIECE OF THE INQUIRY -- IS THAT A PLAINTIFF MUST ALLEGE A TANGIBLE ADVERSE EMPLOYMENT ACTION. AND IT IS OBVIOUS IN A DISCRIMINATION CASE THAT THE PLAINTIFF, IN A DISPARATE IMPACT CASE, THAT THE PLAINTIFF'S PROTECTED CLASS MUST BE HARMED IN SOME WAY.

AND YOUR HONOR, THE EVIDENCE IS GOING TO SHOW THE

PLAINTIFF HAD NOT BEEN HARMED IN ANY TANGIBLE WAY OR IN ANY
WAY AT ALL, MUCH LESS OLDER EMPLOYEES AT THE VA. AS I HAVE

SAID, THE PLAINTIFF WAS THE HIGHEST PAID ANESTHESIOLOGIST.

HIS PAY WAS FAIRLY CLOSE TO THAT OF HIS PEERS, BUT IT WAS

NEVERTHELESS HIGHER. HE RECEIVED CONSISTENT PAY RAISES OVER

TIME. HE RECEIVED MORE IN FACT THAN A YOUNGER COLLEAGUE WHO

HAD MORE EXPERIENCE IN THE FIELD OF ANESTHESIOLOGY AND HE WAS

RELATIVELY CLOSE IN AGE AND OVERALL EXPERIENCE TO HIS PEERS.

THERE'S BEEN SOME CONFUSION I THINK ABOUT THAT IN HIS RECORD,

BUT WE ARE GOING TO TALK ABOUT THAT, AND THE EVIDENCE AND THE

TESTIMONY IS GOING TO MAKE THAT CLEAR.

I WOULD SUGGEST THAT THIS COURT WILL NOT FIND A SUCCESSFUL PAY DISCRIMINATION CASE WITH FACTS LIKE THESE BECAUSE THESE ARE NOT HARMFUL FACTS. SO AS YOUR HONOR

1 4

2 0

EVALUATES THE EVIDENCE IN THIS CASE, IT'S IMPORTANT TO ASK

THE QUESTION, DID THE PLAINTIFF REALLY SUFFER ANY HARM HERE?

AND EVEN MORE IMPORTANTLY, DID OLDER EMPLOYEES AT THE CLASS

SUFFER ANY HARM?

YOUR HONOR ACKNOWLEDGED THIS AT THE BEGINNING OF THIS -- OF
TODAY'S TRIAL, AND MR. IRVIN REFERENCES THIS AS WELL. THE
PLAINTIFF ALLEGES THAT HE WAS ALLOCATED LESS MARKET PAY THAN
YOUNGER COLLEAGUES WHOSE COMBINED EXPERIENCE IN THE SPECIALTY
OF ANESTHESIOLOGY AND THAT VA DOCTORS WERE SUBSTANTIALLY
FEWER THAN KENNEDY.

NOW, WE ARE GOING TO NEED TO CLEAR UP I THINK A COUPLE

OF ISSUES HERE. THE FIRST IS DR -- OR RATHER AS THE

PLAINTIFF SUGGESTED, MARKET PAY IS ONLY A COMPONENT OF

OVERALL SALARY, SO WE ARE GOING TO TALK ABOUT THAT.

AND I ALSO WANT TO TALK ABOUT COMBINED YEARS BECAUSE

THIS IS CONFUSING. WHEN THE PLAINTIFF IS TALKING ABOUT

COMBINED YEARS, WHAT HE MEANS IS HE'S TAKING HIS ENTIRE

EXPERIENCE AS A DOCTOR AND THEN HE'S TAKING HIS ENTIRE

EXPERIENCE AS A DOCTOR AT THE VA AND HE'S ADDING THOSE YEARS

ON TOP OF ONE ANOTHER.

SO WHEN IN THE PLEADINGS AND IN THE COMPLAINT WHEN YOU SEE 35 YEARS OF EXPERIENCE, HE WAS ACTUALLY A DOCTOR FOR 19 YEARS, AND 17 OF THOSE YEARS WERE SPENT AT THE VA HOSPITAL. HE'S ADDED THOSE TWO TOGETHER AND THEN COMPARED THEM TO HIS

1 4

2 0

2 4

COLLEAGUES TO SUGGEST THAT HE HAD SUFFICIENTLY MORE TOTAL

EXPERIENCE, WHICH IS TRUE, BUT I DON'T THINK REASONABLE

PEOPLE VIEW EXPERIENCE IN THAT WAY. AND WE ARE GOING TO TALK

MORE ABOUT THAT AND YOU'RE GOING TO HEAR MORE ABOUT THAT IN

THE COURSE OF THE EVIDENCE.

THAT'S WHAT PLAINTIFF'S CASE HIS ENTIRELY ABOUT. AS YOU
HEARD, AND YOUR HONOR, AS I KNOW YOU KNOW, MARKET PAY IS A
COMPONENT OF ANNUAL PAY. BASE PAY PLUS MARKET PAY EQUALS
ANNUAL PAY. NOW, BASE PAY IS A RELATIVELY OLD CIVIL SERVICE
SYSTEM. IT IS SCHEDULED. IT IS NONDISCRETIONARY. IT MOVES
UP EVERY TWO YEARS AND IT IS BASED ENTIRELY ON TENURE AT THE

THE MARKET PAY COMPONENT IS THE VARIABLE DISCRETIONARY COMPONENT THAT'S ADDED ON TOP OF BASE PAY TO GET THE ANNUAL PAY. NEITHER EVER GO DOWN. IT'S A ONE-WAY RATCHET UNLESS THERE'S EXTRAORDINARY CIRCUMSTANCES THAT FRANKLY AREN'T AT ISSUE IN THIS CASE. ANNUAL PAY IS WHAT MOST OF US KNOW AS SALARY.

SO WHEN WE TALK ABOUT ANNUAL PAY, THAT'S EFFECTIVELY THE SALARY. THERE'S ANOTHER THING CALLED PERFORMANCE PAY. I DON'T KNOW THAT WE ARE GOING TO SPEND A LOT OF TIME ON THAT. THAT'S LIKE BONUS PAY. BUT REALLY WE ARE TALKING ABOUT ANNUAL PAY.

SO, WHAT DOES THE PAY ACT HAVE TO DO WITH ALL THIS?

1 4

2 0

2 4

YOUR HONOR, IN ORDER TO VIEW, TO REALLY UNDERSTAND HOW

PLAINTIFF ALLEGES HE WAS HARMED WE NEED TO PUT ON BLINDERS

AND LOOK JUST AT MARKET PAY AND COMPARE THAT TO HIM AND JUST

HIS PEERS IN THE ANESTHESIOLOGY PRACTICE.

BUT THE PAY ACT REQUIRES US TO DO MORE. WE REALLY NEED
TO BE LOOKING AND -- AT ANNUAL PAY AND ASKING ONE QUESTION.

WAS THE ANNUAL PAY FAIR? WAS IT JUSTIFIED? WAS IT

REASONABLY COMPARABLE TO SALARIES THAT ONE MIGHT FIND IN

PRIVATE PRACTICE? AND I WOULD SUGGEST TO THE COURT THAT IF

WE CAN'T FIND THAT, IF WE CAN'T FIND THAT THE PLAINTIFF HAS

BEEN HARMED IN HIS OVERALL PAY, WE CAN'T FIND THAT OLDER

EMPLOYEES ARE HARMED IN THEIR OVERALL PAY, THEN THERE'S

NOTHING THAT'S CONTRARY TO THE PAY ACT AND THERE'S CERTAINLY

NO DISCRIMINATION UNDER THE ADEA.

WHAT YOU WILL HEAR IN THE TESTIMONY IS THAT MARKET PAY
ENHANCES BASE PAY TO BRING DOCTORS TO A FAIR, JUSTIFIABLE
LEVEL OF ANNUAL PAY. IT IS NOT A SEPARATE ENTITLEMENT
INDEPENDENT OF A FAIR ANNUAL PAY.

SO THE KEY QUESTION HERE THAT I WOULD URGE UPON THE

COURT AS WE GO THROUGH THE TESTIMONY AND THE EVIDENCE IS WHAT

EVIDENCE IS THERE THAT PLAINTIFF WAS ENTITLED TO ANYTHING

MORE THAN A FAIR RATE OF ANNUAL PAY THAT WAS REASONABLY

COMPARABLE TO THE PRIVATE MARKET.

SO, I'D LIKE TO WALK THROUGH THIS CHART. I THINK THIS
IS HELPFUL. I HAVE A FEW CHARTS THIS MORNING THAT ARE BASED

1 4

2 0

ON EXHIBITS THAT HAVE NOW BEEN ENTERED INTO THE RECORD, AND I
THINK THEY ARE HELPFUL TO ILLUSTRATE SOME OF THE DYNAMICS
GOING ON IN THIS CASE.

SO HERE YOU HAVE DR. KENNEDY AND EACH OF HIS

ANESTHESIOLOGIST PEERS. NOW, AS I SAID, DR. KENNEDY WAS PAID

THE MOST OF THESE. THEY'RE ALL WITHIN ABOUT \$2,000, THOUGH.

SO THEY'RE FAIRLY -- THEY ARE FAIRLY COMPARABLE. AND YOU

WILL SEE IN GREEN, THAT IS THE AMOUNT OF BASE PAY THAT EACH

DOCTOR RECEIVED. AND YOU'LL SEE IN BLUE THE AMOUNT OF MARKET

PAY THAT EACH DOCTOR RECEIVED.

NOW, THE PLAINTIFF HAS POINTED TO THE EFFECT WHICH WE

CAN SEE BECAUSE WE HAVE THESE DOCTORS IN LINE FROM THE OLDEST

DOCTOR ON THE LEFT TO THE YOUNGEST DOCTOR ON THE RIGHT. AND

WHAT THE PLAINTIFF HAS POINTED TO IS THAT THE PROPORTION OF

HIS OVERALL SALARY THAT IS MADE UP BY MARKET PAY IS LESS THAN

THAT OF SOME OF HIS YOUNGER COLLEAGUES.

SO I REMIND THE COURT THAT WHAT YOU'RE GOING TO HEAR IS
THAT MARKET PAY IS AN ENHANCEMENT TO BASE PAY TO BRING THE

DOCTOR TO AN ANNUAL, A FAIR ANNUAL PAY LEVEL. SO LET'S

EXPLORE SOME OF THE FACTS BEHIND THESE RELATIONSHIPS AND

WHETHER IT'S FAIR TO PAY THESE DOCTORS ROUGHLY SIMILAR.

YOU'RE GOING TO HEAR TESTIMONY ABOUT THIS.

NOW, PLAINTIFF HAS CLAIMED THAT IN ORDER TO MAKE THIS RIGHT, IN ORDER TO MAKE THIS FAIR, HE SHOULD BE GIVEN AT LEAST AS MUCH MARKET PAY AS DR. NGUYEN AND DR. ALGHOTHANI;

1 4

2 0

OKAY? THAT WOULD BE \$22,000 MORE THAN DR. NGUYEN. SO

LET'S -- I'M NOT SURE IF THAT'S GOING TO WORK HERE. BUT

LET'S TAKE A LOOK AT DR. NGUYEN AND DR. KENNEDY.

SO, HE CLAIMS -- DR. KENNEDY CLAIMS HE'S MUCH OLDER THAN DR. NGUYEN, HE SHOULD BE PAID \$22,000 MORE THAN DR. NGUYEN.

WHAT EVIDENCE IS THERE GOING TO BE IN THE RECORD THAT WOULD SUPPORT THE IDEA THAT DR. KENNEDY SHOULD BE PAID \$22,000 MORE? NOW, IN 2014 DR. NGUYEN HAD 22 YEARS EXPERIENCE AS AN ANESTHESIOLOGIST. DR. KENNEDY HAD 19 YEARS EXPERIENCE AS AN ANESTHESIOLOGIST.

TO IS TRUE THAT KENNEDY WAS OLDER. BUT IN THE TESTIMONY YOU'RE GOING TO HEAR THAT MEDICINE WAS ACTUALLY A SECOND CAREER FOR DR. KENNEDY. HE WAS NOT SIGNIFICANTLY MORE EXPERIENCED THAN HIS PEERS IN THE ANESTHESIOLOGY PRACTICE.

AND WHILE WE ARE AT IT, DR. PRYOR HAD 18 YEARS, DR. PENDER HAD 17 YEARS, DR. ALGHOTHANI HAD 13 YEARS. IF WE LOOK AT THIS A DIFFERENT WAY, YOU CAN SEE EACH OF THE ANESTHESIOLOGISTS, THEIR AGES AND THEIR YEARS OF EXPERIENCE IN THE PRACTICE OF ANESTHESIOLOGY.

NOW, I WOULD SUGGEST TO THE COURT TO ASK THIS QUESTION.

DOES IT SEEM RIGHT OR FAIR OR EQUITABLE THAT DR. KENNEDY

SHOULD BE PAID \$22,000 MORE THAN A YOUNGER COLLEAGUE WITH

THREE YEARS MORE EXPERIENCE IN THE FIELD OF ANESTHESIOLOGY?

DOES THAT SOUND RIGHT? I DON'T BELIEVE THE EVIDENCE WILL

SUPPORT THAT CONCLUSION. I BELIEVE THE EVIDENCE WILL SUPPORT

1 4

2 0

2.3

2.4

THE CONCLUSION THAT THE RATES OF ANNUAL PAY SET FOR THESE DOCTORS WAS FAIR AND WAS JUSTIFIED, WAS CONSISTENT WITH THE PAY ACT.

NOW, YOU'RE GOING TO HEAR A LOT ABOUT COMPENSATION

PANELS AND ABOUT THE FACTORS THAT COMPENSATION PANELS USED TO RECOMMEND PAY. YOU'RE GOING TO HEAR A LOT ABOUT WHAT IT WAS THEIR JOB TO DO AND WHAT IT WAS NOT THEIR JOB TO DO. BUT THE MOST IMPORTANT -- THERE'S THREE IMPORTANT TAKE-AWAYS.

THE MOST IMPORTANT IS THAT COMPENSATION PANELS DID IN

FACT EXIST TO RECOMMEND ANNUAL PAY. THE HANDBOOK SAYS THAT

BUT IT'S ALSO TRUE. ONE OF THE JOBS OF THE COMPENSATION

PANELS WAS TO LOOK AT MARKET SURVEY DATA. IN OTHER WORDS, TO

MATCH SALARIES TO THOSE IN THE PRIVATE MARKET. THEY CAN'T DO

THAT BY LOOKING AT ONLY A COMPONENT OF OVERALL PAY.

WHEN THEY ARE SETTING A SALARY LEVEL AT A LEVEL THAT'S

FAIR AND EQUITABLE AND REASONABLY COMPARABLE TO PRIVATE

SALARIES THEY HAVE TO LOOK AT THE OVERALL NUMBER. AND SO

WHEN THEY SET THAT NUMBER, IT'S WHAT THEY WERE INSTRUCTED TO

DO, IT'S WHAT THEY DID.

NOW, WHAT THE PLAINTIFF HAS ARGUED IS THEY DIDN'T RELY

ON THE FACTORS THAT ARE SET OUT IN THE STATUTE. AND I DON'T

THINK THE TESTIMONY IS GOING TO BEAR THAT OUT. I THINK THEY

DID LOOK AT THOSE -- ALL OF THAT INFORMATION AND TAKE IT INTO

CONSIDERATION.

WHAT THE PLAINTIFF ALSO WANTS IS HE WANTS THEM TO WEIGH

1 4

2 0

ONE OF THOSE FACTORS MORE THAN ANY OF THE OTHERS. BUT

THERE'S NO OBLIGATION UNDER THE STATUTE OR UNDER REGULATION

THAT THEY GIVE ANY PARTICULAR FACTOR ANY MORE WEIGHT THAN

ANOTHER.

THE SECOND BIG TAKE-AWAY IS THAT THE PAY PANELS WERE

JUST THERE AS A PEER-REVIEW RECOMMENDATION. THEY WERE NOT

THE FINAL AUTHORITY. THEY MADE RECOMMENDATIONS TO THE

APPROVING OFFICIAL WHO HAD THE ULTIMATE AUTHORITY TO SET PAY.

AND THE THIRD IS THE MEMBERS OF THESE PANELS WORKED IN GOOD

FAITH. THEY CONSIDERED THE INFORMATION THAT WAS PRESENTED TO

THEM TO RECOMMEND FAIR PAY FOR EVERY DOCTOR THEY CONSIDERED.

SO WHEN YOU HEAR THE TESTIMONY ABOUT WHETHER THERE HAS
BEEN AN ADVERSE IMPACT ON THE PLAINTIFF AND ON OLDER PEOPLE
OF THE CLASS, I WOULD URGE YOU TO ASK THESE QUESTIONS. WHAT
EVIDENCE IS THERE THAT THE PLAINTIFF HAS BEEN HARMED; THAT HE
SHOULD HAVE MADE MORE ANNUAL PAY? WHAT EVIDENCE IS THERE
THAT PLAINTIFF DESERVED MORE PAY THAN HIS PEERS EVEN MORE-SO
THAN WHAT HE ALREADY RECEIVED?

AND FINALLY, WHAT EVIDENCE IS THERE -- AND REALLY THIS

IS THE MOST CRITICAL QUESTION BECAUSE THIS IS A DISPARATE

IMPACT CASE, NOT A DISPARATE TREATMENT CASE -- THAT OLDER

EMPLOYEES AT THE VA WERE HARMED IN THE SAME WAY PLAINTIFF

ALLEGES HE WAS HARMED.

SO YOUR HONOR, WE MOVE TO THE THIRD PRONG OF THE PRIMA FACIE CASE. AS YOUR HONOR REPEATED THIS MORNING, THIS

1 4

2 0

2 4

DISPARATE IMPACT, THIS ADVERSE IMPACT, THIS HARM MUST BE

DEMONSTRATED THROUGH STATISTICAL EVIDENCE OF A KIND AND

DEGREE SUFFICIENT TO SHOW THAT THE HARM WAS BECAUSE OF THEIR

AGE.

YOUR HONOR, THIS QUOTE IS TAKEN FROM YOUR SUMMARY

JUDGMENT OPINION, IT HAS BEEN REPEATED IN YOUR OPINION OF

THIS WEEK ABOUT BUSINESS NECESSITY DEFENSE. WE BELIEVE THIS

IS A CRITICAL PIECE OF THIS CASE. AS I HAVE SAID, WE BELIEVE

THE EVIDENCE IS GOING TO DEMONSTRATE THAT PLAINTIFF FAILS THE

PRIOR TWO STEPS. BUT EVEN ASSUMING THEY DON'T, YOUR HONOR,

THIS IS ENOUGH TO DEFEAT THE CASE.

BUT LET'S EVEN ASSUME THAT WE CAN LOOK PAST THE ABSENCE
OF STATISTICAL EVIDENCE. WELL, LET'S TALK ABOUT STATISTICAL
EVIDENCE. FIRST OF ALL, THE PLAINTIFF IS NOT GOING TO
PRESENT ANY STATISTICAL EVIDENCE. HE'S NOT GOING TO CALL AN
EXPERT. HIS EVIDENCE WILL BE ENTIRELY -- THERE ARE 200
DOCTORS AT THE DORN MEDICAL FACILITY AND THERE ARE 25,000
DOCTORS IN THE VA SYSTEM NATIONWIDE. ALL OF THEM ARE SUBJECT
TO THE PAY ACT.

IF PLAINTIFF'S THEORY WERE TRUE, THEN THAT WOULD BE
EVIDENCE IN A STATISTICALLY SIGNIFICANT SAMPLE OF EITHER THE
DOCTORS AT DORN OR THE DOCTORS NATIONWIDE. BUT YOUR HONOR,
PLAINTIFF HAS PUT FORWARD ONLY FOUR COMPARATORS. AND WE
BELIEVE THE CASE LAW IS CLEAR THAT THAT IS NOT STATISTICALLY
SUFFICIENT EVIDENCE TO DEMONSTRATE CAUSATION.

1 4

2 0

2 4

SO EVEN IF WE LOOK PAST THAT, EVEN IF WE LOOK PAST THE FACT THAT THERE'S NOT ANY STATISTICAL EVIDENCE OF HARM HERE, WE STILL HAVE TO ASK, WHAT IS THE PRACTICE IN QUESTION? HAS

NOW, I'M ABOUT TO GET INTO AN ISSUE THAT I THINK IS

REALLY CRITICAL TO THE MISUNDERSTANDING AT THE BOTTOM OF THIS

CASE. WHEN ANNUAL PAY IS OTHERWISE EQUAL FOR TWO

SIMILARLY-QUALIFIED DOCTORS, THE DIFFERENCE IN THE BASE PAY

AND MARKET PAY RATIOS THAT MAKE UP THEIR ANNUAL PAY IS GOING

TO SWING ENTIRELY ON ONE FACTOR, AND IT'S YEARS OF SERVICE IN

THE VA; NOT AGE. THE AFFECT THAT PLAINTIFF HAS POINTED TO

HAS NOTHING TO DO WITH AGE. IT IS ONLY BECAUSE OF TIME IN

THE VA.

LET'S TALK ABOUT THIS. SO, PLAINTIFF'S EXHIBIT 15 WAS

PRESENTED AS PART OF SUMMARY JUDGMENT FILINGS. IT'S BEEN A

COMPONENT OF HIS THEORY OF HARM THROUGHOUT THIS CASE. AND

WHAT I HAVE DONE IS YOU CAN SEE THE OLDEST DOCTOR ON THE

LEFT, AND THAT WOULD BE DR. KENNEDY, AND WE CAN SEE THE

DOCTORS GETTING YOUNGER; RIGHT?

AND AS WE CAN SEE THAT, WE SEE THE AFFECT THAT PLAINTIFF

HAS POINTED US TO. WE SEE THAT AS THE DOCTORS GET YOUNGER,

THEIR SHARE OF MARKET -- MARKET PAY SHARE SEEMS TO GROW.

NOW, WHAT THIS IS ALSO RELATED IS TO HOW MUCH BASE PAY THEY

HAVE.

NOW, WHAT IF WE LOOK AT A DIFFERENT SET OF DOCTORS.

1 4

2 0

2.4

2 5

THESE DOCTORS ARE ALSO LISTED FROM OLDEST TO YOUNGEST. AND

DR. KENNEDY IS ON THIS LIST BUT HE'S THE YOUNGEST. THESE ARE

OLDER DOCTORS AT THE VA. WE HAVE A 73-YEAR-OLD DOCTOR IN

HERE AND HIS PROPORTION OF MARKET PAY IS AT 70 PERCENT.

SO WHAT EXPLAINS THIS? WELL, WHAT EXPLAINS IT IS

OBVIOUSLY NOT AGE. IF THIS WERE AGE DISCRIMINATION, THESE

OLDER DOCTORS WOULD BE DISADVANTAGED AS WELL. WHAT IS

DIFFERENT IS THAT IN BOTH SETS, BOTH OF THESE COHORTS,

KENNEDY IS THE ONE WITH THE MOST VA EXPERIENCE. THESE OTHER

OLDER DOCTORS WERE RECENTLY HIRED BY THE VA. THEIR BASE PAY

IS LOWER, AND SO THE OVERALL SHARE OF THEIR ANNUAL PAY IS A

LARGER SHARE OF MARKET PAY.

THERE'S ONE CRITICAL THING THAT DIFFERENTIATES PLAINTIFF
FROM HIS PEERS IN ANESTHESIOLOGY PRACTICES, AND IT'S NOT AGE
AND IT'S NOT REALLY YEARS OF SERVICE IN ANESTHESIOLOGY.

THAT'S PRETTY COMPARABLE. WHAT IT IS IS VA EXPERIENCE. AND
YOU SEE THAT ON THAT CHART RIGHT HERE.

THESE ARE THE DOCTORS LISTED FROM OLDEST TO YOUNGEST.

AND AS WE SEE, THOSE YEARS OF VA EXPERIENCE GO DOWN. THIS IS

THE ONLY CAUSE OF THE EFFECT THE PLAINTIFF HAS IDENTIFIED.

IT HAS NOTHING TO DO WITH AGE. AND THE EVIDENCE IN THIS CASE

IS GOING TO DEMONSTRATE THAT.

SO YOUR HONOR, WHEN EVALUATING EVIDENCE AND CAUSATION,

PAY ATTENTION TO THE RELATIONSHIP BETWEEN BASE PAY AND ANNUAL

PAY. LOOK AT THE YEARS OF VA SERVICE. ASK THESE QUESTIONS,

1 4

2 4

2 5

WHERE IS THE STATISTICAL EVIDENCE THAT OLDER EMPLOYEES HAVE

SUFFERED THE SAME HARM PLAINTIFF ALLEGES BECAUSE OF THEIR

AGE? AND ALSO ASK THIS QUESTION: IF YOU NEWLY-HIRED OLDER

DOCTORS AREN'T SUFFERING A DISCRIMINATORY IMPACT, IS THIS

REALLY A CASE OF AGE DISCRIMINATION? YOUR HONOR, I DON'T

BELIEVE THAT THE EVIDENCE WILL SUPPORT IT IS.

SO YOUR HONOR, THE EVIDENCE WILL SHOW THAT PLAINTIFF
CANNOT SATISFY ANY OF THE THREE STEPS OF THE PRIMA FACIE
ANALYSIS. BUT FAILURE ON EVEN ONE OF THOSE IS ENOUGH TO
DEFEAT PLAINTIFF'S CLAIM.

NOW BECAUSE OF THAT, YOUR HONOR NEED NOT EVEN GET TO THE BUSINESS NECESSITY DEFENSE. BUT I WOULDN'T BE DOING MY JOB

IF I DIDN'T TALK ABOUT IT, SO LET'S GET INTO IT. YOUR HONOR

ISSUED AN ORDER THIS WEEK, WHICH WE HAVE REVIEWED AND

REVIEWED THE CASES THAT SUPPORT IT, SAYING THAT THE UNITED

STATES IS ENTITLED -- THAT IF PLAINTIFF CAN DEMONSTRATE A

PRIMA FACIE CASE, THE UNITED STATES IS ENTITLED TO A DEFENSE

TO SAY THAT THE ALLEGEDLY DISCRIMINATORY PRACTICE WAS

SUPPORTED BY A BUSINESS NECESSITY. WE BELIEVE THAT THE FACTS

ARE GOING TO DEMONSTRATE AND SUPPORT THAT DEFENSE.

SO LET'S TALK ABOUT BUSINESS NECESSITY FOR A MINUTE.

THE VA IS REQUIRED BOTH BY THE PAY ACT BUT ALSO BY BUSINESS

NECESSITY TO SET LEVELS OF ANNUAL PAY; SET LEVELS OF ANNUAL

PAY THAT ARE BOTH REASONABLY COMPARABLE TO THE MARKET BUT

ALSO INTERNALLY FAIR AND CONSISTENT.

1 4

2 0

2 4

NOW, IF THE PLAINTIFF WERE TO PREVAIL AND THE VA HAD TO ADOPT THE PLAINTIFF'S POINT OF VIEW, IT WOULD ENTIRELY DISRUPT THE PAYMENT SYSTEM WITHIN THE VA AND ITS ABILITY TO RETAIN AND RECRUIT COMPARABLE, GOOD, COMPETENT DOCTORS. THE REASON FOR THAT IS THAT IF WE WERE TO AWARD EVERY OLDER PERSON IN THE VA THE SAME RATE OF MARKET PAY AS ONE OF THEIR YOUNGER PEERS, IT WOULD DISRUPT THE ENTIRE SETTING OF REASONABLY COMPARABLE MARKET RATES.

THE ENTIRE WAY THAT THE VA ESTABLISHES RATES OF ANNUAL PAY IS BASED ON LOOKING AT THE MARKET, LOOKING AT A REASONABLY COMPARABLE RANGE, AND TRYING TO IDENTIFY WHAT'S FAIR AND WHAT'S JUSTIFIED BY MARKET COMPETITORS. THIS WOULD BE EFFECTIVELY AN ENTITLEMENT THAT WOULD BE KEYED UPON PEOPLE WITH MORE VA TENURE -- ACTUALLY NOT EVEN OLDER DOCTORS, I SAID OLDER DOCTORS A MINUTE AGO. THAT'S NOT ACTUALLY THE CASE.

IN A CASE LIKE THIS YOU HAVE MAYBE TWO 50-YEAR-OLDS.

ONE OF THEM WAS BRAND NEW TO THE VA, ONE OF THEM HAD BEEN IN

THE VA A LONG TIME, BUT THEY HAD THE SAME AMOUNT OF MEDICAL

EXPERIENCE. WELL THEN, WOULD THE 50-YEAR-OLD WITH THE HIGHER

BASE PAY AND THE LOWER MARKET SHARE REQUIREMENT BE ENTITLED

TO MORE MONEY THAN HIS REASONABLY-EQUALLY-QUALIFIED PEER? WE

DON'T BELIEVE SO.

BUT IF THERE ARE BUSINESS REASONS WHY THE VA SETS PAY IN
THE WAY THAT IT DOES, AND WE BELIEVE THAT EVEN IF THE

1 4

2 0

2.4

2 5

PLAINTIFF IS SOMEHOW ABLE TO ESTABLISH A PRIMA FACIE CASE,

THAT BEING ABLE TO SET RATES OF PAY THAT ARE BOTH FAIR TO THE

MARKET AND INTERNALLY FAIR AND CONSISTENT IS A NECESSITY FOR

THE VA.

YOUR HONOR, JUST A WORD ABOUT DAMAGES. I HAVE ALREADY
POINTED OUT I BELIEVE IN THE SLIDE LOOKING AT OVERALL ANNUAL
PAY THAT PLAINTIFF'S IDEA OF FAIRNESS AND EQUITY IS A VERY
WEIRD IDEA. HIS IDEA OF FAIRNESS IS THAT HE SHOULD BE PAID
\$22,000 MORE THAN A COLLEAGUE WITH MORE EXPERIENCE. WE DON'T
BELIEVE THERE'S ANY EVIDENCE TO SUPPORT THAT FINDING, BUT
THAT'S WHAT HIS DAMAGES ARE BASED ON. THEY'RE BASED ON HIS
OWN CALCULATIONS. THERE'S NO EXPERT TESTIMONY OF DAMAGES.
WE DON'T BELIEVE THEY'RE SUPPORTED BY THE LAW.

IN CONCLUSION, YOUR HONOR, I THINK THERE'S TWO DIFFERENT VIEWS IN THIS CASE. WE WOULD URGE UPON THE COURT TO LOOK AT ALL THE AVAILABLE EVIDENCE, TO LOOK AT THE ENTIRE RECORD.

MEANWHILE THE PLAINTIFF WANTS US TO FOCUS AND DISREGARD A LOT OF AVAILABLE EVIDENCE.

PLAINTIFF WANTS US NOT TO LOOK AT ANNUAL PAY. PLAINTIFF
WANTS US TO BREAK OUT MARKET PAY AND COMPARE MARKET PAY
ACROSS DOCTORS. PLAINTIFF WANTS US NOT TO LOOK AT THE
COMPARATIVE EXPERIENCE OF THESE DOCTORS, THE COMPARATIVE
QUALIFICATIONS WHICH WOULD JUSTIFY SIMILAR PAYMENT FOR HIM
AND HIS ANESTHESIOLOGY COLLEAGUES. PLAINTIFF DOESN'T WANT US
TO LOOK AT A STATISTICALLY SIGNIFICANT SET OF DOCTORS.

1 4

2 0

2 1

YOUR HONOR, THERE IS REASON WHY THE PLAINTIFF HAS ONLY
POINTED US TO THE ANESTHESIOLOGY PRACTICES BECAUSE THERE'S
ONLY FOUR DOCTORS THERE. AS I HAVE SHOWN IN THIS
PRESENTATION, ONCE YOU STEP OUT OF THAT AND YOU LOOK AT ANY
OLDER DOCTORS AT THE VA, PARTICULARLY THOSE WHO ARE
NEWLY-ARRIVED, PLAINTIFF'S CASE COLLAPSES IN ON ITSELF AND
THAT IS EXACTLY WHY THE CASE LAW IS CLEAR THAT STATISTICALLY
SIGNIFICANT EVIDENCE IS REQUIRED TO DEMONSTRATE A DISPARATE
IMPACT CASE.

YOUR HONOR, THE PLAINTIFF HAS PRESENTED NO STATISTICAL
EVIDENCE OF CAUSATION, NO STATISTICAL EVIDENCE OF DAMAGES,
AND ALSO WE ARE IGNORING THE BECAUSE-OF FACTOR HERE; NOT
LOOKING AT THE QUESTION OF WHETHER THIS IS ABOUT VA TENURE,
WHICH IS NOT ACTIONABLE, BUT WHETHER THIS IS ABOUT AGE, WHICH
IS.

SO YOUR HONOR, PLEASE, WE URGE YOU, AS I KNOW YOU WILL,

TO LOOK AT THE TOTAL RECORD HERE BECAUSE WHEN YOU LOOK AT THE

TOTAL RECORD, I HAVE SEEN SUCCESSFUL PAY DISCRIMINATION

CASES, I'VE READ ABOUT THEM, I KNOW YOU HAVE, TOO. THIS IS

NOT A SUCCESSFUL PAY DISCRIMINATION CASE. THANK YOU.

THE COURT: ALL RIGHT. THANK YOU. ALL RIGHT. WE ARE NOW READY TO TAKE THE TESTIMONY OF THE WITNESSES, AND I DON'T KNOW WHETHER THE FIRST WITNESS IS HERE OR NOT. IS HE HERE?

MRS. BAILEY: I GOT A NOTE THAT DR. MILLER WAS

```
HERE. YOUR HONOR, IF WE COULD JUST TAKE A ONE OR TWO-MINUTE
 1
 2
     BREAK.
 3
               THE COURT: OKAY. ALL RIGHT. THAT'S FINE. I'VE
     BEEN ADVISED THAT THE GOVERNMENT HAS SUBMITTED FIVE EXHIBITS
 4
     BUT THERE ARE ONLY FOUR ON THE LIST. IS THERE A FIFTH ONE
 5
 6
     THAT'S -- IS THERE ONE THAT'S BEEN -- YOU'RE NOT GOING TO USE
 7
     OR...
               MRS. BAILEY: THERE WAS A LATE-AGREED-TO WITNESS
 8
 9
     EXHIBIT YESTERDAY, EXHIBIT NUMBER 5. MAYBE IF WE COULD LOOK
10
     AT THAT WHILE WE BREAK.
               THE COURT: ALL RIGHT. THANK YOU. WE'LL BE AT
11
12
     EASE FOR ABOUT 10 MINUTES.
               MR. IRVIN: THANK YOU, YOUR HONOR.
13
14
               MR. ANDREWS: THANK YOU, YOUR HONOR.
15
          (WHEREUPON, A BRIEF RECESS WAS HAD.)
               THE COURT: MR. IRVIN, YOU MAY CALL YOUR FIRST
16
17
     WITNESS.
18
               MR. IRVIN: THANK YOU, YOUR HONOR. WE CALL DR.
     ROBERT MILLER.
19
20
               THE COURT: DR. MILLER, YOU MAY COME FORWARD AND BE
     SWORN IN. AND COME UP TO THE MICROPHONE IN FRONT OF THE
21
     COURT REPORTER.
22
23
                    DR. ROBERT MILLER, AFTER BEING DULY SWORN,
     TESTIFIED AS FOLLOWS:
24
25
                           DIRECT EXAMINATION
```

1 BY MR. IRVIN: DR. MILLER, GOOD MORNING. WE HAD A CHANCE TO AT LEAST 2. 3 SAY HELLO A MOMENT AGO, BUT I'M WILMOT IRVIN AS YOU KNOW. YOU AND I HAVE SPENT SOME TIME ALREADY TOGETHER IN THIS CASE 4 AND YOU HAVE BEEN DEPOSED ON TWO SEPARATE OCCASIONS. 5 6 UNDERSTAND YOU HAD TO COME THROUGH SOME BAD WEATHER TO GET 7 HERE TODAY AND WE APPRECIATE YOUR BEING HERE. 8 YOU ARE A DOCTOR OF OSTEOPATHY; IS THAT CORRECT? 9 YES, SIR. ALL RIGHT. AND YOU HAVE BEEN EMPLOYED IN THE 10 11 ANESTHESIOLOGY SERVICE AT THE VETERAN ADMINISTRATION, DORN MEDICAL CENTER, IN YOUR PRIOR LIFE? 12 YES, SIR, TILL JANUARY OF 2018. 13 1 4 ALL RIGHT. AND WHAT CAUSED YOU TO SEPARATE FROM YOUR 15 EMPLOYMENT WITH THE DORN VA AT THAT TIME? I HAD OTHER INTERESTS I WANT TO PURSUE. 16 17 OKAY. NOW, AS I RECALL FROM YOUR DEPOSITION TESTIMONY, 18 YOU CAME TO DORN VA IN 2005. DOES THAT SOUND ABOUT RIGHT? 19 YES, SIR. 2 0 OKAY. AND AT THAT TIME THE DORN VA HIRED YOU AS A STAFF 21 ANESTHESIOLOGIST; IS THAT CORRECT? YES, SIR. 22 Α 23 AND AT THAT TIME DR. KENNEDY, MY CLIENT WHO IS SEATED HERE IN THE COURTROOM WITH US, WAS SERVING AS THE CHIEF OF 2 4

WHAT WAS THEN THE ANESTHESIOLOGY SECTION AT DORN VA?

YES, SIR. Α OKAY. YOU I BELIEVE BECAME THE CHIEF OF THE ANESTHESIOLOGY SERVICE AS IT BECAME AT DORN IN 2012; IS THAT CORRECT, SIR? YES, SIR. OKAY. AND I BELIEVE THAT YOU HELD THAT POSITION, THAT IS THE CHIEF OF ANESTHESIOLOGY AT DORN, AT LEAST UNTIL THE LAST TIME I SAW YOU WHEN WE TOOK YOUR DEPOSITION IN 2017. BUT LET ME ASK IT THIS WAY. DID YOU SERVE AS CHIEF CONTINUOUSLY UNTIL YOU LEFT DORN IN JANUARY OF 2018? YES, SIR. OKAY. WE ARE HERE TODAY TO TALK IN PART ABOUT COMPENSATION PANELS AT THE DORN VA AND ITS ROLE OR THE ROLE OF COMPENSATION PANELS AND SO FORTH. GOING TO ASK YOU A FEW QUESTIONS ABOUT THAT.

NOW, AS I UNDERSTAND IT FROM I THINK MOST OF THE

UNDISPUTED TESTIMONY, COMPENSATION PANELS AT THE DORN VA

CONSIST OF THREE PHYSICIANS WHO SERVE ON A PANEL THERE TO

REVIEW COMPENSATION OF A PHYSICIAN AT DORN. IS THAT A FAIR

STATEMENT?

A YES, SIR.

1

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

Q OKAY. NOW, IN YOUR ROLE, THOUGH, AS A SERVICE LINE

CHIEF, ARE YOU CALLED UPON TO PARTICIPATE IN THOSE COMP

PANELS OR PAY PANELS NOT AS A MEMBER OF THE PANEL BUT AS THE

PRESENTER WHEN AN ANESTHESIOLOGIST IS BEING REVIEWED?

```
A YES, SIR.
```

- 2 Q OKAY. NOW, AND OVER THE COURSE OF TIME AT THE VA YOU
- 3 | DID THAT ON A GOOD NUMBER OF OCCASIONS; THAT IS, SERVE AS A
- 4 PRESENTER FOR PAY PANELS?
- 5 A FOR RECRUITMENT FOR THE ANESTHESIOLOGISTS AND RETENTION
- 6 OF ANESTHESIOLOGISTS.
- 7 Q YES, SIR. I UNDERSTAND AND THANK YOU FOR THAT. BUT YOU
- 8 DID THAT SEVERAL TIMES; THAT IS, SERVE AS A PRESENTER TO A
- 9 PAY PANEL. IS THAT CORRECT?
- 10 A YES, SIR.
- 11 Q OKAY. AND GENERALLY THE PROCESS AS I UNDERSTAND IT FROM
- 12 | THE TESTIMONY IS THAT HR HAS A PART TO PLAY IN THAT PROCESS.
- 13 | IS THAT A FAIR STATEMENT?
- 14 A YES, SIR.
- 15 Q OKAY. AND BEFORE THE PAY PANEL IS ACTUALLY CONVENED ON
- 16 A PARTICULAR DAY, YOU CONSULT WITH THE HR REPRESENTATIVE,
- 17 WHOEVER THAT MIGHT BE, FOR PURPOSES OF TRYING TO ESTABLISH A
- 18 RECOMMENDATION TO GIVE TO THE PANEL FOR ANNUAL PAY?
- 19 A YES, SIR.
- 20 Q OKAY. AND ANNUAL PAY, AS I UNDERSTAND IT, IS THE SUM OF
- 21 | TWO ELEMENTS OF A PHYSICIAN'S PAY. THOSE ARE BASE PAY AND
- 22 MARKET PAY. AM I CORRECT?
- 23 A YES, SIR.
- 24 Q ALL RIGHT. AND WOULD YOU AGREE WITH ME THAT BASE PAY
- 25 | IS -- COMES OFF OF A LONGEVITY TABLE THAT'S PUBLISHED BY THE

8 NUMBER THAT COMES OFF OF ONE OF THOSE TABLES?

A YES, SIR.

7

9

10

13

15

16

19

2 0

22

2 4

Q OKAY. ALL RIGHT. NOW, THE OTHER ASPECT OF ANNUAL PAY

THE BASE PAY COMPONENT OF ANNUAL PAY IS A NONDISCRETIONARY

11 | OR THE OTHER ELEMENT IN THAT, THAT LITTLE ARITHMETIC

12 COMPUTATION, ANNUAL PAY -- I'M SORRY -- BASE PAY PLUS MARKET

PAY EQUALS ANNUAL PAY IS MARKET PAY; IS THAT CORRECT?

14 A YES, SIR.

Q OKAY. AND FOR MARKET PAY, THAT'S MORE DISCRETIONARY, IF

YOU WILL, THAN COMING OFF OF A TABLE -- A TABLE LIKE BASE

17 PAY. IS THAT A FAIR STATEMENT?

18 A IT HAS TO BE JUSTIFIED. I MEAN, YOU HAVE TO HAVE --

USUALLY IT'S THE HAY RESEARCH GROUP THAT YOU'RE USING OR THE

AMERICAN ASSOCIATION OF MEDICAL COLLEGES RANKING OF

21 PROFESSOR, FULL PROFESSOR, ASSOCIATE ASSISTANT INSTRUCTOR FOR

THAT. I MEAN, YOU CAN'T BE RANDOM NUMBER.

23 Q ABSOLUTELY. AND I UNDERSTAND. AND SO YOU HAVE TO APPLY

THINGS LIKE THE HAY STUDY AND THE AAMC INFORMATION AND THOSE

25 KIND OF THINGS THAT ARE GATHERED BY HR FOR YOU FOR ONE OF

```
THESE PANELS. IS THAT A FAIR STATEMENT?
 1
          YES, SIR.
 2.
 3
          OKAY. SO MARKET PAY THEN HAS SOME DISCRETIONARY ASPECT
     TO IT IN THAT YOU HAVE TO -- YOU HAVE TO APPLY INFORMATION
 4
 5
     AND FACTORS TO A PARTICULAR PHYSICIAN TO -- IN ORDER TO
 6
     DETERMINE MARKET PAY; IS THAT CORRECT?
 7
          YES, SIR.
          OKAY. ALL RIGHT. NOW, THERE IS A FEDERAL STATUTE THAT
 8
 9
     APPLIES TO PHYSICIANS AND DENTISTS AT THE DORN VA -- I'M
10
     SORRY -- AT THE VA INCLUDING THE DORN VA, AND I BELIEVE THAT
     AT LEAST AS OF WHEN I TOOK YOUR DEPOSITION YOU HAD NOT SEEN
11
12
     THAT STATUTE BEFORE. I SHOWED IT TO YOU AND YOU INDICATED
     YOU HAD NOT SEEN IT BEFORE. IS THAT CORRECT?
13
1 4
          YES, SIR.
     Α
15
          OKAY. AND YOU HAD NEVER REVIEWED IT OR TAKEN A LOOK AT
     THE SPECIFICS IN THE STATUTE THAT RELATE TO MARKET PAY; IS
16
17
     THAT CORRECT?
18
          YES, SIR.
          OKAY. AND IS THAT TRUE RIGHT ON UP TO TODAY?
19
2 0
          SIR, WHEN I CLEANED OUT MY DESK TO LEAVE FOR THE VA,
21
     EVERYTHING THAT WAS THERE WENT INTO THAT SHREDDER, SO...
          OKAY. I TAKE IT THEN THAT THE ANSWER IS YOU HAVEN'T
22
```

LOOKED AT IT, THE STATUTE THAT IS, SINCE YOUR DEPOSITION

EITHER; IS THAT CORRECT?

THAT WOULD BE CORRECT, SIR.

23

2 4

```
1
          OKAY.
                 I UNDERSTAND.
                                 THANK YOU. NOW LET ME MENTION THE
     VA HANDBOOK AND THAT IS A DOCUMENT THAT WE HAVE IN EVIDENCE
 2.
 3
     AND I'M HAPPY TO SHOW YOU THAT IF YOU'D LIKE. WOULD YOU LIKE
     ME TO SHOW IT TO YOU?
 4
 5
          WELL, THERE'S SEVERAL VA HANDBOOKS.
 6
          OKAY. WELL, LET ME JUST KIND OF CUT TO THE CHASE AND WE
 7
     CAN PROBABLY JUST MOVE ON. BUT AGAIN, I BELIEVE THAT AT
 8
     LEAST AT -- WHEN I TOOK YOUR DEPOSITION, AND THAT WAS BEFORE
 9
     YOU CLEANED YOUR DESK OUT AND THINGS WENT TO THE SHREDDER,
10
     BUT WHEN I TOOK YOUR DEPOSITION THAT YOU INDICATED THAT YOU
11
     WERE NOT FAMILIAR WITH THE HANDBOOK AT THAT TIME.
                                                          IS THAT
12
     IS THAT CORRECT?
          I PROBABLY DID SAY THAT, SIR.
13
                ALL RIGHT.
                             AND THAT WOULD HAVE BEEN A TRUE
1 4
          OKAY.
15
     STATEMENT; THAT YOU WEREN'T FAMILIAR WITH THE VA HANDBOOK?
          LIKE I SAID, THERE WERE MULTIPLE VA HANDBOOKS.
16
17
          I UNDERSTAND. BUT YOU WEREN'T FAMILIAR WITH ANY VERSION
18
     OF THOSE HANDBOOKS AS OF THE TIME I TOOK YOUR DEPOSITION.
19
          NO, SIR.
2 0
          OKAY. AND AGAIN, JUST SO WE ARE CLEAR, SINCE THE
21
     DEPOSITION AND UP TO WHEN YOU SENT THINGS TO THE SHREDDER,
22
     DID YOU BECOME FAMILIAR WITH IT? DID YOU -- DO YOU HAVE A
23
     SPEAKING FAMILIARITY TODAY WITH IT?
          NO, SIR, I WAS SINGING JOY AND GLEE--
2 4
```

COURT REPORTER: I'M SORRY. CAN YOU MOVE THE

MICROPHONE? 1 I WAS SINGING JOY AND GLEE ONCE I THREW PAPERWORK INTO 2 3 THE SHREDDER. AND I BELIEVE IT'S CORRECT THAT YOU COULDN'T TELL ME 4 5 WHAT THE REQUIREMENTS WERE IN THE VA HANDBOOK FOR DETERMINING 6 A PHYSICIAN'S MARKET PAY WITHOUT LOOKING AT IT. IS THAT A FAIR STATEMENT? 7 THAT WOULD BE A FAIR STATEMENT, SIR. 8 9 OKAY. ALL RIGHT. NOW, I BELIEVE IT'S ESTABLISHED, BUT 10 IS ONE OF THE PURPOSES OF MARKET PAY THE RECRUITMENT OF 11 PHYSICIANS AT THE VA? 12 RECRUITMENT AND RETENTION, YES. OKAY. AND RECRUITMENT OBVIOUSLY MEANS YOU GOT SOMEBODY 13 1 4 NEW THAT YOU'RE GOING TO RECRUIT INTO A SERVICE LINE. 15 THAT WHAT RECRUITMENT MEANS? 16 YES, SIR. 17 AND THEN THE OTHER PURPOSE IS YOU MENTIONED ALL RIGHT. 18 RETENTION; IS THAT CORRECT? 19 YES, SIR.

- 2 0 AND RETENTION MEANS ONCE -- ONCE YOU HAVE THE FISH IN
- 21 THE BOAT SO-TO-SPEAK AND THE ANESTHESIOLOGIST IS EMPLOYED
- THERE, THEN EVERY TWO YEARS HE OR SHE COMES UP FOR WHAT'S 22
- 23 CALLED A BIENNIAL REVIEW; IS THAT CORRECT?
- 2 4 YES, SIR. Α
- 25 AND THOUGH -- SO THIS OTHER PURPOSE OF MARKET PAY THEN

```
IS RETAINING, KEEPING IN THE BOAT, THAT ANESTHESIOLOGIST THAT
 1
     WAS HIRED TWO YEARS AGO OR HOWEVER LONG BACK IT WAS WHEN THAT
 2.
 3
     PERSON WAS RECRUITED, SO YOU GOT THEM, YOU GOT THEM
     RECRUITED, NOW YOU WANT TO RETAIN THEM. IS THAT WHAT WE ARE
 4
 5
     TALKING ABOUT?
 6
          YES, SIR.
 7
          OKAY. ALL RIGHT. IN YOUR EXPERIENCE, THOUGH, RETENTION
 8
     OF QUALIFIED PHYSICIANS RELATIVE TO MARKET PAY IS NOT
 9
     SOMETHING THAT IS DISCUSSED AT COMP PANELS OR PAY PANELS; IS
     THAT CORRECT?
10
11
          I'M NOT SO SURE I UNDERSTAND YOUR QUESTION.
12
          OKAY. WHEN I TOOK YOUR DEPOSITION AND WE DISCUSSED THE
     SUBJECT OF MARKET PAY, YOU INDICATED TO ME THAT IN YOUR
13
1 4
     EXPERIENCE THE RETENTION -- THAT IS KEEPING -- KEEPING THEM
15
     IN THE BOAT -- THE RETENTION OF QUALIFIED PHYSICIANS RELATIVE
     TO MARKET PAY WAS SOMETHING THAT IN YOUR EXPERIENCE WAS NOT
16
17
     DISCUSSED AT PAY PANELS.
18
         THE MARKET PAY WENT WITH THE AAMC AND WITH THE HAY
     GROUP.
19
2 0
     \bigcirc
          OKAY.
21
          SO I -- I'M CONFUSED ON WHAT YOU'RE -- YOU'RE ASKING
     HERE.
22
23
          THAT'S FINE. AND WE'LL TAKE A LOOK IN A MOMENT AT
     EXACTLY WHAT YOU TESTIFIED TO WHEN YOU GAVE YOUR DEPOSITION
```

BUT I THINK THE DISTINCTION I'M DRAWING,

2 4

25

TESTIMONY ON IT.

THOUGH, IS I UNDERSTAND THAT HAY GROUP INFORMATION AND SO 1 FORTH IS AVAILABLE. BUT THE ISSUE THAT WE WERE TALKING ABOUT 2. 3 AND THAT I'M ASKING YOU TO CONFIRM NOW IS WHETHER AT THE COMP PANEL MEETING WHEN THE COMP PANEL CONVENES, IN YOUR 4 5 EXPERIENCE MARKET PAY WAS NOT ONE OF THE FACTORS THAT WAS 6 GIVEN CONSIDERATION OR DISCUSSED -- LET ME PUT IT THAT WAY --7 AT THESE COMP PANELS RELATIVE TO MARKET PAY. NOT ANNUAL PAY 8 BUT MARKET PAY. IS THAT A FAIR STATEMENT? 9 BE HONEST WITH YOU, I DON'T REMEMBER. 10 ALL RIGHT, SIR. FAIR ENOUGH. LET ME DO THIS. I'D LIKE 11 JUST TO SEE IF WE CAN TAKE A LOOK AT YOUR DEPOSITION 12 TESTIMONY ON THAT AND SO I WILL ASK THE CLERK, WITH THE COURT'S PERMISSION, TO UNSEAL YOUR DEPOSITION OF DECEMBER THE 13 10TH, 2015. 1 4 15 DR. MILLER, THIS IS YOUR DEPOSITION --MR. IRVIN: COULD I APPROACH THE WITNESS, YOUR 16 17 HONOR, GIVE HIM THE -- THANK YOU. 18 THIS IS YOUR DEPOSITION THAT WE TOOK BACK ON DECEMBER THE 10TH OF 2015. AND AT THAT TIME YOU RECALL THAT YOU WERE 19 2 0 UNDER OATH; IS THAT RIGHT? 21 Α YES, SIR. 22 JUST LIKE YOU ARE TODAY. 23 YES, SIR. Α AND THE TESTIMONY THAT YOU GAVE WAS IN ACCORDANCE WITH 2 4 25 THAT OATH AND -- IS THAT RIGHT?

- 2 Q TO THE BEST OF YOUR ABILITY IT WAS THE TRUTH?
- 3 A YES, SIR.
- 4 Q OKAY. I'M SHOWING YOU NOW THAT DEPOSITION AND I HAVE IT
- 5 TURNED TO PAGE 86.
- 6 A OKAY.
- 7 Q AND I WILL DIRECT YOUR ATTENTION TO THE SPECIFIC THAT WE
- 8 WERE TALKING ABOUT A MOMENT AGO. BUT CERTAINLY IF YOU WANT
- 9 TO LOOK AT ANY OF YOUR OTHER TESTIMONY, I'M HAPPY FOR YOU TO
- 10 DO SO. BUT ON THE OUESTION THAT I ASKED YOU ABOUT WHETHER
- 11 | RETENTION OF QUALIFIED PHYSICIANS RELATIVE TO MARKET PAY WAS
- 12 DISCUSSED. AND SO I DIRECT YOUR ATTENTION TO THE QUESTION I
- 13 ASKED YOU ON PAGE 86 AT LINE 15.
- 14 A YES, SIR.
- 15 Q QUESTION. BUT IS RETENTION OF QUALIFIED PHYSICIANS
- 16 RELATIVE TO MARKET PAY DISCUSSED? AND WHAT WAS YOUR ANSWER?
- 17 A I ANSWERED, NO, SIR.
- 18 Q OKAY. AND DO YOU BELIEVE THAT IS A TRUE STATEMENT?
- 19 A TO THE BEST OF MY KNOWLEDGE, YES, SIR.
- 20 Q ALL RIGHT, SIR. NOW, LET ME HAND YOU TRIAL EXHIBIT 6
- 21  $\parallel$  FOR THE PLAINTIFF. AND THIS I BELIEVE WAS A -- YOU -- YOU
- 22 LIKE YOU CAN -- WOULD YOU LIKE ME TO SET--
- 23 A THAT'S HERE.
- 24 Q I'M HANDING YOU A DOCUMENT THAT I BELIEVE WE SHOWED YOU
- 25  $\parallel$  AT YOUR DEPOSITION. AND YOU TAKE -- TAKE A MOMENT TO LOOK AT

```
I JUST HAVE A QUESTION OR TWO ABOUT IT. DO YOU RECALL
 1
     TT.
     THIS PARTICULAR DOCUMENT, DR. MILLER?
 2.
 3
          TO BE HONEST WITH YOU, NO, SIR, I DON'T.
          OKAY. WELL, THIS WAS A DOCUMENT THAT WE USED AT YOUR
 4
 5
     EXHIBIT -- I MEAN AT YOUR DEPOSITION.
                                            AND I ASKED YOU SOME
 6
     QUESTIONS ABOUT THE FIRST PAGE OF THAT EXHIBIT WHICH -- WHICH
 7
     I'D LIKE YOU TO FOCUS ON. DO YOU SEE THAT FIRST PAGE WHICH
     IS ESSENTIALLY A TABLE THAT WAS PREPARED BY TAMARA NICHOLS?
 8
 9
          YES, SIR.
          OKAY. NOW, YOU TAKE A MOMENT TO LOOK AT IT AND YOU SEE
10
11
     THAT IT HAS THE NAMES OF THE ANESTHESIOLOGISTS, AND THIS
12
     PARTICULAR ONE ACTUALLY INCLUDES YOU, ALTHOUGH YOU ARE THE
13
     SERVICE LINE CHIEF. BUT THE OTHER DOCTORS THAT APPEAR THERE
1 4
     ON EXHIBIT 6 WOULD BE THE STAFF ANESTHESIOLOGISTS AT DORN AT
15
     THAT TIME?
16
          YES, SIR.
17
                     AND I BELIEVE YOU SEE THAT THE DATES OF
          ALL RIGHT.
18
     BIRTH FOR THOSE VARIOUS PHYSICIANS INCLUDING YOURSELF ARE
     SHOWN THERE ON THIS DOCUMENT PREPARED BY TAMARA NICHOLS WITH
19
2 0
     THE HR DEPARTMENT AT VA?
21
          YES, SIR.
          ALL RIGHT. AND THEN GOING ON ACROSS THE PAGE THERE ARE
22
23
     COLUMNS TO INDICATE BASE PAY FOR EACH PHYSICIAN. YOU SEE
```

25 A YES, SIR.

THAT?

```
O AND MARKET PAY? YOU SEE THAT ONE?
```

A YES, SIR.

1

- 3 Q AND THEN ANNUAL SALARY, WHICH IS THE COMBINATION OF THE
- 4 BASE PAY PLUS THE MARKET PAY. YOU SEE THAT?
- 5 A YES, SIR.
- 6 Q ALL RIGHT. NOW, THE YOUNGER ANESTHESIOLOGISTS THAT ARE
- 7 ON THAT CHART, THEY ARE RECEIVING MORE MARKET PAY THAN THE
- 8 OLDER ANESTHESIOLOGISTS. WOULD YOU AGREE WITH ME?
- 9 A YES, SIR.
- 10 Q AND YOU CAN'T REALLY EXPLAIN WHY; CAN YOU, DR. MILLER?
- 11 A NO, SIR.
- 12 Q ALL RIGHT. AND YOU CAN'T EXPLAIN WHY DR. ALGHOTHANI,
- 13 WHO WAS BORN IN 1966, WOULD RECEIVE ALMOST \$22,000 MORE IN
- 14 MARKET PAY THAN DR. KENNEDY WHO WAS BORN IN 1951. THAT IS 15
- 15 YEARS EARLIER. YOU CAN'T EXPLAIN THAT; CAN YOU?
- 16 A THE ONLY THING I CAN THINK OF IS WITH DR. ALGHOTHANI, WE
- 17 WERE RECRUITING -- AND I DON'T REMEMBER IF AT THE TIME IF HE
- 18 GOT A INCENTIVE OR A RELOCATION OR SIGN-ON BONUS OR ONE OF
- 19 THOSE.
- 20 Q OKAY.
- 21 A TO BE HONEST WITH YOU.
- 22 Q DON'T RECALL ONE WAY--
- 23 A I DON'T RECALL ONE WAY OR THE OTHER, YES, THAT WOULD BE
- 24 TRUE.
- 25 Q OKAY. AND OTHERWISE YOU WOULDN'T BE ABLE TO EXPLAIN

```
THAT $22,000 DIFFERENCE BETWEEN DR. ALGHOTHANI AND DR.
 1
 2
     KENNEDY?
 3
          ONLY THING I CAN THINK OF IS WHAT I SAID.
          YES, SIR. I UNDERSTAND. AND WITH RESPECT TO DR.
 4
 5
     NGUYEN -- AND YOU SEE DR. NGUYEN THERE, HE'S THE NEXT TO THE
 6
     LAST ON THE LIST -- AND YOU SEE WHERE DR. NGUYEN WAS BORN IN
     1962?
 7
 8
          YES, SIR.
     Α
 9
          DR. KENNEDY IN 1951. AND YOU'RE NOT ABLE TO EXPLAIN WHY
10
     DR. NGUYEN WOULD RECEIVE ALMOST $23,000 MORE IN MARKET PAY
11
     THAN DR. KENNEDY?
```

IT WOULD BE THE SAME EXPLANATION AS DR. ALGHOTHANI.

THERE WAS A RETENTION OR A -- OR A SIGN-ON BONUS OR SOMETHING

OKAY. AND YOU DON'T KNOW OF THAT. YOU'RE JUST SAYING

ALL RIGHT. NOW, WITH RESPECT TO DR. PENDER, YOU SEE HE

AND HE RECEIVED, ACCORDING TO MRS. NICHOLS' DOCUMENT,

APPROXIMATELY \$19,500 MORE IN MARKET PAY THAN DR. KENNEDY.

PLAINTIFF'S EXHIBIT 6, DR. PENDER RECEIVED 19 --

THAT COULD BE AN EXPLANATION IF IT WERE A FACT; IS THAT

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

Α

ALONG THAT LINE.

THAT IS CORRECT.

DO YOU SEE THAT THERE, SIR?

YES, SIR.

WAS BORN IN 1957; IS THAT CORRECT?

CORRECT?

```
A YES, SIR.
```

- 2 Q OKAY. AND THEN WITH RESPECT TO DR. PRYOR, WHO WAS BORN
- 3 IN 1954, DR. PRYOR RECEIVED ABOUT \$9,000 MORE IN MARKET PAY
- 4 | THAN DR. KENNEDY. DO YOU SEE THAT?
- 5 A YES, SIR.
- 6 Q OKAY. NOW, YOU DON'T HAVE ANY REASON TO CONTEST THE
- 7 ACCURACY OF THOSE FIGURES; DO YOU, SIR?
- 8 A THE ONLY THING I CAN SAY IS DR. PRYOR AND I WERE HIRED
- 9 ABOUT THE SAME TIME, SO AT THE TIME OF HIS BASE PAY, MARKET
- 10 PAY, AND INITIALIZATION OF IT, I HAD NO INPUT. AND DR.
- 11 PENDER WAS HIRED BY DR. CHAPEL WHEN SHE WAS THE CHIEF OF PAIN
- 12 MANAGEMENT AND ANESTHESIOLOGY.
- 13 Q OKAY. SO YOU DIDN'T HAVE ANYTHING TO DO WITH THOSE
- 14 HIRES?
- 15 A NO.
- 16 Q OKAY. THAT'S -- THAT'S FINE. NOW, YOU'RE SHOWN ON
- 17 | THERE, TOO, DR. MILLER. AND UNDERSTANDING THAT YOU ARE A
- 18 SERVICE LINE CHIEF, YOU ARE THE CHIEF OF THE ANESTHESIOLOGY
- 19 SERVICE. BUT IF WE ELIMINATE THE ELEMENT OF YOU BEING THE
- 20 CHIEF OF THE SERVICE, DO YOU KNOW OF ANY REASON WHY YOUR
- 21 MARKET PAY WOULD BE \$37,000 MORE THAN DR. KENNEDY'S?
- 22 A NO, SIR.
- 23 Q AND YOU ARE HOW MUCH YOUNGER THAN DR. KENNEDY WHO WAS
- 24 BORN IN 1951?
- 25 A BE SIX YEARS OR FIVE YEARS.

```
ALL RIGHT, SIR. NOW, ALL OF YOUR STAFF
 1
 2
     ANESTHESIOLOGISTS ON THIS EXHIBIT 6 ARE -- ALL OF THEM ARE
 3
     BOARD CERTIFIED; IS THAT CORRECT?
          YES, SIR.
 4
     Α
          OKAY. ALL RIGHT. NOW DR. MILLER, YOU RECALL THAT THERE
 5
 6
     WERE SOME COMPENSATION PANELS OR A COMPENSATION PANEL THAT
     WAS FORMED TO CONDUCT SOME REVIEWS IN NOVEMBER OF 2016 OF ALL
 7
     OF THE ANESTHESIOLOGISTS THAT ARE SHOWN THERE ON PLAINTIFF'S
 8
 9
     EXHIBIT 6 WHO ARE THE STAFF ANESTHESIOLOGISTS, NOT YOU AS THE
10
     CHIEF, BUT THE OTHER ANESTHESIOLOGISTS WERE REVIEWED IN
     NOVEMBER OF 2016. DO YOU RECALL THAT?
11
12
          YES, SIR.
          OKAY. AND LET ME JUST SHOW YOU SO YOU WILL HAVE IT IN
13
1 4
     FRONT OF YOU PLAINTIFF'S EXHIBIT 12. AND I AM HANDING YOU
15
     NOW, DR. MILLER, PLAINTIFF'S EXHIBIT NUMBER 12, WHICH IS
     ALREADY IN EVIDENCE. AND I WILL REPRESENT TO YOU THAT THOSE
16
17
     ARE THE FIVE PHYSICIAN, ANESTHESIOLOGISTS WHO WERE ALL
18
     REVIEWED I GUESS SEQUENTIALLY; IS THAT CORRECT?
19
          YES, SIR.
2 0
          OKAY. AND I MEANT BY THAT THAT YOU -- THEY WERE
21
     REVIEWED ONE AT A TIME; IS THAT RIGHT?
          YES, SIR.
22
     Α
23
          OKAY. AND THAT WAS DONE BY A PAY PANEL IN NOVEMBER OF
     2016; IS THAT CORRECT?
2 4
```

Α

YES, SIR.

```
NOW, DID YOU SERVE AS THE PRESENTER ON THOSE PAY PANELS
 1
     THAT WERE CONVENED IN NOVEMBER OF 2016?
 2.
 3
          YES, SIR.
          OKAY. AND YOU CONDUCTED A REVIEW OF ALL OF THE STAFF
 4
 5
     ANESTHESIOLOGISTS IN NOVEMBER OF 2016 BECAUSE DR. NGUYEN HAD
 6
     COME TO YOU AT OR ABOUT THAT TIME AND INFORMED YOU OF HIS
     INTENTION TO LEAVE DORN VA IF HE DIDN'T GET MORE MONEY; IS
 7
     THAT CORRECT?
 8
 9
          YES, SIR.
          ALL RIGHT. AND SO, YOU -- HE WOULD -- YOU REQUESTED HIS
10
     PERMISSION TO SEE WHAT YOU COULD DO; IS THAT CORRECT?
11
12
          YES, SIR.
          AND YOU DECIDED TO CONDUCT THESE REVIEWS IN
13
1 4
     NOVEMBER 2016 OF ALL OF THE STAFF ANESTHESIOLOGISTS AT DORN
15
     TO ENSURE THAT THERE WAS NO PAY DISPARITY BETWEEN NGUYEN AND
     THE REMAINING STAFF ANESTHESIOLOGISTS; IS THAT CORRECT?
16
17
          I CONDUCTED THE REVIEWS TO SEE IF WE COULD GET THE
18
     SALARIES UP TO MAINTAIN OUR DEPARTMENT. WE HAD A GOOD
     DEPARTMENT THAT WORKED WELL TOGETHER WITH THE
19
2 0
     ANESTHESIOLOGISTS. SO, THAT WAS THE GOAL WAS TO KEEP OUR --
21
     OUR DEPARTMENT INTACT.
22
          AND THE VEHICLE THAT YOU USED TO ACCOMPLISH THAT WAS TO
23
     SET ALL OF THE STAFF ANESTHESIOLOGISTS' SALARIES EQUAL AT
     $300,000 EACH; IS THAT CORRECT?
2 4
```

THAT WAS THE SALARY THAT DR. NGUYEN HAD PRESENTED ME

```
WITH FROM A COMPETITOR ACROSS TOWN.
 1
 2
          AND SO YOU WERE TRYING TO KEEP DR. NGUYEN.
 3
          YES.
          IS THAT RIGHT?
 4
     Q
 5
          YES, SIR.
     Α
 6
          OKAY. AND SO, YOU DECIDED THAT YOU WOULD DO THESE
 7
     REVIEWS OF ALL THE STAFF ANESTHESIOLOGISTS AND SET
     EVERYBODY'S SALARY THE SAME; IS THAT RIGHT?
 8
 9
          NO, SIR. WE DID AN INDEPENDENT REVIEW OF EVERY
10
     ANESTHESIOLOGIST. THEY WERE ACROSS TOWN -- I THINK IT WAS
     RICHLAND OR BAPTIST, I DON'T REMEMBER WHICH HOSPITAL HE GAVE
11
12
     ME THE PAPERWORK FROM -- THE SALARY WAS $300,000, AND THAT'S
     WHAT HE SAID HE NEEDED TO HAVE IN ORDER TO STAY AT THE VA.
13
1 4
          WELL, BUT INSTEAD OF CONDUCTING A REVIEW ONLY OF DR.
15
     NGUYEN AND ADJUSTING HIS SALARY AS MAY BE APPROPRIATE, YOU
     DETERMINED TO CONDUCT A REVIEW OF EVERY STAFF
16
17
     ANESTHESIOLOGIST; CORRECT?
18
          THAT WOULD BE CORRECT.
          AND AS SHOWN ON PLAINTIFF'S EXHIBIT 12 IN THE LANGUAGE
19
2 0
     THAT IS TYPED IN THERE, THE PURPOSE WAS TO ENSURE THERE'S NO
21
     PAY DISPARITY AMONG THOSE STAFF ANESTHESIOLOGISTS; IS THAT
     CORRECT?
22
23
          YES, SIR.
     Α
          IS THAT WHAT IT SAYS?
2 4
```

THAT'S WHAT -- THAT'S WHAT THE PAPERWORK IN FRONT OF ME

1 SAID. WELL, ISN'T THAT WHAT YOU CONDUCTED THESE REVIEWS TO DO; 2 3 TO ENSURE THERE WAS NO PAY DISPARITY? AT THE TIME THAT I CONDUCTED THIS REVIEW, SIR, THAT 4 STATEMENT WAS ADDED BY HR. 5 6 OKAY. 7 AND AT THE TIME OF MY RETIREMENT, THERE WAS PAPERWORK THAT I DISCARDED THAT HAD HR AS THE ONES ADDING THAT 8 9 STATEMENT TO THIS FORM. OH. DID YOU DISAGREE WITH HR THAT ALL OF THE 10 11 ANESTHESIOLOGISTS' SALARIES AND ANNUAL PAY SHOULD BE SET AT 12 300,000? I'M NOT SURE I'M UNDERSTANDING WHAT YOU'RE SAYING. WHAT 13 1 4 I'M SAYING IS THAT STATEMENT THAT YOU READ TO ME WAS PLACED 15 BY HR. DID YOU AGREE WITH IT OR DISAGREE WITH IT, DR. MILLER? 16 17 I DON'T KNOW HOW TO ANSWER THAT QUESTION, YOUR HONOR, 18 SIR. OKAY. LET'S DO THIS. LET'S TAKE A LOOK AT YOUR 19 2 0 DEPOSITION, AND I'LL ASK THE COURT REPORTER -- BEG YOUR 21 PARDON -- THE CLERK OF COURT TO UNSEAL THE SECOND DEPOSITION 22 TRANSCRIPT OF DR. MILLER DATED NOVEMBER 13, 2017. NOW, THIS 23 IS YOUR SECOND DEPOSITION.

A YES, SIR.

2 4

25 Q AND AGAIN, JUST TO GO THROUGH PAGES, YOU WERE SWORN TO

AND WHAT WAS YOUR ANSWER AT THE TOP OF PAGE EIGHT?

THE ANSWER IS, YES, SIR.

2 4

```
AND THAT WAS A TRUE AND CORRECT STATEMENT?
 1
          ALL RIGHT.
 2
          I SAID IT THEN, IT WAS A TRUE AND CORRECT STATEMENT,
 3
     SIR.
          AND THEN THE NEXT LINE, LINE TWO OF PAGE EIGHT, I ASKED
 4
     YOU, AND WHY DID YOU DECIDE TO DO THAT? AND WHAT WAS YOUR
 5
 6
     RESPONSE?
          TO MAKE SURE THERE WAS NO PAY...
 7
 8
               COURT REPORTER: I'M SORRY?
 9
          TO MAKE SURE THAT THERE WAS NO PAY DISPARITY BETWEEN THE
10
     ANESTHESIOLOGISTS THAT WAS GOING TO LEAVE AND THE REMAINING
11
     ANESTHESIOLOGISTS.
12
          OKAY. AND THE ONE WHO WAS GOING TO LEAVE IS DR. NGUYEN.
13
          CORRECT.
1 4
          AND THE ONES WHO WERE TO REMAIN WOULD HAVE BEEN DR.
15
     KENNEDY AND DR. PRYOR AND DR. PENDER AND DR. ALGHOTHANI; IS
     THAT CORRECT?
16
17
          CORRECT.
     Α
18
          THOSE ARE THE ONES THAT WERE ON THAT CHART, THAT TABLE
     THAT WE JUST WENT OVER A FEW MINUTES AGO THAT WAS PREPARED BY
19
2 0
     TAMARA NICHOLS WHO WAS THE HR DIRECTOR AT DORN; IS THAT
21
     CORRECT?
22
       I GUESS, SIR. YES, SHE WAS THE HR DIRECTOR. AND IF SHE
23
     PREPARED THOSE PANELS AND I SAID SHE PREPARED THOSE PANELS,
```

THEN SHE MUST HAVE PREPARED THOSE PANELS, BUT...

OKAY. NOW DR. MILLER, YOU DECIDED -- WELL, LET ME MOVE

2 4

```
I BELIEVE THAT YOU WILL AGREE WITH ME THAT ALL OF THOSE
 1
     ∩N.
 2
     STAFF ANESTHESIOLOGISTS HAVE VERY SIMILAR OUALIFICATIONS; IS
 3
     THAT CORRECT?
          YES, SIR.
 4
     Α
 5
          OKAY. ALL RIGHT. AND YOU REALLY VIEWED ALL FIVE OF
 6
     THEM AS HAVING ESSENTIALLY THE SAME QUALIFICATIONS; IS THAT
     CORRECT?
 7
 8
          YES, SIR.
 9
          OKAY. AND SO, HAVING HAD AN OPPORTUNITY TO REFRESH YOUR
10
     RECOLLECTION BY LOOKING AT THIS TESTIMONY THAT YOU GAVE IN
11
     THE DEPOSITION WHICH WAS NEARER IN TIME TO THE EVENTS, YOU
12
     RECOMMENDED TO THE PANEL ON THIS DAY THAT ALL, EACH AND EVERY
13
     ONE OF THE STAFF ANESTHESIOLOGISTS' ANNUAL SALARY BE SET AT
     $300,000; IS THAT CORRECT?
1 4
15
          THAT WOULD BE CORRECT, SIR.
          OKAY. YOU DIDN'T COMPARE THE MARKET PAY AWARDS AS AMONG
16
17
     THOSE FIVE; CORRECT?
18
          CORRECT.
          YOU SIMPLY MADE A RECOMMENDATION IN CONSULTATION WITH HR
19
2 0
     FOR THE RECOMMENDATION BY YOU AS THE PRESENTER IN NOVEMBER OF
21
     2016 TO SET EACH AND EVERY ONE OF THE STAFF
     ANESTHESIOLOGISTS' ANNUAL PAY AT $300,000.
22
23
          YES, SIR.
     Α
          NOW, EACH OF THOSE STAFF ANESTHESIOLOGISTS HAVE A
2 4
```

DIFFERENT START DATE AT THE VA; IS THAT CORRECT?

ACCORDING TO THE PAPER THAT YOU GAVE ME, I THINK -- OH, 1 2 THAT WAS BIRTHDAYS. SORRY. YES, EVERY ONE OF THEM WOULD 3 HAVE A DIFFERENT START DATE. AND SO, THESE BASE PAY TABLES WOULD GIVE A DIFFERENT 4 5 AMOUNT OF BASE PAY -- AND WE CAN LOOK AT THEM IF YOU WANT TO 6 LOOK AT THE COLLECTION OF THOSE COMPENSATION PAY REVIEW 7 FORMS. EACH ONE OF THOSE PHYSICIANS WOULD HAVE A DIFFERENT 8 AMOUNT OF BASE PAY; IS THAT CORRECT? TAKE A MOMENT TO LOOK 9 AT IT IF YOU... 10 YES, SIR. EACH PHYSICIAN HAS A DIFFERENT AMOUNT OF BASE 11 PAY. 12 AND SO WHAT WE HAVE HERE IN NOVEMBER OF 2016 ALL RIGHT. 13 IS YOU DECIDED THAT YOU WANTED TO EQUALIZE ALL OF THE STAFF 1 4 ANESTHESIOLOGISTS' ANNUAL SALARY; CORRECT? 15 I WANTED TO MAKE IT COMPETITIVE SO WE DIDN'T LOSE THE ANESTHESIOLOGISTS. 16 17 AND THE VEHICLE YOU USED TO MAKE IT COMPETITIVE SO YOU 18 DIDN'T LOSE A STAFF ANESTHESIOLOGIST WAS TO RAISE DR. NGUYEN AND EQUALIZE EVERYBODY ELSE AT THAT SAME PAY LEVEL; IS THAT 19 2 0 CORRECT? 21 YES, SIR. ALL RIGHT. AND SO, WHAT WE HAVE THEN IS A DECISION BY 22 23 YOU TO SET EVERYONE'S ANNUAL PAY AT 300,000; CORRECT?

AND THEN EVERYBODY'S GOING TO HAVE A DIFFERENT BASE PAY,

2 4

25

Α

CORRECT.

BUT THAT NUMBER COMES OFF THE TABLE; RIGHT? 1 YES, SIR. 2. Α 3 AND SO, THE WAY MARKET PAY WOULD BE CALCULATED WOULD BE SIMPLY BY TAKING YOUR \$300,000 ANNUAL PAY NUMBER WHICH WAS 4 5 APPROVED; CORRECT? 6 YES, SIR. 7 AND SUBTRACTING THE BASE PAY AMOUNT THAT COMES OFF THE 8 TABLE; CORRECT? 9 YES, SIR. WHICH IS DIFFERENT FOR EACH OF THE FIVE 10 11 ANESTHESIOLOGISTS; CORRECT? 12 CORRECT. AND THEN YOU COME UP WITH WHAT WAS THE MARKET PAY FOR 13 1 4 EACH ONE OF THOSE ANESTHESIOLOGISTS AT THE TIME OF THESE 15 REVIEWS. IS THAT HOW YOU HAD COME UP WITH THE MARKET PAY AMOUNT? 16 17 YES, SIR. 18 LET ME ASK YOU TO TAKE A LOOK AT PLAINTIFF'S EXHIBIT 14. DR. MILLER, THIS IS A DOCUMENT THAT WAS MARKED IN YOUR 19 2 0 DEPOSITION AS DEPOSITION EXHIBIT 2 TO YOUR NOVEMBER OF 2017 21 DEPOSITION THAT WE TOOK ON THE SUBJECT OF THESE NOVEMBER 2016 COMP PANELS. DO YOU REMEMBER ME SHOWING YOU THAT DOCUMENT? 22 23 NO, SIR, I DON'T REMEMBER YOU SHOWING ME THIS DOCUMENT. OKAY. I UNDERSTAND. TAKE A MOMENT TO LOOK AT IT. 2 4 25 WOULD YOU DO THAT FOR ME?

- Q OKAY. ARE YOU FAMILIAR --
- 3 A YES, SIR.

- 4 Q -- WITH THAT? OKAY. NOW, WOULD IT BE CORRECT THAT
- 5 | BASED ON THIS EXHIBIT THAT IS IN EVIDENCE, THAT IS
- 6 | PLAINTIFF'S EXHIBIT NUMBER 14, THE MARKET PAY IN THAT FIRST
- 7 COLUMN FOR NOVEMBER THE 16TH -- DO YOU SEE THAT FIRST COLUMN?
- 8 A YES, SIR.
- 9 | Q ALL RIGHT. WOULD REFLECT THAT DR. KENNEDY RECEIVED THE
- 10 LOWEST AWARD OF MARKET PAY OF ANY OF THE OTHER STAFF
- 11 ANESTHESIOLOGISTS ALL OF WHOM GOT 300,000 ANNUAL?
- 12 A I -- YES, SIR. DR. KENNEDY GOT THE LOWEST MARKET
- 13 INCREASE, CORRECT.
- 14 Q OKAY. AND THEN THE NEXT COLUMN SAYS PRE-NOVEMBER 16
- 15 MARKET PAY. AND YOU SEE THAT COLUMN?
- 16 A YES, SIR.
- 17 Q AND THAT WOULD BE THE AMOUNT OF MARKET PAY THAT EACH OF
- 18 | THE STAFF PHYSICIANS WAS RECEIVING BEFORE YOU DID THESE
- 19 REVIEWS. AND I'LL ASK YOU, SIR, WHO HAD THE LOWEST MARKET
- 20  $\parallel$  PAY OF THE PHYSICIANS, THE ANESTHESIOLOGISTS, PRIOR TO THE
- 21 NOVEMBER 16 REVIEWS?
- 22 A ACCORDING TO THE DOCUMENT THAT YOU PRESENTED TO ME WOULD
- 23 BE DR. KENNEDY.
- 24 Q ALL RIGHT. AND THE NEXT COLUMN SHOWS THE AMOUNT OF THE
- 25 | MARKET PAY INCREASE BASED ON THE \$300,000 EQUALIZING PAY

AND SO THE SALARIES THAT WOULD BE SET OR ESTABLISHED IN

THIS PAY PANEL REVIEW THEN WOULD -- WOULD TRY TO BE WITHIN

2 4

```
1 THE MAXIMUM AND THE MINIMUMS; IS THAT CORRECT?
```

A YES, SIR.

- 3 Q BUT THERE IS SOMETHING CALLED AN EXCEPTION TO THE
- 4 MAXIMUM; RIGHT? YOU KNOW ABOUT THAT?
- 5 A I VAGUELY REMEMBER ABOUT THAT.
- 6 Q OKAY. AND DO YOU REMEMBER THAT THE DIRECTOR OF THE DORN
- 7 VA HAS AUTHORITY TO INCREASE AN ANESTHESIOLOGIST, FOR
- 8 EXAMPLE, SALARY ABOVE THE MAXIMUM TO A CERTAIN LEVEL; DO YOU
- 9 REMEMBER THAT?
- 10 A I REMEMBER ABOUT AN INCREASE IN MAXIMUM SALARY, BUT I
- 11 DON'T THINK IT WAS THE MEDICAL DIRECTOR. I THINK IT WAS THE
- 12 VISN DIRECTOR.
- 13 Q OKAY. AND THE VISN DIRECTOR MEANS THE REGIONAL
- 14 DIRECTOR; IS THAT CORRECT?
- 15 A YES, SIR.
- 16 Q ALL RIGHT. AND THE REGIONAL DIRECTOR IS IN ATLANTA?
- 17 A YES, SIR.
- 18 Q OKAY. AND SO THAT VISN OR REGIONAL DIRECTOR HAS
- 19 AUTHORITY THEN TO APPROVE, IF YOU WILL, AN ANESTHESIOLOGIST'S
- 20 SALARY THAT IS ABOVE THE MAXIMUM THAT'S SET BY THE TABLES UP
- 21 | TO A CEILING THAT THAT PERSON IN ATLANTA HAS AUTHORITY TO
- 22 | APPROVE. IS THAT A FAIR STATEMENT?
- 23 A YES, SIR.
- 24 Q OKAY. AND AS A MATTER OF FACT -- WELL, I DON'T WANT TO
- 25 | SAY ROUTINE, IT MIGHT HAVE BEEN -- BUT REGULARLY THE ANNUAL

SALARIES OF THE ANESTHESIOLOGISTS WOULD HAVE EXCEEDED IN SOME 1 AMOUNT THE MAXIMUM THAT'S SET BY THE TABLE AND THERE WOULD BE 2. 3 A NEED TO SUBMIT TO THIS VISN OR REGIONAL PERSON A REQUEST THAT HE OR SHE APPROVE THAT SALARY THAT GOES ABOVE THE TABLE. 4 5 IS THAT A FAIR STATEMENT? 6 IT WOULD HAVE TO HAVE SUPPLEMENTAL DOCUMENTATION ALONG 7 WITH IT, AND I DON'T REMEMBER ALL OF THE FORMS THAT WOULD GO 8 ALONG WITH IT, BUT IT'S NOT -- CONCEPTUALLY AND SIMPLIFIED 9 WAY YOU PRESENTED IT, THAT WOULD BE YES. 10 FAIR, FAIR ENOUGH. BUT THAT DID HAPPEN WHILE YOU WERE 11 SERVICE LINE CHIEF FOR ANESTHESIOLOGY; CORRECT? 12 I'M ASSUMING IT DID, SIR, IF YOU SAY IT DID. I DON'T REMEMBER. 13 1 4 YOU RECALL DR. KENNEDY COMING TO YOU IN 2014 CONCERNED 15 ABOUT THE STAGNATION OF HIS SALARY? YOU'RE ASKING ME? 16 17 DO YOU RECALL THAT? 18 NO, SIR, I DON'T. I'M SORRY. 19 OKAY. DO YOU RECALL HIM COMING TO YOU AND EXPLAINING TO 2 0 YOU THAT HE WAS CONCERNED ABOUT HIS PENSION BENEFITS AND IN 21 PARTICULAR INDICATING THAT HE WAS WANTING HIS LAST THREE OR FOUR YEARS AT THE VA TO HAVE A HIGHER SALARY THAN WHERE HE 22 23 HAD BEEN FOR SEVERAL YEARS SO THAT HIS PENSION BENEFITS WOULD BE CALCULATED ON AN ANNUAL SALARY THAT WAS HIGHER THAN WHAT 2 4

HIS WAS. DO YOU REMEMBER A DISCUSSION ABOUT THAT?

```
A NO, SIR, I'M AFRAID I DON'T.
```

- 2 Q OKAY. DO YOU REMEMBER THAT YOU RECOMMENDED THAT THERE
- 3 BE A PAY PANEL REVIEW OF DR. KENNEDY IN 2014?
- 4 A NO, SIR, I DON'T. I DON'T REMEMBER A LOT FROM 2014.
- 5 Q ALL RIGHT. I UNDERSTAND. DO YOU REMEMBER ASKING DR.
- 6 KENNEDY TO GATHER UP DOCUMENTATION AND INFORMATION RELATIVE
- 7 TO HIS ACCOMPLISHMENTS AND ACHIEVEMENTS AND THAT KIND OF
- 8 THING AND PUT IT INTO A PACKAGE THAT COULD BE SUBMITTED FOR A
- 9 REVIEW BY A COMP PANEL?
- 10 A I -- WE ROUTINELY WOULD DO THAT FOR THE COMP PANELS FROM
- 11 WHAT I REMEMBER.

- 12 Q BUT YOU DON'T REMEMBER RELATIVE TO A CONVERSATION WITH
- 13 | HIM ABOUT HIS CONCERN OVER THE STAGNATION OF HIS SALARY AND--
- 14 A NO, SIR, I DO NOT.
- 15 Q OKAY. SO, DID -- LET ME JUST ASK YOU TO LOOK AT ANOTHER
- 16 EXHIBIT, AND I THINK WE'RE PRETTY CLOSE TO BEING DONE. AND
- 17 | THIS IS EXHIBIT NUMBER 8. I'M GOING -- YOU TAKE AS MUCH TIME
- 18 AS YOU WOULD LIKE TO TO LOOK THROUGH THE WHOLE THING. I WILL
- 19 | REPRESENT TO YOU -- MAYBE IT WILL HELP -- THAT THIS IS A
- 20 COLLECTION OF ALL DR. KENNEDY'S PAY PANEL REVIEW FORMS.
- 21 THE ONE I WANT YOU TO TAKE A LOOK AT IN SPECIFIC IS THE
- 22 | SECOND ONE DATED FEBRUARY 26TH OF 2014. AND I BELIEVE THAT
- BEARS YOUR SIGNATURE AS THE RECOMMENDING PRESENTER. IS THAT
- 24 A FAIR STATEMENT?
- 25 A YES, SIR. 2014, THAT'S MY SIGNATURE.

```
OKAY. AND YOU RECOMMENDED NO INCREASE FOR DR. KENNEDY
 1
 2
     AT THAT TIME; IS THAT CORRECT?
 3
          ACCORDING TO THE PAPERWORK HE GAVE ME, THAT IS CORRECT.
          OKAY. NOW, DO YOU REMEMBER IN 2015 OR THEREABOUTS THERE
 4
 5
     CAME AN ISSUE THAT RESULTED IN A TYPEWRITTEN SHEET OF
 6
     INFORMATION TYPED UP BY PERHAPS YOUR ADMINISTRATIVE ASSISTANT
     OR SOMEONE ELSE IN THE ANESTHESIOLOGY SERVICE LINE OF A
 7
 8
     DESCRIPTION OF THAT PARTICULAR DOCTOR'S RESUME AND
 9
     INFORMATION AND BOARD CERTIFICATION AND ALL OF THOSE KINDS OF
10
     THINGS? DO YOU REMEMBER THAT COMING ABOUT?
          ARE YOU TALKING ABOUT THE PAGE THAT YOU HAVE HERE THAT'S
11
12
     VA 263 KENNEDY?
                     THIS ONE?
          YES, SIR. THAT'S EXACTLY RIGHT.
13
                                            A N D --
1 4
          OKAY.
     Α
15
          -- TELL ME WHAT IS THE DATE OF THE PANEL REVIEW THAT
     YOU'RE LOOKING AT THAT CONTAINS THAT TYPED-UP SHEET THAT YOU
16
17
     JUST IDENTIFIED AS KENNEDY VA 263. WHAT'S THE DATE OF THAT
18
     REVIEW?
                IT SAYS MAY THE 1ST, 2015.
19
          OKAY.
2 0
          RIGHT. AND THE EARLIER REVIEW SHEET THAT YOU AND I WERE
     TALKING ABOUT JUST A MOMENT AGO, THAT'S IN FEBRUARY OF 2014?
21
          FEBRUARY 26TH, 2014.
22
23
          YEAH. DOES THAT ONE HAVE THAT TYPED-UP SHEET OF
```

INFORMATION ATTACHED TO IT?

NO, SIR, IT DOES NOT.

2 4

```
WELL, DOES THAT REFRESH YOUR RECOLLECTION AT ALL ABOUT
 1
     HOW THESE SHEETS CAME ABOUT?
 2.
 3
          WHEN WE DID THE REVIEWS, IT WAS SUPPOSED TO BE SHEETS
     LIKE YOU HAVE FOR VA KENNEDY 263 ATTACHED TO THE PANEL ACTION
 4
 5
     SHEETS.
              AND THEY WERE USUALLY PREPARED BY THE ADMINISTRATIVE
 6
     OFFICES.
                AND WHEN YOU SAY ADMINISTRATIVE OFFICES, WHAT DO
 7
          OKAY.
     YOU MEAN?
 8
 9
          THAT WOULD EITHER BE ALFRED BROWN OR -- HE WAS THE ONE
     THAT I HAD AT THE TIME, BUT LIKE THE ONES FOR JEFFREY BROWN,
10
     I DON'T KNOW WHO JEFFREY BROWN OR WHO THE ADMINISTRATIVE
11
12
     OFFICER WAS AT THE TIME FOR JEFFREY BROWN ON THE DATES.
13
          OKAY. SO YOU DIDN'T PREPARE THESE SHEETS?
1 4
          THEY WERE PREPARED BY EITHER THE ADMINISTRATIVE OFFICE
15
     AND MOST LIKELY IN COLLABORATION WITH THE HR REPRESENTATIVE.
          DID YOU PROVIDE INFORMATION THAT WOULD HAVE BEEN USED BY
16
17
     THE ADMINISTRATIVE OFFICERS WHO PREPARED THESE SHEETS?
18
          I GAVE THEM THE -- TOLD THEM TO GET THE THING -- CHART
19
     FILE FOLDERS TO GET THE DATES. I MEAN, I DON'T HAVE
2 0
     EVERYBODY'S DATE AND BOARD CERTIFICATION, YEARS OF SERVICE.
21
     I WOULDN'T HAVE HAD THAT MEMORIZED OR ANYTHING.
22
          OKAY. AND YOU DON'T REMEMBER EXACTLY WHY THESE SHEETS
2.3
     CAME INTO EXISTENCE IN 2015?
```

Q WHY YOU STARTED USING THEM WHEREAS YOU HADN'T BEEN USING

YOU MEAN WHY WE HAD...

2 4

1 THEM IN THE PAST. WHAT I'M TELLING YOU IS THEY SHOULD HAVE BEEN THERE IN 2 3 THE PAST. OKAY. BUT THEY WEREN'T. 4 BUT THEY ARE NOT. I DON'T KNOW WHERE THEY'RE AT. 5 6 OKAY. OH, ARE YOU SAYING YOU THINK THAT THEY DO EXIST BUT THEY ARE JUST NOT ON THESE FORMS? 7 8 WHAT I'M SAYING IS IS USUALLY WE HAVE A WAY THAT YOU 9 HAVE IT PRESENTED HERE IN 2015, THERE SHOULD HAVE BEEN SHEETS 10 ATTACHED TO THOSE REVIEW FORMS. 11 OKAY. BUT THERE AREN'T. 12 BUT THEY ARE NOT HERE AND I DON'T KNOW WHERE THEY ARE 13 ΑT. THANK YOU VERY MUCH, DR. MILLER. THAT'S ALL THE 1 4 15 QUESTIONS THAT I HAVE FOR YOU. THE COURT: YOU MAY CROSS-EXAMINE. 16 17 CROSS-EXAMINATION 18 BY MRS. BAILEY: DR. MILLER, CAN YOU HEAR ME? 19 2 0 YES, MA'AM. 21 I KNOW YOU'VE JUST GOTTEN IN FROM AN AIRPLANE AND WE

APPRECIATE YOUR COMING TO THE COURT TODAY. I WANT TO GO OVER

A LITTLE BIT OF THE TERRITORY THAT MR. IRVIN WENT OVER JUST

IMPORTANT THINGS ABOUT THIS CASE IS YOUR AGE, SO CAN I JUST

TO SORT OF PUT THINGS MORE IN CONTEXT. ONE OF THE REALLY

22

23

2 4

ASK YOU, DR. MILLER, HOW OLD YOU ARE? 1

SIXTY. Α

2

- AND YOUR BIRTH DATE.
- \* \* \* \* \* \* 1957. 4 Α
- AND I KNOW YOU'VE WORKED FOR THE VA FOR A WHILE. WHAT 5
- 6 WERE YOUR YEARS OF WORKING AT THE VA?
- TWELVE YEARS, 10 MONTHS AND 27 DAYS. 7
- 8 THAT SOUNDS LIKE A RETIREE TO ME. THE WHOLE TIME YOU
- 9 WERE AT THE VA YOU WERE IN THE ANESTHESIOLOGY DEPARTMENT?
- 10 YES, MA'AM.
- AND ALSO I WANTED TO ASK YOU HOW MANY YEARS WERE YOU A 11
- 12 BOARD CERTIFIED ANESTHESIOLOGIST?
- I DON'T KNOW. I'D HAVE TO GO BACK AND LOOK WHEN THE 13
- 1 4 BOARD CERTIFICATION, WHEN I ACHIEVED THAT. I DON'T REMEMBER
- 15 THAT OFF THE TOP OF MY HEAD. IT'S LISTED ON MY CV.
- BUT IT WAS -- IT WAS LONG BEFORE YOU CAME TO THE VA? 16
- 17 YES, MA'AM.
- 18 AND THEN HOW LONG WERE YOU AT THE VA?
- TWELVE YEARS, 10 MONTHS AND 27 DAYS. 19
- 2 0 OKAY. SO YOU HAD 12 YEARS OF -- AT THE VA AND ALSO SOME
- 21 AMOUNT OF TIME AS AN ANESTHESIOLOGIST IN ADDITION TO THE 12
- YEARS YOU WERE AT THE VA? 22
- 23 YES, MA'AM. Α
- DURING THE TIME THAT YOU'RE WITH THE ANESTHESIOLOGY 2 4
- 25 SERVICE AT THE VA, HOW MANY DOCTORS WERE THERE? HOW MANY

```
ANESTHESIOLOGISTS WERE ON STAFF?
```

- 2 A WHEN I STARTED AT THE VA THERE WAS ONLY TWO
- 3 ANESTHESIOLOGISTS AT THE TIME. IT WAS DR. KENNEDY AND I
- 4 | THINK HIS NAME WAS ALMA WHITESER [SIC].
- 5 Q AND DID THAT CHANGE OVER TIME?
- 6 A YEAH. I WAS THE THIRD ONE WHEN I STARTED THERE AND
- 7 | THEN, YES, IT CHANGED OVER TIME. WE GOT -- OUR DEPARTMENT
- 8 GOT BIGGER.
- 9 Q AND HOW MANY ANESTHESIOLOGISTS WERE THERE AT THE TIME
- 10 YOU LEFT?
- 11 A INCLUDING MYSELF THERE WERE SIX. IT WAS FIVE STAFF
- 12 ANESTHESIOLOGISTS AND THEN MYSELF.
- 13 Q WHAT KIND OF WORK DID THE ANESTHESIOLOGISTS DO AT THE
- 14 VA?

- 15 A THEY DO THEIR OWN CASES. THEY DO SUPERVISION. BUT ARE
- 16 YOU ASKING WHAT SPECIALTIES?
- 17 Q YES.
- 18 A OKAY. SO WE HAVE GASTROENTEROLOGY THEY WOULD DO, THEY
- 19 WOULD DO CARDIAC UP IN THE CATH LAB, EMERGENCY INTUBATIONS,
- 20 NIGHT CALL AND WEEKEND CALL AND HOLIDAY CALL. THERE WAS
- 21 | GENERAL SURGERY. THERE'S PLASTIC SURGERY. THERE WAS
- 22 GYNECOLOGY. THERE WAS THORACIC SURGERY. THERE WAS UROLOGY,
- 23 EAR NOSE AND THROAT, OPHTHALMOLOGY, PODIATRY. THAT'S ALL I
- 24 CAN THINK OF RIGHT NOW.
- 25 Q WELL, HOW MANY OPERATING ROOMS WERE THERE?

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

2 5

PHYSICALLY THERE WAS EIGHT OPERATING ROOMS. OPERATING ROOM EIGHT WAS USED MORE AS A OUTPATIENT OPERATING ROOM. AND THEN OPERATING ROOM SEVEN WAS ONLY DESIGNATED FOR UROLOGICAL PROCEDURES BECAUSE IT HAD A DRAIN IN IT. SO OPEN PROCEDURES YOU COULD NOT DO IN THERE BECAUSE STERILITY FACTORS, BUT YOU DIDN'T WANT SOMEBODY FALL, FALLING DOWN OR SLIPPING, SO YOU WOULD HAVE -- THEY HAD THE DRAIN. SO WHEN THEY WOULD USE THE IRRIGATION TO FLUSH OUT ANY CLOTS OR STONES, THAT IT WOULD BE -- GO INTO THE DRAIN. IT WAS MORE OF A SAFETY FACTOR FOR PEOPLE. SO TAKING THOSE TWO OUT AND TAKING OUT OR NUMBER FOUR, BECAUSE THAT WAS PRIMARILY FOR OPHTHALMOLOGY, BECAUSE WE HAVE LIKE A HUNDRED-THOUSAND-DOLLAR OPHTHALMOLOGY OPERATING SCOPE IN THERE, SO WE DIDN'T WANT ANY DAMAGE, SO YOU HAD THREE MAJOR SPECIALTY ROOMS AND THEN YOU WOULD HAVE FIVE GENERAL OR ROOMS PLUS YOU HAD GASTROENTEROLOGY OVER IN THE GI SUITE AND CARDIOLOGY. AND WE WOULD ALSO GO TO RADIOLOGY FOR CONSCIOUS -- OR FOR MAC ANESTHETICS, SO THAT'S ALL OF THEM. HOW MANY ANESTHESIOLOGISTS WOULD YOU NEED TO BE FULLY STAFFED? AT THE TIME WE WERE -- WE WERE FULLY STAFFED WHEN I LEFT. NO, WE'RE -- NO, WE WEREN'T. I TAKE THAT BACK BECAUSE RICK HAD ALREADY LEFT. PRIOR TO RICK'S DEPARTURE WE WERE FULLY STAFFED BUT WE DIDN'T HAVE A FULL COMPLEMENT --COMPLEMENT OF CRNA'S ON BOARD AT THE TIME, BUT WE DID HAVE A

FULL COMPLEMENT OF ANESTHESIOLOGISTS. 1 SO WHEN YOU WERE FULLY STAFFED LIKE THAT, HOW MANY 2. 3 OPERATING ROOMS DID Y'ALL USE? WE DID EVERYTHING WE COULD TO NOT CANCEL CASES, OKAY? 4 5 WE SUPERVISED AND WE DID OUR OWN CASES. SO ONE GUY, RATHER 6 THAN TYPICALLY SUPERVISING TWO ROOMS, MAY HAVE TO PICK UP THREE ROOMS OF SUPERVISION SO ANOTHER GUY COULD DO ANOTHER 7 8 OPERATING ROOM TO TRY AND MAKE SURE WE GOT ALL THE CASES 9 COMPLETED AND NO VETERAN WENT WITHOUT THE SURGICAL PROCEDURE. 10 SO WHAT WOULD HAPPEN WHEN A -- WHEN ONE OF YOUR 11 ANESTHESIOLOGISTS LEFT? 12 THAT WENT TO A REDUCTION IN SERVICE OR THE OTHER OPTION 13 THAT OCCURRED IS IT RESULTED IN LONGER HOURS TO GET THE 1 4 SCHEDULED CASES DONE. 15 SO WAS THAT IMPORTANT TO KEEP YOUR TEAM TOGETHER? 16 YES, MA'AM. 17 NOW, I KNOW YOU SAID THAT DR. NGUYEN BROUGHT IN A OFFER 18 FROM A FIRM, FROM ANOTHER FIRM? 19 I DON'T REMEMBER. IT WAS ONE OF THE ONES HERE IN YES. 2 0 TOWN AND I THINK IT WAS RICHLAND OR BAPTIST HOSPITAL, BUT IT 21 WAS AN OFFER FOR \$300,000. AND WHY DID HE COME TO YOU WITH THAT OFFER? 2.2 23 BECAUSE I WAS THE CHIEF OF THE DEPARTMENT AND IF HE DIDN'T GET HIS MONEY, HE WAS GOING TO LEAVE AND THEN THAT 2 4

WOULD HAVE INCREASED THE WORKLOAD ON ALL THE REMAINING

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

ANESTHESIOLOGISTS. AND IT'S VERY TOUGH TO RECRUIT ANESTHESIOLOGISTS FOR THE VA. WHEN I LEFT THE VA IN JANUARY, WE STILL HAD NOT FILLED DR. KENNEDY'S POSITION AND WE HAD BEEN RECRUITING FOR IT FOR MONTHS PRIOR TO WHEN HE LEFT. HE HAD GIVEN US NOTIFICATION OF WHEN HE WAS GOING TO LEAVE AND WE TRIED TO RECRUIT FOR THAT POSITION AND WE WERE -- STILL HADN'T FILLED HIS POSITION WHEN I LEFT. I DON'T KNOW IF HIS POSITION HAS BEEN FILLED OR -- AND IF MY POSITION HAS BEEN FILLED. SO WHEN AN ANESTHESIOLOGIST LIKE DR. NGUYEN BROUGHT YOU AN OFFER FROM ONE OF THE LOCAL HOSPITALS, WHAT WAS YOUR NEXT STEP OF THAT? TO SEE IF WE COULD GET THE PAY UP TO RETAIN THE STAFF WE HAD THERE. HOW DID YOU GO ABOUT DOING THAT? I HAD TO GO TO HR AND TO THE CHIEF OF STAFF TO GET APPROVAL FOR THAT. AND DID YOU HAVE TO HAVE A COMPENSATION PANEL? YES, MA'AM. HOW DID THAT COME ABOUT? WELL, HR WOULD COMPOSE THE -- OR HR WOULD PUT THE INFORMATION TOGETHER FOR THE COMPENSATION PANEL AND THE ADMINISTRATIVE OFFICER WOULD GET THE PAPERWORK IN CONJUNCTION WITH THE HR REPRESENTATIVE TOGETHER SO I COULD TAKE IT TO THE

COMPENSATION PANEL, PRESENT THE ANESTHESIOLOGISTS.

```
IF YOU HAD JUST DONE DR. NGUYEN'S COMPENSATION PANEL,
 1
     NOT THE OTHER DOCTORS, WHAT DO YOU THINK WOULD HAVE HAPPENED?
 2
 3
          I PROBABLY WOULD HAVE HAD A MUTINY.
          AND WHY IS THAT?
 4
     Q
          BECAUSE THERE ARE NO SECRETS--
 5
 6
               MR. IRVIN: YOUR HONOR, I OBJECT. THIS IS PURE
 7
     SPECULATION.
 8
               THE COURT: SUSTAINED.
 9
     BY MRS. BAILEY:
         WHY DID YOU EXPAND THE COMPENSATION PANEL BEYOND DR.
10
     NGUYEN?
11
12
          BECAUSE I NEEDED TO RETAIN MY STAFF IN ORDER TO KEEP THE
     OPERATING ROOMS FUNCTIONING AT THE LEVEL THAT THEY WERE
13
1 4
     FUNCTIONING.
15
          SO WOULD YOU CALL THAT A BUSINESS NECESSITY?
          YES, MA'AM.
16
17
          I'D LIKE FOR YOU TO LOOK AT EXHIBIT 12. SAUNDRA, IF YOU
18
     CAN PUT IT UP FOR HIM TO LOOK AT IT.
          I HAVE SIX, EIGHT AND 14 IN FRONT OF ME. OKAY.
19
2 0
          EXHIBIT 12 IS THE COMPENSATION PANEL ACTIONS FROM
     NOVEMBER 10TH, 2016.
21
22
     Α
       OKAY.
23
          I BELIEVE THIS IS ONE OF THE ONES THAT MR. IRVIN WAS
```

25 A I -- OKAY. YES, I HAVE IT.

ASKING YOU ABOUT.

MILLER - CROSS
80

Q ACTUALLY, DOCTOR, YOU CAN LOOK ON THE SCREEN --

A OKAY.

1

- 3 Q -- AT THIS ONE. NOW THAT -- YOU SEE THE DATE ON THAT?
- 4 A NOVEMBER THE 10TH, 2016.
- 5 Q AND AS YOU SAY, THAT'S THE ONE YOU CALLED FOR AFTER YOU
- 6 GOT DR. NGUYEN'S OFFER FROM DOWNTOWN?
- 7 A I MEAN, I -- IF THAT'S DATED ON THAT DATE, THEN I HAD TO
- 8 HAVE CALLED FOR IT AROUND THAT TIME. I MEAN, I DON'T
- 9 REMEMBER THE DATES.
- 10 Q I WANT YOU TO GO DOWN HERE AND IT SAYS IN THE -- IN THE
- 11 | NARRATIVE SECTION IT SAYS YOU'RE CONDUCTING YOUR REVIEW TO
- 12 ENSURE THERE IS NO PAY DISPARITY.
- 13 NOW, WHERE DID THAT LONG, NO PAY DISPARITY, COME FROM?
- 14 A OKAY. FROM MY PREVIOUS TESTIMONY I STATED THAT THAT WAS
- 15 PUT IN THERE BY MY DIRECTION ACCORDING TO WHAT I STATED
- 16 BEFORE MY TESTIMONY. BUT AS I STATED, WHEN I DISCOVERED A
- 17 | PIECE OF PAPER CLEANING OUT MY OFFICE WHERE HR HAD ADDED THAT
- 18 TO THAT.
- 19  $\parallel$  Q BUT THE POINT IS, THOUGH, THIS WAS YOUR RECOMMENDATION
- 20 | THAT THE ANESTHESIOLOGISTS INDIVIDUALLY BE GIVEN \$300,000.
- 21 A YES, MA'AM.
- 22 Q AND WHAT WAS YOUR REASON FOR THAT?
- 23 A SO I DIDN'T LOSE ANESTHESIOLOGISTS SO I CAN MAINTAIN THE
- 24 | SAME LEVEL OF SERVICE THAT WE WERE PROVIDING TO THE VETERANS.
- 25 Q HAVE YOU PERSONALLY SERVED ON ANY COMP PANELS?

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

```
NO, SIR, THAT'S NOT WHAT I'M SAYING. I'M SAYING THAT I
FOUND A FORM THAT HAD AN OLDER FORM OR ANOTHER FORM WITH IT
THAT JUST HAD ANESTHESIOLOGIST SERVICE IS RECOMMENDING A PAY
OF 300,000 AND IT WAS A BLANK FORM. IT DIDN'T HAVE ANYBODY'S
NAME ON IT -- IN MY FILE. AND WHEN THIS IS ON HERE, LED ME
TO THINK ABOUT THAT STATEMENT.
     HAVE YOU EVER KNOWN OF A SITUATION IN YOUR EXPERIENCE
WHERE A PAY PANEL HAS BEEN CONVENED TO -- FOR PURPOSES OF
RECOMMENDING THAT THE SALARIES OF ANY SERVICE LINE AT DORN BE
EOUALIZED?
     NO, SIR.
     YOU SAID THAT YOU HAD TO GO TO HR OR SOMEBODY ELSE,
AUTHORIZING OFFICIAL, TO GET APPROVAL TO DO WHAT YOU DID,
WHICH IS THE $300,000 NO PAY DISPARITY, EQUALIZED SALARIES.
IS THAT WHAT YOU SAID?
     YES, SIR.
     OKAY. AND SO WHAT YOU WERE TAKING WAS THE ANNUAL PAY,
300,000, NOT ANY MARKET PAY.
     I MADE THE RECOMMENDATION EVERYBODY GET PAID $300,000.
     HAD YOU EVER DONE THAT BEFORE, THAT IS RECOMMEND THAT
THERE BE EQUALITY, NO PAY DISPARITY, EVERYBODY GETS THE SAME
AMOUNT BEFORE THIS?
     AT THE VA? NO. AT OHIO STATE, YES.
     OKAY. THANK YOU, DR. MILLER.
```

MRS. BAILEY: ONE MORE QUESTION, YOUR HONOR.

## RECROSS-EXAMINATION

BY MRS. BAILEY:

1

2.

3

4

5

6

7

8

9

10

12

13

1 4

18

19

2 0

22

23

2 4

Q DR. MILLER, IN YOUR LAST RESPONSE YOU MENTIONED OHIO

STATE. AND I HADN'T -- REALLY TO PUT YOUR CV INTO EVIDENCE.

CAN YOU TELL US A LITTLE BIT ABOUT YOUR EXPERIENCE AT OHIO

STATE AND HOW YOU CAME TO ASK THAT PAY BE EQUALIZED?

A YES, MA'AM. THE PAY THERE WAS BROKEN DOWN INTO

INSTRUCTOR ASSISTANT, ASSOCIATE PROFESSOR, FULL PROFESSOR,

TENURED. YOU ACTUALLY GOT THREE DIFFERENT PAYCHECKS. YOU

GOT ONE FROM THE STATE OF OHIO, YOU GOT ONE FROM OHIO STATE

11 UNIVERSITY MEDICAL SCHOOL, AND THEN YOU GOT ANOTHER ONE FROM

OHIO STATE ANESTHESIA CORPORATION.

Q AND HOW DID YOU COME TO ASK THAT THE PAY BE EQUALIZED?

A FOR THE OB ANESTHESIOLOGISTS THERE. AT THE TIME I WAS

15 | THE ONLY OB ANESTHESIOLOGIST THAT HAD COMPLETED A FELLOWSHIP

16 AND WE HAD RECRUITED TWO OTHER ANESTHESIOLOGISTS. ONE OF

17 | THEM HAD COMPLETED A FELLOWSHIP AND ONE OF THEM WAS IN THE

PROCESS OF COMPLETING THEIR FELLOWSHIP.

Q AND WHAT WAS THAT ABOUT THE EQUALIZING OF PAY?

A SO THAT SINCE EVERYBODY WAS GOING TO BE ON THE SAME

21 | SCALE, THAT WE HAVE ALL EQUAL PAY FOR OUR FELLOWSHIP IN OB

ANESTHESIA.

Q THANK YOU.

THE COURT: ALL RIGHT. THANK YOU VERY MUCH. YOU

25 CAN STEP DOWN AND YOU ARE EXCUSED.

```
THE WITNESS: WHAT DO YOU WANT ME TO DO WITH THESE?
 1
 2
                THE COURT: YOU CAN JUST LEAVE THEM THERE.
 3
           (WITNESS LEFT THE STAND.)
               MR. IRVIN: THANK YOU, DR. MILLER.
 4
 5
                THE WITNESS: YES, SIR.
 6
                THE COURT: ALL RIGHT. I THINK WE WILL TAKE A
 7
     BREAK FOR LUNCH AT THIS TIME AND WE WILL COME BACK AND I --
     WE WILL COME BACK AT QUARTER TO 2.
 8
 9
               MR. IRVIN: THANK YOU, YOUR HONOR.
10
               MRS. BAILEY: THANK YOU.
               MR. ANDREWS: THANK YOU, YOUR HONOR.
11
12
           (LUNCH RECESS WAS HAD.)
                THE COURT: ALL RIGHT. MRS. BAILEY, YOU MAY CALL
13
14
     YOUR NEXT WITNESS. I'M SORRY. MR. IRVIN, YOU MAY CALL YOUR
15
     NEXT WITNESS.
               MR. IRVIN: THANK YOU, YOUR HONOR. WE'D CALL DR.
16
17
     BERNARD DEKONING.
18
               THE COURT: OKAY.
                     DR. BERNARD DEKONING, AFTER BEING DULY SWORN,
19
20
     TESTIFIED AS FOLLOWS:
21
                           DIRECT EXAMINATION
     BY MR. IRVIN:
22
2.3
          MR. DEKONING, GOOD AFTERNOON.
     Q
          GOOD AFTERNOON.
24
     Α
25
          YOU AND I HAVE MET BEFORE YOU MAY REMEMBER ON THE
```

OCCASION OF YOUR DEPOSITION THAT WE TOOK IN THIS CASE ON 1 DECEMBER THE 11TH, 2015. AND I'M GOING TO BE ASKING YOU SOME 2. QUESTIONS THIS AFTERNOON, PRIMARILY THINGS THAT WE WENT OVER 3 IN YOUR DEPOSITION. BUT IF YOU HAVE ANY QUESTIONS ABOUT A 4 5 QUESTION I ASK YOU, PLEASE FEEL FREE TO ASK ME TO TRY TO ASK 6 IT AGAIN. ALL RIGHT. YOU'RE A MEDICAL DOCTOR BY EDUCATION AND TRAINING; IS 7 THAT CORRECT? 8 9 THAT'S CORRECT. AND I BELIEVE THAT YOU TESTIFIED, TOLD ME IN YOUR 10 OKAY. 11 DEPOSITION THAT YOU COMPLETED A RESIDENCY IN FAMILY MEDICINE 12 IN 1985; IS THAT RIGHT? THAT'S CORRECT. 13 AND THEN YOU WENT INTO ACTIVE DUTY IN THE 1 4 OKAY. 15 YOU WERE IN THE ARMY FOR 28 YEARS? THAT'S CORRECT. 16 17 OKAY. YOU RETIRED FROM ACTIVE DUTY AND FROM THE ARMED 18 FORCES IN DECEMBER OF 2013; IS THAT CORRECT? 19 CORRECT. 2 0 OKAY. AND YOU DIDN'T TAKE TOO MUCH TIME OFF. 21 JANUARY OF 2014 THEN YOU BECAME THE CHIEF OF STAFF AT DORN VA MEDICAL CENTER HERE IN COLUMBIA; IS THAT RIGHT? 22 2.3 CORRECT. Α AND HAVE YOU HELD THAT POSITION OF CHIEF OF STAFF 2 4

AT DORN CONTINUOUSLY FROM JANUARY 2014 UP TO TODAY?

CORRECT. Α

1

4

2 AND YOUR DUTIES AND RESPONSIBILITIES ARE OKAY.

3 BASICALLY THE SAME AS THEY WERE WHEN WE TOOK YOUR DEPOSITION

- A FEW YEARS AGO?
- 5 CORRECT.
- 6 OKAY. ALL RIGHT. NOW, I BELIEVE THAT YOU TOLD ME THAT
- 7 YOU WERE NOT FAMILIAR WITH THE FEDERAL STATUTE GOVERNING VA
- 8 PHYSICIAN COMPENSATION; IS THAT CORRECT?
- 9 THAT'S CORRECT AT THE TIME.
- SINCE THE DEPOSITION THEN IN -- YOU'VE TRIED TO 10 OKAY.
- 11 FAMILIARIZE YOURSELF WITH IT?
- 12 WELL, I HAVE GROWN TO -- I HAVE GROWN TO LEARN MORE
- ABOUT IT. 13
- OKAY. 1 4 0
- 15 THAT'S CORRECT.
- AND YOU -- DO YOU UNDERSTAND THAT THERE IS 16 ALL RIGHT.
- 17 ALSO A HANDBOOK THAT THE VA -- AT THE DORN VA UTILIZES AND
- 18 THAT THE VA ITSELF PUBLISHED THAT RELATES TO COMPENSATION FOR
- 19 VA PHYSICIANS; IS THAT RIGHT?
- 2 0 THAT'S CORRECT.
- 21 AND I BELIEVE YOU TOLD ME THAT YOU REALLY WEREN'T
- FAMILIAR WITH THE PROVISIONS OF THE VA HANDBOOK GOVERNING VA 22
- 23 PHYSICIAN COMPENSATION ISSUES AT LEAST AS OF THE TIME YOU
- WERE GIVING YOUR DEPOSITION; IS THAT CORRECT? 2 4
- AT THE TIME I GAVE THE DEPOSITION I WASN'T FAMILIAR WITH 25

8 7 IT, CORRECT. 1 WELL, TODAY ARE YOU IN A -- ON SPEAKING TERMS WITH IT? 2. 3 IN OTHER WORDS, DO YOU PULL IT OUT AND USE IT TO WORK FROM TIME TO TIME IN THE COURSE OF YOUR DUTIES AND 4 5 RESPONSIBILITIES? 6 I STILL REFER TO HR FOR A LOT OF THE ISSUES DEALING WITH PHYSICIAN COMPENSATION. 7 8 OKAY. SO, THAT IS AN ENTITY WITHIN DORN VA THAT YOU 9 RELY ON WHEN YOU GET -- WHEN YOU HAVE TO GET INVOLVED IN A 10 COMPENSATION ISSUE; IS THAT --11 CORRECT. 12 YOU UNDERSTAND THAT THERE ARE BIENNIAL ALL RIGHT. REVIEWS DONE OF VA, DORN VA PHYSICIANS BY PAY PANELS; IS THAT 13 1 4 CORRECT? 15 THAT'S CORRECT. AND AT LEAST AS OF THE TIME THAT ALL THESE EVENTS WERE 16 17 TRANSPIRING THAT RELATE TO DR. KENNEDY; IS THAT CORRECT? 18 CORRECT. AND I BELIEVE YOU HELD THE VIEW THAT THE PAY 19 OKAY. 2 0 PANEL'S JOB WAS TO RECOMMEND TOTAL OR ANNUAL COMPENSATION AND

NOT MARKET PAY; IS THAT CORRECT?

THAT'S CORRECT, ANNUAL COMPENSATION.

OKAY. YOU YOURSELF WOULD LOOK AT ANNUAL SALARY AND NOT

MARKET PAY SEPARATELY OR DISCREETLY IN DETERMINING WHETHER

YOU THINK A PHYSICIAN'S PAY IS APPROPRIATE; IS THAT ACCURATE?

21

22

23

2 4

A THAT'S ACCURATE.

- 2 Q OKAY. ALL RIGHT. NOW DR. DEKONING, DO YOU RECALL DR.
- 3 KENNEDY COMING TO SEE YOU IN EARLY 2015 EXPRESSING CONCERNS
- 4 ABOUT THE AMOUNT OF MARKET PAY HE WAS RECEIVING?
- 5 A YES. HE CAME TO ME IN FEBRUARY OF 2015.
- 6 Q YES, SIR. OKAY. AND I BELIEVE THAT IN ADVANCE OF HIM
- 7 COMING TO TALK WITH YOU ABOUT HIS COMPENSATION CONCERNS, YOU
- 8 INVITED TAMARA NICHOLS TO COME AND JOIN YOU IN THAT MEETING.
- 9 IS THAT CORRECT, SIR?
- 10 A THAT'S CORRECT.
- 11 | Q ALL RIGHT. AND TAMARA NICHOLS IS OR WAS THE -- MAYBE I
- 12 | SHOULD SAY WAS AT THAT TIME THE HR DIRECTOR FOR DORN VA?
- 13 A THAT'S CORRECT.
- 14 Q AND THAT -- IS THAT THE POSITION SHE CONTINUES TO HOLD
- 15 TODAY?
- 16 | A SHE'S NO LONGER IN THAT POSITION, BUT SHE WAS AT THE
- 17 TIME.
- 18 Q OKAY. ALL RIGHT. SO YOU INVITED TAMARA NICHOLS TO COME
- 19 BECAUSE SHE HAD THE HR EXPERTISE THAT YOU WANTED THERE AT THE
- 20 MEETING?
- 21 A THAT'S CORRECT.
- 22 Q AND HR HANDLES WOULD -- IS IT FAIR TO SAY THAT HR SORT
- 23 OF HANDLES THE NUTS AND BOLTS OF THAT COMPENSATION PROCESS
- 24 WITH THE SELECTION OF A PAY PANEL AND THE CONVENING OF THE
- 25 | PANEL AND FILLING OUT OF THE DOCUMENTS AND SO FORTH?

```
THAT'S CORRECT.
1
     Α
```

- YOU DON'T DO THAT YOURSELF. 0
- I DON'T DO THAT MYSELF.
- YOU ON OCCASION WILL HAVE PASS ACROSS YOUR DESK FOR 4
- 5 REVIEW SOME OF THOSE PAY PANEL FORMS, BUT --
  - CORRECT.

2

3

- 7 -- YOU'RE NOT FILLING THEM OUT; IS THAT RIGHT?
- THAT'S CORRECT. I'M NOT FILLING THEM OUT ALTHOUGH THEY 8
- 9 DO COME ACROSS MY DESK.
- AND YOU HAVE NEVER SERVED AS A PAY PANEL MEMBER; 10 OKAY.
- 11 HAVE YOU?
- 12 NO.
- 13 OR AS A PRESENTER TO A PAY PANEL? OKAY.
- 1 4 I HAVE SERVED AS A PRESENTER TO THE PAY PANEL BUT NOT A
- 15 VOTING MEMBER.
- BUT I AM SORRY. I DIDN'T HEAR THAT LAST--16
- 17 I HAVE SERVED AS A PRESENTER TO THE PAY PANEL BUT NOT A
- 18 VOTING MEMBER.
- THE VOTING MEMBERS BEING THE PANEL 19 I SEE. ALL RIGHT.
- 2 0 MEMBERS, THE PHYSICIANS THAT ARE CHOSEN TO BE PANEL MEMBERS
- 21 AND NOT A PRESENTER.
- 22 CORRECT.
- 23 OKAY. ALL RIGHT. WHEN YOU AND MRS. NICHOLS MET WITH
- DR. KENNEDY, DO YOU RECALL THAT HE BROUGHT UP THE AGE ISSUE 2 4
- 25 RELATIVE TO HIS MARKET PAY?

AND THE QUESTION WAS: DO YOU RECALL DR. KENNEDY

OF 2015.

2 4

BRINGING UP THE ISSUE OF HIS AGE RELATIVE TO HIS MARKET PAY 1 OR THE AGE OF OTHER PHYSICIANS RELATIVE TO THEIR MARKET PAY? 2. 3 AND WHAT WAS YOUR RESPONSE? SAID I DO RECALL HIM BRINGING UP THE AGE ISSUE. I DO 4 5 NOT RECALL HIM CITING THE AGES OF THE OTHER 6 ANESTHESIOLOGISTS. OKAY. DOES THAT REFRESH YOUR RECOLLECTION THAT HE DID 7 BRING UP THE AGE ISSUE WHEN HE--8 9 YES, IT DOES. OKAY. ALL RIGHT. NOW, AT THAT TIME YOU UNDERSTOOD THAT 10 11 DR. KENNEDY HAD GONE THROUGH SOME KIND OF AN INFORMAL 12 MEDIATION PROCESS AT THE VA TO TRY TO RESOLVE HIS CONCERNS ABOUT THE AGE ISSUE RELATIVE TO HIS COMPENSATION? 13 1 4 CORRECT. Α 15 OKAY. ALL RIGHT. NOW, AS I UNDERSTAND YOUR EARLIER TESTIMONY, ESSENTIALLY YOU LISTENED TO DR. KENNEDY'S CONCERNS 16 17 AS --18 CORRECT. 19 -- WOULD BE APPROPRIATE. AND TAMARA NICHOLS WAS THERE 2 0 WITH YOU AND ESSENTIALLY THE MEETING ENDED AND MAYBE YOU 21 INDICATED YOU'D GET BACK TO HIM OR SOMETHING TO THAT EFFECT. IS THAT A FAIR STATEMENT? 22 23 I DID LISTEN AND TAMARA WAS PRESENT AND DR. KENNEDY DID GIVE ME A FILE AND -- AND THEN I INDICATED TO DR. KENNEDY 2 4

THAT I WOULD REVIEW IT AND THEN WE WOULD GET BACK WITH HIM.

```
NOW, AFTER THE MEETING WITH DR. KENNEDY YOU
 1
          OKAY.
 2
     RECOMMENDED THAT MRS. NICHOLS CONVENE A COMP PANEL, ONE OF
 3
     THESE COMPENSATION PAY PANELS, TO REVIEW DR. KENNEDY'S
     SALARY; DIDN'T YOU, SIR?
 4
 5
          THAT'S CORRECT.
 6
                AND YOU ALSO WANTED TO RETRIEVE MORE INFORMATION
     FROM MRS. NICHOLS; IS THAT CORRECT?
 7
 8
          THAT'S CORRECT.
 9
          YOU HAD SOME QUESTIONS IN YOUR MIND BASED ON THE MEETING
10
     THAT YOU AND SHE HAD HAD WITH DR. KENNEDY.
                                                  SO TWO THINGS
11
     WERE GOING TO HAPPEN.
                            NUMBER ONE IS THERE WAS GOING TO BE
12
     ONE OF THESE COMP PANELS THAT WOULD BE CONVENED TO REVIEW DR.
13
     KENNEDY'S COMPENSATION. AND THEN --
1 4
          CORRECT.
     Α
15
          -- IS THAT RIGHT?
16
          CORRECT.
17
                AND THEN NUMBER TWO IS THAT YOU WERE GOING TO TRY
          OKAY.
18
     TO GET SOME FURTHER INFORMATION THAT TAMARA NICHOLS IN HR
     MIGHT BE ABLE TO GET FOR YOU; IS THAT RIGHT?
19
2 0
          THAT'S CORRECT.
                             NOW, I BELIEVE THAT COMP PANELS WERE
21
                ALL RIGHT.
22
     CONVENED FOLLOWING THIS MEETING AND THAT YOUR INSTRUCTION OR
23
     RECOMMENDATION ON MAY THE 1ST OF 2015; IS THAT YOUR
     RECOLLECTION?
2 4
```

A RIGHT, THAT'S CORRECT.

- OF REVIEWING NOT ONLY DR. KENNEDY BUT ALL OF THE STAFF
- 3 ANESTHESIOLOGISTS. IS THAT A FAIR STATEMENT?
  - A YES, THAT'S CORRECT.

- 5 Q OKAY. AND AS I UNDERSTAND IT, AND I CAN CERTAINLY SHOW
- 6 YOU, BE GLAD TO SHOW YOU IF YOU'D LIKE FOR ME TO, THOSE --
- 7 | THOSE REVIEW FORMS AS -- THAT WE HAVE IN EVIDENCE. BUT AS A
- 8 BOTTOM LINE AS I UNDERSTAND IT, NO CHANGE IN COMPENSATION WAS
- 9 RECOMMENDED BY THE PAY PANEL FOR ANY OF THOSE STAFF
- 10 ANESTHESIOLOGISTS. IS THAT A CORRECT STATEMENT?
- 11 A RIGHT. THAT'S CORRECT.
- 12 Q OKAY. ALL RIGHT. NOW, SO WE HAVE THAT. AND THEN THE
- 13 | OTHER THING WAS THE INFORMATION THAT YOU WANTED TO GET FROM
- 14 MRS. NICHOLS. AND SO YOU HAD E-MAIL EXCHANGES WITH
- 15 MRS. NICHOLS; IS THAT CORRECT?
- 16 A THAT'S CORRECT.
- 17 Q OKAY. NOW, DR. DEKONING, THANKS TO MRS. WOODS I HAVE A
- 18 | LEGIBLE COPY OF THIS. I'M GOING TO SHOW YOU WHAT HAS BEEN
- 19 MARKED AND PLACED INTO EVIDENCE AS PLAINTIFF'S TRIAL EXHIBIT
- 20 NUMBER 9. AND -- YOU TAKE A LOOK AT IT --
- 21 A OKAY.
- 22 Q -- AND THEN WE'LL TALK A LITTLE BIT ABOUT IT.
- 23 A OKAY. I'VE READ IT.
- 24 Q OKAY. VERY GOOD. NOW, LET ME SEE IF I'M CORRECT IN MY
- 25 UNDERSTANDING OF THE TIME SEQUENCE HERE. YOU MET WITH DR.

KENNEDY IN EARLY 2015, FEBRUARY OR SOMETHING LIKE THAT. 1 AM T 2 RIGHT SO FAR? 3 CORRECT. ALL RIGHT. AND EVENTUALLY, BASED ON YOUR 4 5 RECOMMENDATION, PANEL REVIEWS WERE CONDUCTED ON MAY THE 1ST 6 OF 2015 FOR ALL THE STAFF ANESTHESIOLOGISTS; CORRECT? 7 CORRECT. IS THAT -- YOU HAVE TO VERBALLY ANSWER. IS THAT 8 9 CORRECT? I DIDN'T--10 THAT'S CORRECT. ALL RIGHT. NOW, AS I READ THIS E-MAIL THREAD 11 OKAY. 12 THAT IS PLAINTIFF'S EXHIBIT NUMBER 9 THAT YOU HAVE JUST REVIEWED -- AND FIRST OFF, IS THIS AN E-MAIL THREAD BETWEEN 13 1 4 YOU AND TAMARA NICHOLS DISCUSSING DR. KENNEDY'S ISSUES AND 15 YOU SEEKING OUT THE INFORMATION THAT YOU WANTED TAMARA NICHOLS TO GATHER? 16 17 YES. Α 18 ALL RIGHT. AND SO THIS WOULD HAVE BEEN -- THIS E-MAIL THREAD WOULD HAVE TAKEN PLACE -- IT'S IN FEBRUARY, 19 2 0 SHORTLY AFTER THE MEETING WITH DR. KENNEDY, OF 2015 -- SO IT 21 WOULD HAVE OCCURRED BEFORE THE PAY PANEL REVIEWS IN MAY OF 2015. 22 23 THAT'S CORRECT. AND WE HAVE ALREADY SAID THAT THOSE PAY 2 4 ALL RIGHT.

PANEL REVIEWS IN MAY OF 2015 WERE OF ALL THE STAFF

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

2 5

BUT LET ME -- LET ME DIRECT YOUR ANESTHESIOLOGISTS. ATTENTION TO THE BATES NUMBER AT THE BOTTOM OF THE PAGES AND ARE AT THE BOTTOM OF THE PAGES OF EXHIBIT 9. AND THE BATES NUMBER THAT I WANT TO START WITH IS KENNEDY VA 1327, AND THAT WOULD BE THE THIRD PAGE OF EXHIBIT 9. AND I APOLOGIZE, IT'S -- SOME OF THIS EVEN NOW IS A LITTLE HARD TO READ, BUT I THINK WE HAVE GOT IT AS REAL WE CAN GET IT AND MAY -- OH, IT'S EVEN BETTER ON THE SCREEN. BUT I'M LOOKING AT KENNEDY VA 1327. AND DO YOU SEE AT THE BOTTOM OF THAT PAGE, DR. DEKONING, WHERE YOU SENT THIS E-MAIL TO TAMARA NICHOLS AND YOU SAID IN THAT SECOND PARAGRAPH ON ATTACHMENT THREE, WHAT REASONS DID THE PAY PANEL GIVE FOR DENYING DR. KENNEDY AN INCREASE IN PAY? DO YOU SEE THAT QUESTION OF YOUR'S THERE? RIGHT. THAT'S CORRECT. AND YOU WOULD HAVE -- HERE IN FEBRUARY OF 2015, YOU WOULD HAVE BEEN REFERRING BACK TO THE PRIOR REVIEW THAT DR. KENNEDY HAD GOTTEN IN 2014. THAT'S CORRECT. IS THAT CORRECT? AND THAT REVIEW IS IN A COLLECTIVE EXHIBIT 8 THAT YOUR HONOR HAS ALL OF DR. KENNEDY'S REVIEWS. AND IF YOU WOULD LIKE TO SEE THE FEBRUARY 2014 ONE, I WILL BE GLAD -- WE CAN SHOW IT TO YOU. I DON'T THINK I NEED TO GO INTO IT, BUT IF YOU DO, BY ALL MEANS YOU LET ME KNOW. RIGHT.

SO, BACK TO YOUR E-MAIL THEN. YOU ARE ASKING TAMARA 1 NICHOLS WHAT REASONS DID THE PAY PANEL GIVE FOR DENYING DR. 2. 3 KENNEDY AN INCREASE IN PAY. AND THERE YOU'RE REFERRING TO THAT FEBRUARY 2014 --4 5 THAT'S CORRECT. 6 -- PANEL REVIEW WHICH WAS PART OF THE CONCERN DR. 7 KENNEDY HAD WHEN HE CAME TO SIT DOWN AND TALK TO YOU THAT HE 8 WASN'T GETTING INCREASES AND HIS PAY WAS STAGNATING. IS THAT 9 A FAIR STATEMENT? CORRECT. 10 OKAY. ALL RIGHT. NOW, LOOK UP AT THE TOP OF PAGE -- OF 11 12 THAT SAME PAGE OF THE E-MAIL, KENNEDY VA 1327, AND THERE YOU 13 ARE E-MAILING MRS. NICHOLS AGAIN AND ESSENTIALLY REMINDING 1 4 HER THAT YOU NEEDED THAT QUESTION ANSWERED. AM I READING 15 THIS CORRECTLY? IT SAYS, STILL NEED THE FOLLOWING TWO 16 QUESTIONS ANSWERED. 17 AND THEN NUMBER ONE YOU SAY TO HER, ON ATTACHMENT THREE, 18 WHAT REASONS DID THE PAY PANEL GIVE FOR DENYING DR. KENNEDY DID I READ THAT CORRECTLY? 19 AN INCREASE IN PAY? 2 0 THAT'S CORRECT. AND YOU SAY, I THOUGHT FOR A PAY INCREASE 21 ALL RIGHT. DENIAL, THE SERVICE LINE CHIEF -- THAT'D BE DR. MILLER? 22 2.3 THAT'S CORRECT. Α HAD TO GIVE A REASON WHY HE RECOMMENDED THE 2 4 ALL RIGHT. 25 THAT'S YOUR QUESTION TO TAMARA NICHOLS. DENTAL.

```
RIGHT. THAT'S CORRECT.
 1
          OKAY. NOW, FLIP BACK A PAGE TO KENNEDY VA 1326 IN THAT
 2
 3
     E-MAIL THREAD, EXHIBIT 9. AND DO YOU HAVE THAT PAGE? I'LL
     DIRECT YOUR ATTENTION DOWN ABOUT TWO-THIRDS OF THE WAY.
 4
                                                                AND
     YOU HAVE A -- AN EMAIL THERE FROM TAMARA NICHOLS TO YOU.
 5
                                                                 AND
 6
     SHE SAYS, DR. DEKONING, QUESTION ONE. THAT WOULD BE YOUR
     OUESTION ONE IN THE --
 7
 8
          CORRECT.
     Α
 9
          -- E-MAILS, THE TWO E-MAILS THAT WE JUST READ.
                                                            THERE IS
     NO WRITTEN REQUIREMENT TO GIVE AN EXPLANATION AS TO WHY NO
10
11
     INCREASE WAS RECOMMENDED.
12
          YOU SEE THAT?
          YES, SIR.
13
1 4
          OKAY. HOWEVER, SHE GOES ON TO SAY, THE PANEL ACTED ON
15
     DR. MILLER'S RECOMMENDATION.
          NOW, AT THE TOP OF THE PAGE, SAME PAGE, 1326, YOU
16
17
     RESPONDED; DID YOU NOT? DO YOU SEE THAT?
18
          YES, SIR.
          AND YOU SAID, TAMARA, SO IF WE DO NOT HAVE A WRITTEN
19
2 0
     REQUIREMENT TO GIVE AN EXPLANATION ON WHY NO SALARY INCREASE
21
     WAS REQUESTED, HOW DO WE RECONCILE THIS WITH THE LEVEL OF
22
     EXPERIENCE AND PRIOR EXPERIENCE ISSUES THAT DR. KENNEDY
23
     POINTED OUT IN THE VA DIRECTIVE?
          DO YOU SEE THAT THERE, SIR?
2 4
25
     Α
          RIGHT.
```

```
1
          AND THAT WAS YOUR STATEMENT ON THAT DATE TO TAMARA; IS
 2
     THAT CORRECT?
 3
          THAT'S CORRECT.
          AND THAT WAS A CONCERN OF YOURS; IS THAT --
 4
 5
          THAT'S CORRECT.
 6
          -- FAIR TO SAY? ALL RIGHT, SIR. NOW, FLIP BACKWARDS TO
 7
     THE PREVIOUS PAGE OF THIS SAME EXHIBIT, THE E-MAIL THREAD,
 8
     EXHIBIT 9, AND THIS COULD BE KENNEDY VA 1325. AND YOU SHOULD
 9
     SEE AT THE BOTTOM AN EMAIL IN THIS THREAD FROM TAMARA NICHOLS
10
     TO YOU THAT RESPONDS TO THAT CONCERN OF YOURS AS FOLLOWS:
11
          DR. DEKONING, THE COMP PANEL ON DR. KENNEDY SHOULD HAVE
12
     HAD MORE INFORMATION THAN WHAT WAS PROVIDED.
13
          SEE THAT?
1 4
          THAT'S CORRECT.
15
          DR. MILLER SHOULD HAVE CLEARLY ADDRESSED THE SEVEN
16
     FACTORS IN PART B.
17
          AND THERE YOU'RE REFERRING TO THE COMP PANEL REVIEW
18
     FORM; IS THAT CORRECT?
19
          CORRECT.
2 0
          HOWEVER, PRIOR TO ME TAKING THE RESPONSIBILITY FOR COMP
21
     PANELS BACK OVER, THE FORMS WERE NOT BEING FILLED OUT
22
     PROPERLY.
23
          YOU SEE THAT THERE, SIR?
          THAT'S CORRECT.
2 4
     Α
25
           OKAY. AND AS YOU SIT HERE TODAY, WAS THAT A TRUE AND
```

CORRECT STATEMENT THAT YOU MADE? 1 YES. YES, SIR. 2. OKAY. ALL RIGHT. NOW, ISN'T IT CORRECT THAT NONE OF 3 THE PAY PANEL REVIEW FORMS PRIOR TO MAY 1ST OF 2015 CONTAINED 4 5 DOCUMENTATION OF A REVIEW OF THOSE SEVEN FACTORS? 6 I DON'T KNOW ABOUT ALL THE PAY PANELS. I ONLY KNOW OF 7 THAT PARTICULAR PAY PANEL THAT MET IN 2014 TO LOOK AT THE ANESTHESIOLOGISTS. 8 9 OKAY. TAKE A LOOK AT PAGE 93 OF YOUR DEPOSITION. OH, IN FAIRNESS, TOO, I SHOULD SAY, DR. DEKONING, THAT YOU 10 SHOULD LOOK AT -- I SHOULD PUT IN FRONT OF YOU ALL OF DR. 11 12 KENNEDY'S PAY PANEL REVIEW FORMS SO THAT YOU WILL HAVE THOSE, AND SO LET ME HAND YOU PLAINTIFF'S EXHIBIT 8. 13 OKAY. 1 4 PLAINTIFF'S EXHIBIT 8 IS JUST A COLLECTION OF DR. KENNEDY'S 15 REVIEW FORMS AND IT GOES BACKWARDS IN TIME FROM THE FRONT PAGE GOING BACK. AND SO THE FIRST ONE IS THE MAY 1ST, 2015 16 17 REVIEW. AND THEN THE SECOND ONE IS THE FEBRUARY 26, 2014 18 REVIEW. 19 CORRECT. 2 0 JUST SO THAT YOU CAN HAVE THAT THERE IF YOU'D LIKE TO 21 REFER TO IT. NOW, I HAD ASKED YOU TO TAKE A LOOK AT PAGE 93 22 OF YOUR DEPOSITION TESTIMONY. AND WHEN YOU FIND THAT, YOU 23 LET ME KNOW. 2 4 OKAY. I HAVE IT. 25 NOW, I AM REFERRING IN YOUR -- IN YOU READY? OKAY.

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

LISTED.

```
HERE IN THE DEPOSITION AND I'M SAYING, NOW SOMEWHERE IN THIS
MIASMA OF PAPERS WE HAVE DR. KENNEDY'S -- A COMPILATION OF
DR. KENNEDY'S COMPENSATION PANEL REVIEWS. AND HERE IT IS.
THIS IS EXHIBIT 3. THAT'S TO THE DEPOSITION.
    AND WOULD YOU WALK THROUGH THAT AGAIN FOR ME AND TELL ME
ON ANY OF THE COMPENSATION PANEL REVIEW FORMS PRIOR TO MAY 1,
2015, BEGINNING WITH THE FEBRUARY 2014 REVIEW, DO YOU FIND
ANY DOCUMENTATION OF THE INFORMATION THAT WAS NEEDED FOR THE
SEVEN FACTORS FOR CONSIDERATION DOCUMENTED OF EACH OF THE
SEVEN FACTORS AS IS DONE ON MAY 1, 2015.
    AND YOUR ANSWER AT LINE FOUR, WOULD -- WOULD YOU READ
THAT ANSWER, PLEASE, ON LINE FOUR.
     NO, I DON'T.
Α
     OKAY. NOW, TAKE YOUR TIME. LOOK THROUGH THE KENNEDY
REVIEWS IF YOU LIKE AND TELL ME IS THAT A TRUE STATEMENT
THAT, NO, YOU DON'T FIND ANY DOCUMENTATION ON ANY OF THE
REVIEWS PRIOR TO MAY 1, 2015.
     THAT'S CORRECT. ALL THE ONES PRIOR TO MAY 1ST, 2015 DID
NOT HAVE ALL OF THE SEVEN FACTORS LISTED.
     YES. OKAY. OR REALLY ANY DISCUSSION OF THEM; IS THAT
CORRECT? LIKE --
    WELL, THERE APPEARED TO BE A LITTLE BIT OF DISCUSSION ON
THE ONES PRIOR TO 2014, BUT NOT ALL THE SEVEN FACTORS WERE
```

Q OKAY. NOW, YOU REMEMBER ASKING DR. MILLER ABOUT WHY A

DEKONING - DIRECT
101

1 CONSIDERATION OF THE SEVEN FACTORS WASN'T DOCUMENTED ON ANY

- 2 | OF THOSE REVIEW FORMS PRIOR TO MAY 1, 2015?
  - A CAN YOU REPEAT THE QUESTION?
- 4 Q YES. DO YOU REMEMBER WHEN YOU DISCOVERED THIS, ASKING
- 5 DR. MILLER WHY A CONSIDERATION OF THOSE SEVEN FACTORS WASN'T
- 6 DOCUMENTED ON ANY OF THE REVIEW FORMS PRIOR TO MAY 1, 2015?
- 7 DO YOU REMEMBER ASKING HIM THAT?
- 8 A I DON'T RECALL ASKING HIM THAT, BUT I DID POINT THAT OUT
- 9 TO HIM. AND AT THAT TIME I FELT IT PRUDENT TO CONVENE A PAY
- 10 PANEL, AN OUT-OF-CYCLE PAY PANEL, FOR DR. KENNEDY.
- 11 Q OKAY. LOOK AT PAGE 94 OF YOUR DEPOSITION TRANSCRIPT,
- 12 AND I'M GOING DOWN TO LINE 22. AND THIS WOULD BE YOUR
- 13 TESTIMONY. DO YOU SEE THAT?
- 14 A OKAY. IT'S PAGE 94?
- 15 Q YES, SIR. LINE 22.
- 16 A UH-HUH.

- 17 Q AND IF YOU WOULD JUST READ FOR US YOUR ANSWER THERE
- 18 | BEGINNING ON LINE 22.
- 19 A SO I DID ASK DR. MILLER WHAT WAS THE JUSTIFICATION AND
- 20 WHERE WAS THE DOCUMENTATION OF THOSE SEVEN FACTORS IN THE
- 21 PREVIOUS PAY PANEL, FEBRUARY 14.
- 22 Q ALL RIGHT. AND SO DOES THAT REFRESH YOUR RECOLLECTION
- 23 THAT YOU DID ASK DR. MILLER ABOUT THAT?
- 24 A YES, IT DOES.
- 25 Q OKAY. NOW FLIP OVER TO 95 AND COMPLETE YOUR -- YOUR

DEKONING - DIRECT
102

STATEMENT UNDER OATH AT YOUR DEPOSITION.

- 2 A AND WHAT HE STATED WAS ESSENTIALLY WHAT TAMARA STATED
- 3 WAS -- HE SAID THERE WAS NO REQUIREMENT AND HE ALSO STATED
- 4 THAT BASED ON WHAT HE KNEW, THAT HIS PAY WOULD NOT CHANGE.
- 5 Q OKAY. SO TAMARA CONFIRMED WHAT DR. MILLER WAS TELLING
- 6 YOU WHICH WAS THERE WASN'T ANY REQUIREMENT TO DOCUMENT ANY
- 7 CONSIDERATION OF THOSE SEVEN -- SEVEN FACTORS ON THE REVIEW
- 8 FORMS PRIOR TO MAY 1, 2015.
- 9 A THAT'S CORRECT.
- 10  $\parallel$  Q AND DID YOU, AFTER SPEAKING TO TAMARA AND HAVING THAT
- 11 | CONFIRMED, DID THAT SATISFY THE QUESTION THAT YOU WERE
- 12 ASKING?

- 13 A YES, IT DID.
- 14 Q OKAY. ALL RIGHT. WOULD YOU AGREE WITH ME THAT DR.
- 15 KENNEDY'S ACCOMPLISHMENTS IN ANESTHESIA ARE SUBSTANTIALLY
- 16 | EQUIVALENT IN VALUE TO THE OTHER STAFF ANESTHESIOLOGISTS?
- 17 A YES.
- 18 Q OKAY. AND WOULD YOU ALSO AGREE WITH ME THAT THE PURPOSE
- 19 OF MARKET PAY UNDER THIS VA PHYSICIAN COMPENSATION SYSTEM IS
- 20 NOT ONLY THE RECRUITMENT OF THE BEST-QUALIFIED CANDIDATES BUT
- 21 | ALSO THE RETENTION OF THOSE CANDIDATES AFTER THEY HAVE BEEN
- 22 ON BOARD?
- 23 A I CONSIDER THE ANNUAL PAY AS THE RECRUITING AND
- 24 RETENTION INCENTIVE.
- 25 Q OKAY. SO YOU FOCUS ON ANNUAL PAY. YOU DON'T

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

DERONING - DIRECT
103

DISTINGUISH AND SEPARATE OUT MARKET PAY AND USE THAT AS A FACTOR IN YOUR RECRUITMENT OR RETENTION EFFORTS. IS THAT A FAIR STATEMENT? THAT'S A FAIR STATEMENT. OKAY. WHEN WE HAD THIS CONVERSATION AT YOUR DEPOSITION, I BELIEVE THAT YOU WERE OF THE VIEW -- OR I'M SORRY. START THAT ONE OVER. YOU DID NOT KNOW THAT THOSE SEVEN FACTORS WERE MANDATED FOR DETERMINATION OF MARKET PAY; DID YOU? IT'S -- I ALWAYS LOOK AT THE ANNUAL -- AT THE ANNUAL PAY AND IT'S -- I'M UNFAMILIAR WITH ANY SPECIFIC REQUIREMENT FOR MARKET PAY, BUT I ALWAYS CONSIDERED THE ANNUAL PAY AS THE PRIMARY COMPENSATION AMOUNT TO BE USED FOR RECRUITING AND RETENTION OF THE BEST-QUALIFIED PHYSICIANS. OKAY. SO YOU WEREN'T AWARE OF ANY MANDATE OR DIRECTION EITHER IN THE STATUTE OR THE HANDBOOK THAT WOULD SAY THAT THOSE FACTORS ARE TO BE APPLIED IN THE DETERMINATION OF MARKET PAY, NOT ANNUAL PAY. THAT'S CORRECT. THANK YOU SO MUCH, DR. DEKONING. I APPRECIATE YOUR TIME THIS AFTERNOON. THANK YOU. THE COURT: ONE SECOND, SIR. THE WITNESS: OH, I'M SORRY. CROSS-EXAMINATION

```
1
     BY MRS. BAILEY:
          WELL DR. DEKONING, I'D LIKE TO SAY IT WAS JUST A FEW
 2
 3
     MORE QUESTIONS, BUT THEN YOU'D SAY SHE'S JUST A LAWYER. I DO
     WANT TO TAKE THIS TIME TO SORT OF FILL IN SOME OF THE AREAS.
 4
 5
     CAN YOU HEAR ME? FILL IN SOME OF THE QUESTIONS OR SOME OF
 6
     THE AREAS THAT MR. IRVIN MAY NOT HAVE HIT UPON OR ASKED YOU
 7
     ABOUT, SO THIS IS A LITTLE BIT HIT-AND-MISS HERE.
          BUT NOW AS I UNDERSTAND IT, YOU WERE ON ACTIVE DUTY FOR
 8
 9
     SOME TIME?
10
          YES, MA'AM.
          AND WHAT AREA OF THE SERVICE WERE YOU IN?
11
     0
12
          I WAS IN THE ARMY, IN THE ARMY MEDICAL CORPS.
          AND HOW LONG WAS THAT?
13
     Q
1 4
          THAT'S TWENTY-EIGHT YEARS.
     Α
15
          AND WHAT DID YOU -- YOU RETIRED FROM THE ARMY?
          YES, MA'AM.
16
17
          AND WHAT WAS YOUR FINAL RANK?
18
          COLONEL 06.
          OKAY. AND FOR US WHO DON'T KNOW ANYTHING ABOUT THE
19
2 0
     ARMY...
21
          THAT WAS THE FINAL RANK THAT I RETIRED AT.
22
          UH-HUH.
23
          AND THAT IS ONE RANK BELOW THE GENERAL OFFICER.
                                                              SO I
     WAS WHAT THEY CALL A FULL-BIRD COLONEL. THE NEXT RANK UP
2 4
```

25

WOULD BE A ONE-STAR GENERAL.

```
AND WHAT DID YOU DO AFTER YOU RETIRED?
```

- I WENT TO WORK FOR THE VA. Α
- 3 AND WHAT DID YOU -- WHAT WERE YOU HIRED AT THE VA --
- WHAT POSITION WERE YOU IN? 4
- I WAS HIRED AS A CHIEF OF STAFF. 5
- 6 AND YOU'RE STILL THERE?
  - YES, MA'AM. Α

1

2

- 8 NOW, DID -- THEY HAVE THESE COMPENSATION PANELS AT THE
- 9 DID THEY HAVE THAT BACK WHEN YOU WERE IN THE ARMY?
- 10 I'M SORRY. REPEAT THE OUESTION.
- DID THEY HAVE COMPENSATION PANELS BACK WHEN YOU WERE IN 11
- 12 THE MILITARY? DID YOU WORK ON THEM?
- OH, DOES THE MILITARY HAVE COMPENSATION PANELS? 13
- 1 4 YEAH. 0
- 15 NO, THEY DON'T.
- SO THIS IS ALL STUFF YOU HAVE LEARNED SINCE YOU HAVE 16
- 17 COME TO THE VA.
- 18 YES, THAT'S CORRECT.
- NOW YOU'RE -- YOU'RE AT DORN NOW. HOW MANY PHYSICIANS 19
- 2 0 ARE THERE?
- 21 HOW MANY PHYSICIANS ARE THERE IN TOTAL IN -- AT DORN?
- 2 2 UH-HUH.
- 23 WE HAVE -- CURRENTLY WE HAVE 206 MEDICAL STAFF. THAT
- INCLUDES PHYSICIANS, DENTISTS, PODIATRISTS AND OPTOMETRISTS. 2 4
- 25 OF THAT THERE ARE ROUGHLY A HUNDRED AND 80, 190 PHYSICIANS.

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

DEKONING - CROSS

AND WHAT IS YOUR ROLE REGARD TO ALL THESE PHYSICIANS? I'M SORRY. WHAT IS MY ROLE REGARDING... YEAH. WHAT ARE YOUR DUTIES? I'M TRYING TO GET THIS CLOSER SO YOU CAN HEAR ME BETTER. SO MY DUTIES ARE PRIMARILY TO ENSURE THAT QUALITY AND PATIENT SAFETY IS MAINTAINED AND THAT WE MITIGATE RISK FOR ANY TYPE OF UNWELCOMED OUTCOME AND THAT WE MAINTAIN ACCESS TO CARE WHICH IS AVAILABILITY, AVAILABILITY APPOINTMENTS AND AVAILABILITY OF CARE THROUGH OTHER VENTURES, AND THEN ALSO THAT WE MAKE -- OR THAT WE ENSURE THAT WE GIVE THE PATIENT THE BEST EXPERIENCE THAT THEY CAN GET AT ANY HEALTHCARE FACILITY. DO YOUR RESPONSIBILITY -- DO YOU HAVE ANY RESPONSIBILITIES FOR RECRUITMENT? RECRUITING IS ESSENTIALLY AN HR RESPONSIBILITY. ALTHOUGH I DO HAVE A LOT OF INTERFACE AND INTERACTION WITH HR TO -- IN TERMS OF RECRUITING AND RETENTION. WHEN A YOUNG PHYSICIAN IS CONSIDERING THE VA, WHAT IS HE LOOKING FOR? HE OR SHE. WELL, WE LOOK AT SEVERAL THINGS. WE LOOK AT WHERE THE -- WHAT RESIDENCY THEY DID, IN OTHER WORDS, WHAT TYPE OF POST-GRADUATE EDUCATION THEY HAD, AND WE LOOK AT SOMETHING CALLED THE CV, AND THAT'S A CURRICULUM VITAE. IT'S -- IT'S A RESUME BUT FOR PHYSICIANS. AND THEN IN THAT CV WE LOOK FOR

CERTAIN THINGS. WE LOOKED AT WHERE THEY WERE, BUT NOT ONLY

WHERE THEY WERE AND WHAT THEY DID, BUT HOW LONG THEY WERE THERE FOR.

1

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

AND WE THEN LOOK TO SEE WHAT EXPERIENCE THEY HAD IN TERMS OF HOW WELL PREPARED ARE THEY TO ASSUME THE POSITION THAT THEY ARE BEING CONSIDERED FOR. AND THEN WE WOULD INTERVIEW THE CANDIDATE AND -- AND THEN WE WOULD -- IF A CANDIDATE LOOKS FAVORABLE, THEN THE CANDIDATE COMPLETES SOMETHING CALLED VET-PRO, WHICH IS FOR PRIVILEGING AND CREDENTIALING, AND A PAY PANEL WOULD CONVENE. AND THIS WAS AS OF -- THIS IS DURING 2016 THAT A PAY PANEL WOULD CONVENE TO DETERMINE ANNUAL COMPENSATION, WHAT WOULD BE OFFERED TO THAT CANDIDATE TO ENSURE THAT WE HAD THE BEST CHANCE OF RECRUITING THE CANDIDATE.

- NOW, WHEN YOU'RE -- A CANDIDATE'S THINKING ABOUT COMING TO DORN, WHAT ARE THE THINGS THAT THEY ARE PRIMARILY INTERESTED IN?
- A CANDIDATE CAN APPLY TO DORN FOR ANY NUMBER OF REASONS. AND THERE ARE SOME THAT WANT TO COME TO DORN FOR FAMILY THERE ARE SOME THAT WANT TO COME TO DORN TO GET THE REASONS. OPPORTUNITY TO DO RESEARCH. THERE ARE SOME THAT COME TO DORN BECAUSE THEY WANT TO TEACH AND THEY LIKE THE ACADEMIC AFFILIATION.

OTHERS COME TO DORN FOR WHAT THEY CALL A BETTER BALANCE, WHICH MEANS IN TERMS OF YOUR -- HOW MUCH YOU WORK AND HOW MUCH YOU CAN RELAX SO THAT -- SO THAT WORK RELAX BALANCE IS

WHAT THEY CALL BETTER BALANCE. OTHERS COME TO DORN FOR 1 2 LEADERSHIP OPPORTUNITIES, AND THOSE ARE PRIMARILY THE 3 CANDIDATES THAT I REVIEW ARE THE ONES THAT COME OR THAT APPLY FOR SERVICE LINE POSITIONS OR SERVICE LINE CHIEF POSITIONS 4 5 RATHER. 6 AND SO YOU HAVE -- YOU HAVE PRIMARILY THOSE REASONS WHY 7 PHYSICIANS WOULD APPLY TO DORN AND THAT PROBABLY CAPTURES 8 MOST -- THE MOST COMMON REASONS. 9 SINCE YOU HAVE BEEN CHIEF, HAVE ANY OLDER PHYSICIANS, MORE EXPERIENCED PHYSICIANS, BEEN HIRED? 10 WELL, I HAVE BEEN THE CHIEF OF STAFF FOR FOUR AND A HALF 11 12 YEARS. AND SINCE THEN WE HAVE HIRED SEVEN PHYSICIANS OVER THE AGE OF 65. AND THEY'RE IN VARIOUS SPECIALTIES. MOST OF 13 1 4 THEM HAVE BEEN IN PRIMARY CARE, BUT THERE ARE THOSE THAT WERE 15 IN CARD -- THAT ARE IN CARDIOLOGY. AND WE ALSO HAVE A PHYSICIAN IN ONE OF THE OTHER SPECIALTIES I CAN'T RECALL. 16 17 BUT THERE ARE SEVEN OF THEM. 18 DO THESE PHYSICIANS HAVE PRIOR VA EXPERIENCE OF THE SEVEN THAT--19 2 0 NONE OF THE PHYSICIANS THAT WE HIRED HAD PRIOR VA 21 EXPERIENCE. OF THOSE SEVEN, I'M SORRY. 22 OF THOSE SEVEN? Q 23 RIGHT. Α AND--2 4 0

MR. IRVIN: YOUR HONOR, IF I COULD, AND I APOLOGIZE

2.

1 4

2.3

TO MRS. BAILEY FOR INTERRUPTING, BUT I DO HAVE AN OBJECTION

THAT I JUST NEED TO MAKE SURE THAT I MAKE AND SO THAT IT IS

ON THE RECORD, AND IT IS THIS. WE DON'T THINK IT'S RELEVANT

WHAT OTHER SPECIALTIES AT DORN OR IN THE VA MAY OR MAY NOT DO

IN TERMS OF THESE PAY PANELS OR WHAT THE INFORMATION AND DATA

IS WITH RESPECT TO THEM.

THE POOL IN THIS CASE IS THE ANESTHESIOLOGISTS. SO I

JUST OBJECT ON RELEVANCE. AND I DIDN'T WANT MY SITTING HERE

SILENT TO BE MISUNDERSTOOD AS WE THINK THAT'S RELEVANT.

THE COURT: LET ME JUST MAKE SURE THAT IN THIS CASE

THE PROTECTED CLASS THAT WE ARE TALKING ABOUT IS THE

ANESTHESIOLOGISTS AT DORN; IS THAT CORRECT?

MR. IRVIN: THAT'S OUR POSITION. YOUR HONOR.

THE COURT: MRS. BAILEY?

THAT IS TOO NARROW A COHORT FOR THIS PATTERN OR PRACTICE

LAWSUIT. WE ARE TALKING ABOUT DISPARATE IMPACT OF VA POLICY

ON AT LEAST THE VA PHYSICIANS AT DORN BECAUSE THEY ARE ALL

PAID THE SAME WAY AND ALSO NATIONALLY. IF YOU CHANGE THE WAY

JUST THIS ONE LITTLE GROUP IS PAID WHEN THEY ARE ALL PAID THE

SAME WAY, IT'S -- IT'S TOO SMALL A COHORT TO LOOK AT. YES,

MA'AM.

WE FEEL LIKE YOU HAVE GOT TO LOOK AT -- ACTUALLY WE FEEL LIKE YOU'VE GOT TO LOOK AT VA PHYSICIANS NATION-WIDE. THE VAPHYSICIANS AT DORN ARE A GOOD EXAMPLE AS TO WHY THIS COHORT

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

THE ONES IN ANESTHESIOLOGY ARE NOT TREATED ANY IS TOO SMALL. DIFFERENTLY THAN THE ONES IN SURGERY. THE COURT: ALL RIGHT. MR. IRVIN? MR. IRVIN: YES, MA'AM. I KNOW THAT MUCH HAS BEEN MADE ABOUT OUR SO-CALLED STATISTICS. WE ARE TRYING THIS CASE AND HANDLING THIS CASE ON THE BASIC OF -- BASIS OF SPECIFIC DOCTORS AND THE DATA AS TO THEM. AND HOWEVER MANY IT IS, IT'S FIVE. AND SO, WE ARE NOT -- WE DO NOT BELIEVE THE LAW REQUIRES THAT WE GO AND DO SOME FURTHER STATISTICAL STUDY AND ENLARGE THE POOL. THE LAW SAYS THAT SPECIFIC INSTANCES CAN TAKE THE PLACE OF STATISTICAL DATA IN THESE DISPARATE IMPACT CASES, AND THAT'S WHAT WE ARE ABOUT. NO, WE DON'T HAVE -- WE DON'T HAVE STATISTICS EXCEPT AS THAT TERM MIGHT APPLY TO THE SPECIFIC INFORMATION ABOUT THE SPECIFIC DOCTORS AND THE ANESTHESIA SERVICE AT THE DORN VA. THAT'S OUR PROOF. AND WE DON'T --WE DON'T BELIEVE THE LAW REQUIRES US TO GO BEYOND THAT. THE COURT: ALL RIGHT. MRS. BAILEY, I'M GOING TO ALLOW YOU TO CONTINUE YOUR QUESTIONS AND I WILL MAKE MY DECISION ABOUT THE POOL LATER. OKAY. BY MRS. BAILEY: SO NOW, YOU SAID THERE WERE SEVEN OLDER PHYSICIANS THAT HAD BEEN HIRED AT DORN SINCE YOU CAME? SINCE I'VE BEEN THE CHIEF OF STAFF. CORRECT.

SINCE YOU'VE BEEN THE CHIEF OF STAFF.

DEKONING - CROSS
111

```
1
          CORRECT.
     Α
          AND CAN YOU NAME THOSE SEVEN DOCTORS?
 2
     0
 3
          YES, I KNOW THE NAMES.
          WOULD YOU NAME THEM FOR US?
 4
 5
          WE HAVE DR. THOMAS MALONE WHO IS 68.
                                                HE WORKS AT OUR
 6
     ANDERSON CBOC AS A PRIMARY CARE PHYSICIAN. WE HAVE DR.
 7
     RASHID KAHN WHO IS 79 AND HE WORKS AT OUR PRIMARY CARE
 8
     SERVICE LINE AT DORN. DR. BILL ROBINSON, WILLIAM ROBINSON.
 9
     HE'S 69. HE ALSO WORKS AT DORN PRIMARY CARE.
                                                     DR. IRVING
10
     WILLIAMS WHO IS 72. HE ALSO WORKS AT DORN PRIMARY CARE.
11
     CARL HUFF WHO IS 72. HE WORKS IN OUR ORTHOPEDICS SECTION.
12
     DR. BEVERLY SIMONS. SHE IS 70 YEARS OLD, WORKS IN OUR DORN
                   AND DR. VICTOR SEGHERS. HE IS 74 AND HE IS
13
     PRIMARY CARE.
1 4
     OUR CARDIO -- HE'S ONE OF OUR CARDIOLOGISTS.
15
          ON LOOKING AT DEFENDANT'S EXHIBIT NUMBER 6 -- EXCUSE
     ME -- NUMBER 5 -- MAYBE WE CAN GET IT FLASHED UP THERE ON THE
16
17
     SCREEN. HAVE YOU SEEN THIS EXHIBIT BEFORE? LOOKING AT THE
18
     SCREEN BEFORE YOU?
19
          YES, UH-HUH.
2 0
          ARE ALL THESE DOCTORS LISTED ON THIS EXHIBIT THE ONES
21
     YOU JUST NAMED?
22
                        LET'S SEE. WE HAVE... TRYING TO FIND
          LET ME LOOK.
2.3
     MALONE.
              IS THERE ANOTHER SHEET? I DON'T SEE...
          OH, THAT'S JUST THE FIRST SHEET. I'M SORRY --
2 4
```

25

THIS IS FIRST SHEET.

```
--SHEET...
 1
          YOU WANT TO GO TO THE NEXT SHEET?
 2
     Α
 3
          YES.
                MRS. BAILEY: YOUR HONOR, MAY I APPROACH THE
 4
 5
     WITNESS?
 6
                THE COURT: YES.
          OKAY. THANKS. SO I'M LOOKING AT COMMUNITY-BASED CARE
 7
 8
     SERVICE AND I DON'T SEE DR. MALONE'S NAME HERE. AND I SEE
 9
     DR. SIMONS.
                 AND MAY I MARK THIS? OKAY.
                                                 I SEE DR. SIMONS.
10
     AND LET'S SEE...
         BUT DOCTOR, NOT TO TAKE TOO LONG OR TO CUT YOU SHORT.
11
12
     THERE HAVE BEEN SEVEN DOCTORS WHO ARE HIRED, OLDER DOCTORS
     WHO WERE HIRED SINCE YOU CAME TO DORN?
13
1 4
          I'M SORRY. CAN YOU REPEAT THE QUESTION?
15
          THERE HAVE BEEN SEVEN OLDER DOCTORS HIRED SINCE YOU CAME
     TO DORN?
16
17
          THAT'S CORRECT.
18
          AND THEY CAME --
          AND I WILL PROBABLY FIND THEM ON THIS LIST IF GIVEN
19
20
     ENOUGH TIME, BUT I KNOW THEY ARE BURIED IN HERE.
21
     Q
          AND THEY ALL CAME IN AT THE LOWER STEP?
22
          THAT'S CORRECT.
2.3
          ON THE BASE AND LONGEVITY TABLE?
     Q
                      REPEAT THE QUESTION.
24
     Α
           I'M SORRY.
25
          THEY CAME DOWN AS -- THEY ALL CAME IN AT THE FIRST STEP
```

ON THE BASE AND LONGEVITY TABLE? 1 RIGHT. THAT'S CORRECT. 2. 3 DO YOU HAVE A -- SO DO YOU HAVE A PROBLEM WITH TURNOVER AT DORN WITH THE DOCTORS? 4 NOT PARTICULARLY, BUT IT DEPENDS ON WHAT SPECIALTY YOU 5 6 CONSIDER. AS FAR AS ANESTHESIOLOGISTS IS CONCERNED WE HAVE 7 NOT HAD -- WE HAVEN'T BEEN CHALLENGED WITH A HIGH TURNOVER IN 8 ANESTHESIA. WE WERE -- PROBABLY ABOUT A YEAR AND A HALF AGO 9 WE HAD A TURNOVER IN PRIMARY CARE AT THE COLUMBIA CAMPUS AT 10 DORN AND THEY LEFT FOR VARIOUS REASONS AND -- BUT WE HAVE 11 SINCE BEEN ABLE TO REPLACE THEM. 12 BUT OTHERWISE, AND IN OUR CBOC'S -- CBOC'S ARE COMMUNITY-BASED OUTPATIENT CLINICS. THOSE ARE THE SEVEN 13 1 4 OUTLYING PRIMARY CARE CLINICS. WE HAVE HAD A LITTLE BIT OF 15 TURNOVER IN THAT AREA. BUT OTHERWISE, OUTSIDE OF THOSE WE HAVE NOT HAD THAT MUCH OF A PHYSICIAN TURNOVER. 16 17 AND WHAT DO YOU CREDIT THAT TO? 18 MOST OF THE TIME PHYSICIANS LEAVE BECAUSE OF FAMILY ISSUES AND THEY LEAVE BECAUSE THEY HAVE A SON OR A DAUGHTER 19 2 0 WHO IS ATTENDING COLLEGE OUT OF STATE AND THEY GET A POSITION 21 AT ANOTHER VA WHICH IS CLOSER. THAT'S -- THAT'S THE MOST 22 COMMON REASON. 2.3 A SECOND REASON WOULD BE THE OPPORTUNITY TO HAVE A MORE FULFILLING ACADEMIC PARTNERSHIP, AND SO THAT'S WHY SOME 2 4

PHYSICIANS LEAVE. BUT BY FAR AND AWAY THE MOST COMMON REASON

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

WHY THE PHYSICIANS LEAVE IS BECAUSE OF FAMILY ISSUES; EITHER BECAUSE THEY HAVE A -- AN ELDERLY PARENT THEY NEED TO TAKE CARE OF, THEY HAVE A CHILD THAT LIVES OUT OF STATE THEY WANT TO BE CLOSER TO, THEY HAVE GRANDCHILDREN THAT THEY WANT TO BE CLOSER TO, AND SO IT'S -- I CALL IT THE FAMILY FACTOR. YEAH. BUT WHAT HAPPENS WHEN A DOCTOR GETS AN OFFER FROM AN OUTSIDE PRACTICE, A HIGHER OFFER? WELL, FIRST WE NEED TO DETERMINE WHY IS THAT PHYSICIAN LOOKING TO LEAVE AND COULD IT BE THAT THEY ARE GIVEN THE OPPORTUNITY TO DO RESEARCH, COULD IT BE THAT THEY DON'T HAVE THE OPPORTUNITY TO DO ENOUGH TEACHING, COULD IT BE THAT THEY FEEL BURNED OUT? AND SO WE HAVE TO LOOK AT THAT WORK LIFE BALANCE. AND YES, SOMETIMES IT COULD BE BECAUSE OF PAY. AND TF THAT'S THE CASE, THEN WE'D HAVE TO LOOK TO DETERMINE WHAT THEIR PAY IS AND WE LOOK AT SOMETHING CALLED THE HAY MARKET SURVEY, AND THEN WE MAKE A DETERMINATION WHETHER OR NOT A PAY PANEL NEEDS TO CONVENE -- NOW, THIS IS BACK IN 2016 -- A PAY PANEL NEEDS TO CONVENE TO LOOK AT ALL PHYSICIANS IN THAT SPECIALTY. SO YOU CONVENED THE PAY PANELS FOR EVERYBODY? FOR THAT SPECIALTY. AND WHY IS THAT? Q BECAUSE WE NEED TO MAKE SURE THAT THERE IS EQUITY. Α AND WHY IS THAT? Q

AND WELL, PARTLY BECAUSE OF MORALE AND ALSO BECAUSE YOU 1 2 NEED TO MAKE SURE THAT WE FAIRLY COMPENSATE OUR PHYSICIANS IN 3 ORDER TO RETAIN THE BEST AND THE BRIGHTEST, AND SO WE HAVE TO MAKE SURE THAT WE HAVE EQUITY IN ANNUAL PAY FOR ALL 4 5 PHYSICIANS IN THAT SPECIALTY. 6 SO FROM YOUR PERSPECTIVE IT'S NECESSARY TO HAVE THE PAY 7 PANELS CONVENED? I'M SORRY. CAN YOU REPEAT THE QUESTION? 8 9 FROM WHERE YOU STAND YOU FEEL LIKE IT'S NECESSARY TO 10 RECONVENE THE PAY PANELS WHEN ONE PERSON GETS AN OFFER 11 OUTSIDE? 12 YES, IT NEEDS TO -- IF YOU CONVEY A PAY PANEL FOR ONE INDIVIDUAL, YOU NEED TO LOOK AT THE ENTIRE SPECIALTY IN YOUR 13 1 4 FACILITY. 15 DOES THE DORN MANAGEMENT TREAT OLDER PHYSICIANS FAIRLY? 16 YES. 17 WOULD YOU ANSWER ANY QUESTIONS THAT WILBUR MIGHT HAVE? 18 MR. IRVIN: I DON'T HAVE ANY FURTHER QUESTIONS, YOUR HONOR. 19 2 0 THE COURT: ALL RIGHT. THANK YOU. YOU CAN STEP 21 DOWN. YOU'RE EXCUSED NOW. 22 THE WITNESS: OKAY. NOW I CAN STEP DOWN? 2.3 THE COURT: NOW IS THE TIME. (WITNESS LEFT THE STAND.) 24 25 THE COURT: YOU MAY CALL YOUR NEXT WITNESS.

```
THANK YOU, YOUR HONOR. WE CALL TAMARA
 1
               MR. IRVIN:
 2
     NICHOLS.
 3
           (WITNESS ENTERED THE COURTROOM.)
                     TAMARA NICHOLS, AFTER BEING DULY SWORN,
 4
 5
     TESTIFIED AS FOLLOWS:
 6
                           DIRECT EXAMINATION
 7
     BY MR. IRVIN:
          GOOD AFTERNOON, MRS. NICHOLS.
 8
 9
          GOOD AFTERNOON.
          I'M WILMOT IRVIN AND WE HAVE MET BEFORE. YOU RECALL
10
     GIVING YOUR DEPOSITION IN THE CASE EARLIER?
11
12
          YES, SIR.
          OKAY. AND I HAVE SOME QUESTIONS TO ASK YOU TODAY THAT
13
1 4
     WILL KIND OF TRACK ALONG WHAT WE DID IN THE DEPOSITIONS.
15
     IF I ASK ONE THAT DOESN'T MAKE SENSE OR YOU DON'T UNDERSTAND,
     PLEASE ASK ME TO REPEAT IT OR REPHRASE IT FOR YOU.
16
17
          I WILL.
18
          ALL RIGHT. NOW AS I UNDERSTAND FROM YOUR DEPOSITION
     TESTIMONY, YOU FIRST WENT TO WORK FOR THE VA HERE AT DORN IN
19
2 0
     COLUMBIA IN FEBRUARY OF 2006; IS THAT CORRECT?
          YES, IT IS.
21
22
          OKAY. AND YOU HELD VARIOUS POSITIONS PROGRESSING UP
23
     THROUGH HR INCLUDING THE POSITION OF ASSISTANT CHIEF OF HR
     AND YOU ARE NOW OR AT LEAST YOU WERE WHEN WE SPOKE AT YOUR
2 4
25
     DEPOSITION CHIEF OF HR AT DORN VA. ARE YOU STILL -- IS THAT
```

AT LEAST AS OF YOUR DEPOSITION YOU WERE CHIEF OF HR 1 RIGHT? 2 AT DORN VA? 3 AS OF MY DEPOSITION I WAS. I AM NOT ANY LONGER. ALL RIGHT. AND YOUR DEPOSITION WAS TAKEN ON DECEMBER 4 5 THE 10TH OF 2015. AND JUST TAKE US FROM THERE. TELL US YOUR 6 POSITIONS THAT YOU HAVE HELD AT DORN VA SINCE DECEMBER OF 7 2015. I STAYED WITH DORN VA FROM THAT POINT UNTIL FEBRUARY OF 8 9 2017 WHEN I WENT TO WORK FOR VHA CENTRAL OFFICE. 10 OKAY. AND IS VHA CENTRAL OFFICE A PART OF THE VETERANS 11 ADMINISTRATION? 12 IT IS. OKAY. WHERE IS IT LOCATED? 13 1 4 WELL, THE HEADQUARTERS IS IN WASHINGTON DC BUT I'M A 15 VIRTUAL EMPLOYEE HERE IN SOUTH CAROLINA.

- 16 Q I SEE. ALL RIGHT. SO YOU ARE THE REPRESENTATIVE OF
- 17 | THAT OFFICE HERE IN SOUTH CAROLINA; IS THAT CORRECT?
- 18 A ONE OF THEM, YES.
- 19 Q ONE OF THEM. AND IS YOUR OFFICE CURRENTLY AT DORN?
- 20 A NO, IT'S NOT.
- 21 Q OKAY. ALL RIGHT. SO, I APOLOGIZE. DID YOU SAY 2017 IS
- 22 WHEN YOU LEFT YOUR POSITION AS CHIEF OF HR AT DORN?
- 23 A I WAS SELECTED FOR A NEW POSITION IN FEBRUARY OF 2017
- 24  $\parallel$  AND I WAS DETAILED TO THE DORN VA FOR 90 DAYS AFTER THAT. I
- 25  $\parallel$  ASSUMED MY NEW RESPONSIBILITIES IN APPROXIMATELY MAY OF 2017.

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

118

OKAY. NOW, WE HAVE BEEN TALKING ABOUT -- OCCASIONALLY ABOUT THE VA HANDBOOK. I KNOW YOU'RE FAMILIAR WITH THE VA HANDBOOK AS IT PERTAINS TO COMPENSATION OF PHYSICIANS AND DENTISTS AT THE VA. ARE YOU FAMILIAR WITH THAT? YES, SIR. OKAY. AND IF WE NEED TO -- IF YOU FOR ANY REASON WANT TO LOOK AT IT, WE -- BOTH SIDES IN THE CASE HAVE MARKED IT AS AN EXHIBIT, PLAINTIFF'S EXHIBIT NUMBER 1, AND DEFENDANTS HAVE MARKED IT AS THEIR EXHIBIT NUMBER 2. SO I DON'T KNOW THAT WE ARE GOING TO -- YOU NEED IT, BUT IF YOU DO, YOU LET ME KNOW. AND WHEN YOU WERE IN HR AT DORN, THAT'S WHAT YOU -- THAT HANDBOOK WOULD BE WHAT YOU WOULD USE IN YOUR WORK RELATING TO PHYSICIAN COMPENSATION PANELS. IS THAT AN ACCURATE STATEMENT? YES. AND I BELIEVE YOU ARE ALSO FAMILIAR WITH THE OKAY. STATUTE, THAT IS THE 38 USC SECTION 7431. I CAN SHOW IT TO YOU IF YOU LIKE. BUT YOU'RE FAMILIAR WITH THE STATUTE THAT GOVERNS PHYSICIAN AND DENTISTS' COMPENSATION AT THE VA? I'M FAMILIAR WITH IT. I WOULDN'T SAY THAT I COULD RECITE IT TO YOU, BUT I'M AWARE THAT IT'S OUT THERE AND I'M NOT AWARE OF THE SPECIFIC NUMBERS THAT ARE ASSOCIATED WITH THAT. YOU'RE AWARE THERE IS SUCH A STATUTE BUT YOU DON'T HAVE A DAILY OR YOU DIDN'T HAVE A DAILY SORT OF FAMILIARITY WITH

IS THAT ACCURATE? TT?

- THAT'S ACCURATE.
- 3 OKAY. AND I THINK YOU SAID THAT REALLY THE ONLY REASON
- THAT -- OR THE REASON THAT YOU WOULD GO TO THE STATUTE IF YOU 4
- 5 HAD TO WOULD BE IF YOU DETERMINED THAT THERE WAS SOMETHING
- 6 MISSING FROM THE HANDBOOK AND THAT YOU WOULD NEED TO TRY TO
- CHECK TO SEE IF THERE WAS SOMETHING IN THE STATUTE. IS THAT 7
- 8 A FAIR STATEMENT?
- 9 YES.

1

2.

- OKAY. ALL RIGHT. AND I DON'T THINK YOU RECALLED HAVING 10
- A SITUATION WHERE YOU DETERMINED THAT THERE WAS SOMETHING 11
- 12 MISSING THAT REQUIRED YOU TO GO TO THE STATUTE. DO YOU
- RECALL EVER HAVING THAT CIRCUMSTANCE COME UP? 13
- 1 4 NO, I DON'T.
- 15 OKAY. ALL RIGHT. NOW, THE COMP PANEL MEMBERS ARE THE
- DOCTORS, THE PHYSICIANS THAT -- THREE OF THEM THAT SIT DOWN 16
- 17 ON ANY GIVEN COMP PANEL. AND AS I UNDERSTAND WHAT YOU HAVE
- 18 TOLD US IN YOUR DEPOSITION, THOSE COMP PANEL MEMBERS DON'T
- RECEIVE A COPY OF THE STATUTE. 19
- 2 0 NO, THEY DON'T.
- OKAY. ALL RIGHT. NOW, ARE YOU FAMILIAR WITH THE RANGES 21
- 22 FOR PHYSICIAN ANNUAL PAY AT THE VA; MINIMUMS AND MAXIMUMS FOR
- 2.3 VARIOUS SPECIALTIES?
- YEAH. IT VARIES FROM SPECIALTY TO SPECIALTY AND IT 2 4
- 25 CHANGES FROM YEAR TO YEAR, SO I CAN'T -- AGAIN, I CAN'T

RECITE IT. I WOULD HAVE TO REFER TO THE CURRENT YEAR'S 1 2 INFORMATION. 3 I UNDERSTAND. AND I THINK WE HAVE GOT SOME OF THOSE DOCUMENTS ALREADY IN THE RECORD AND I DON'T KNOW THAT I'LL 4 5 EVEN NEED TO BOTHER YOU ABOUT IT. BUT YOU'RE FAMILIAR WITH 6 THE CONCEPT THAT IN THE PHYSICIAN COMPENSATION AT THE VA, THE 7 VA ESTABLISHES MINIMUM AND MAXIMUM FOR PARTICULAR SPECIALTIES AND SO FORTH. 8 9 YES, SIR. OKAY. ALL RIGHT. AND AS I UNDERSTAND IT NOW, THERE CAN 10 BE EXCEPTIONS TO THE MAXIMUM. LET'S JUST SAY THAT THERE IS A 11 12 MAXIMUM AT A PARTICULAR TIME FOR ANESTHESIOLOGISTS OF \$275,000 FOR ANNUAL PAY NOW. OKAY? 13 1 4 OKAY. Α 15 ALL RIGHT. THERE WOULD BE AVAILABLE AN EXCEPTION THAT WOULD ALLOW, IF THE APPROPRIATE PERSON APPROVED, AN 16 17 ANESTHESIOLOGIST'S SALARY TO GO UP ABOVE 275,000 AND UP TO 18 WHATEVER THE TOP OF THAT EXCEPTION WAS FOR THAT PARTICULAR OFFICIAL. IS THAT AN ACCURATE STATEMENT? 19 2 0 YES. 21 OKAY. AND I BELIEVE THAT THE DORN MEDICAL CENTER 22 DIRECTOR IS THE -- IS ONE PERSON WHO HAS THE FIRST LEVEL OR 23 LAYER OF AUTHORITY TO GRANT AN EXCEPTION. IS THAT CORRECT? THE EXCEPTIONS THAT CAN BE GRANTED VARY BASED ON THE 2 4 25 SPECIALTY AND THE -- AND THE TABLE AND TIER THAT THE

SO IN SOME INSTANCES EVEN THE DIRECTOR 1 PHYSICIAN IS IN. DOESN'T HAVE AUTHORITY TO GRANT AN EXCEPTION. DEPENDS ON THE 2. 3 DOLLAR AMOUNT. OKAY. SOMETIMES THE DIRECTOR DOES, SOMETIMES THE 4 5 DIRECTOR DOESN'T. IS THAT--6 THAT'S CORRECT. DEPENDING ON AS YOU JUST DESCRIBED. BUT THAT DIRECTOR, 7 8 THAT DORN MEDICAL CENTER DIRECTOR, WOULD NOT BE DR. DEKONING. 9 THAT WOULD BE -- IS IT MR. OMURA OR SOMEONE IN A DIFFERENT 10 CAPACITY; IS THAT RIGHT? 11 IT'S CURRENTLY MR. OMURA. 12 OMURA. AND HE IS SORT OF THE EQUIVALENT OF THE CEO OF DORN AS OPPOSED TO THE MEDICAL DIRECTOR, WHICH IS DR. 13 1 4 DEKONING. IS THAT A FAIR STATEMENT? 15 DR. DEKONING IS THE CHIEF OF STAFF, SO HE'S OVER THE PHYSICIANS' SIDE OF THE FACILITY AND MR. OMURA IS THE 16 17 DIRECTOR. HE'S OVER THE ENTIRE FACILITY. 18 OKAY. SO IN ADDITION TO WHATEVER AUTHORITY, IF ANY, THAT THE DORN MEDICAL CENTER DIRECTOR WOULD HAVE TO GRANT AN 19 2 0 EXCEPTION ABOVE THE MAXIMUM IN THE TABLE SAY FOR 21 ANESTHESIOLOGISTS, THERE'S ALSO A HIGHER LEVEL ABOVE THE DORN 22 MEDICAL CENTER DIRECTOR AND THAT IS THE NETWORK OR VISN 23 DIRECTOR IN ATLANTA WHO HAS AUTHORITY TO ALLOW A SALARY, AN ANNUAL SALARY, AN ANNUAL PAY, OF A PHYSICIAN EVEN ABOVE WHAT 2 4

THE MEDICAL CENTER DIRECTOR COULD DO. IS THAT A FAIR

1 STATEMENT?

- 2 A VISN DIRECTORS HAVE THEIR OWN EXCEPTION APPROVAL
- 3 | AUTHORITY. BUT AGAIN IT'S BASED ON THE TABLES AND TIERS AND
- 4 WHETHER OR NOT THE PHYSICIAN'S SALARY THAT'S BEING
- 5 RECOMMENDED IS WITHIN A RANGE THAT THEY ARE ALLOWED TO
- 6 APPROVE.
- 7 Q OKAY. AND IN YOUR EXPERIENCE AS THE HR DIRECTOR AT DORN
- 8 DID YOU OBSERVE THAT EXCEPTIONS WERE GRANTED BY THE NETWORK
- 9 DIRECTOR IN ATLANTA ON OCCASION?
- 10 A ON OCCASION.
- 11 Q AND THAT WOULD HOLD TRUE ALSO FOR THE ANESTHESIOLOGY --
- 12 ANESTHESIOLOGISTS ON OCCASION?
- 13 A ON OCCASION.
- 14 Q YES. OKAY. ALL RIGHT. NOW, LET ME SHOW YOU WHAT WE
- 15 HAVE PUT INTO EVIDENCE AS PLAINTIFF'S EXHIBIT 6. TAKE A
- 16 MOMENT TO TAKE A LOOK AT THAT. AND REALLY MY QUESTION IS
- 17 GOING TO BE DIRECTED TO THE FIRST PAGE, BUT YOU TAKE ALL THE
- 18 | TIME YOU WANT TO LOOK THROUGH THE WHOLE EXHIBIT.
- 19 A OKAY.
- 20 Q OKAY. YOU PREPARED THIS FIRST PAGE OF EXHIBIT 6 WHICH
- 21 | IS THIS -- I'M GOING TO CALL IT A TABLE OR A CHART.
- 22 A YES.
- 23 Q THAT WAS YOUR WORK.
- 24 A YES.
- 25 Q OKAY. AND AS FAR AS YOU CAN TELL US, IS THE INFORMATION

CONTAINED ON THAT DOCUMENT ACCURATE AND TRUE? 1 YES. 2. Α 3 ALL RIGHT. AND DID YOU PREPARE THIS IN RESPONSE TO HAVING BEEN IN THE MEETING WITH DR. KENNEDY AND DR. 4 5 DEKONING IN ORDER TO PROVIDE SOME INFORMATION TO DR. 6 DEKONING? I HONESTLY DON'T KNOW WHEN THIS INFORMATION WAS 7 8 PREPARED. I HAVE PULLED INFORMATION SIMILAR TO THIS ON A 9 NUMBER -- ON A NUMBER OF OCCASIONS. THE FIRST TIME WAS FOR A 10 FOIA REOUEST THAT WAS SUBMITTED AND THEN FOR A SUBSEQUENT COMPLAINT WHERE WE WENT TO MEDIATION. SO I'M NOT SURE WHEN 11 12 THIS EXACT DOCUMENT WAS PRODUCED. 13 OKAY. AND THAT MEDIATION AND SO FORTH WOULD HAVE BEEN 1 4 DR. KENNEDY'S MEDIATION; IS THAT RIGHT? 15 THAT'S CORRECT. SO IT MIGHT HAVE BEEN THAT IT WAS PREPARED FOR USE AT 16 17 THAT TIME, BUT -- BUT THIS IS YOUR DOCUMENT. 18 TO THE BEST OF MY KNOWLEDGE IT IS. ALL RIGHT. NOW, YOU'RE -- YOU ARE FAMILIAR, I 19 OKAY. 2 0 BELIEVE, THAT AFTER 2014 VISN -- AND I KEEP -- I'M USING THAT 21 VISN AND TOOK ME A WHILE TO REALIZE THAT IS -- VISN MEANS THE REGIONAL OFFICE IN ATLANTA, IS THAT RIGHT, OF THE VA? 22 23 IT'S THE INTEGRATED SERVICE NETWORK FOR THE VA HOSPITALS. WHEN WE SAY REGIONAL, WE CONSIDER LIKE VBA'S OR 2 4

HAS A REGIONAL -- THEY'RE BENEFITS ADMINISTRATION. WE ARE

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

HEALTH ADMINISTRATION. SO IT IS -- IT IS A HEADOUARTERS OPERATION THAT'S IN BETWEEN VA CENTRAL OFFICE AND THE FACILITIES. OKAY. ARE YOU FAMILIAR WITH THE FACT THAT VISN ISSUED A POLICY AFTER 2014 -- I GUESS IT WAS SOMETIME IN 2015 -- THAT REQUIRED DORN VA MEDICAL CENTER, MAYBE OTHER VA MEDICAL CENTERS, TO DOCUMENT THE SEVEN FACTORS THAT APPEAR ON THE COMPENSATION REVIEW FORMS? THE VISN ISSUED A STANDARD OPERATING PROCEDURE ON HOW TO SUBMIT EXCEPTION REQUESTS TO THE VISN AND TO THE UNDER-SECRETARY'S OFFICE. IS THAT WHAT YOU'RE REFERRING TO? NO. I APOLOGIZE. I CONFUSED YOU. I'M NOT TALKING ANY LONGER ABOUT THOSE EXCEPTIONS TO THE MAXIMUM. I'M TALKING ABOUT SOMETHING DIFFERENT AND I SHOULD HAVE DONE A BETTER JOB OF EXPLAINING THAT. YOU RECALL THAT THE COMPENSATION PANEL REVIEW FORMS AT A POINT IN TIME BEGAN TO INCLUDE A PAGE THAT WAS TYPED UP AND INCLUDED AS AN ATTACHMENT TO THE COMPENSATION PANEL REVIEW FORMS THAT ATTEMPTS TO SET FORTH INFORMATION RELEVANT TO THE SEVEN FACTORS IN THE VA HANDBOOK THAT RELATE TO A PHYSICIAN'S MARKET PAY? I KNOW IN COLUMBIA WE STARTED USING THAT ABOUT THAT SAME -- ABOUT THAT TIMEFRAME, BUT IT WASN'T AS A RESULT OF A POLICY THAT THE VISN ISSUED. IT WAS A RESULT OF THAT EXCEPTION PROCESS THAT WE DISCUSSED PREVIOUSLY; THAT THEY

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

```
GAVE US A STANDARD OPERATING PROCEDURE FOR HOW TO SUBMIT
EXCEPTION REQUESTS. AND WE USE THAT AS A BEST PRACTICE IN
COLUMBIA TO MIRROR THAT PROCESS FOR OUR INTERNAL COMPENSATION
PANELS.
     OKAY.
           BUT THAT SHEET -- LET ME JUST SHOW YOU THAT SHEET
AND THEN WE THEN CAN TRY TO MOVE ON.
                                     BEAR WITH ME JUST A
MOMENT. I'M GOING TO SHOW YOU PLAINTIFF'S EXHIBIT 8.
THAT WE'LL -- WE'LL MAKE SURE WE ARE TALKING APPLES TO
APPLES.
        THIS IS PLAINTIFF'S EXHIBIT 8.
          MR. IRVIN:
                      YOUR HONOR, CAN I APPROACH THE WITNESS?
          THE COURT:
                      YOU MAY.
          MR. IRVIN:
                      THANK YOU.
BY MR. IRVIN:
     THIS IS PLAINTIFF'S EXHIBIT 8, MRS. NICHOLS, AND IT IS A
COMPILATION OR COLLECTION OF ALL OF DR. KENNEDY'S
COMPENSATION PANEL REVIEW FORMS GOING BACK IN TIME.
                                                     THE
FIRST ONE IS THE MAY 1ST, 2015 REVIEW. AND I'M TURNING TO
THE THIRD PAGE OF THAT REVIEW AND SHOWING YOU KENNEDY VA 263,
AND THAT IS A TYPED-UP SHEET THAT I WAS REFERRING TO THAT'S
NUMBERED ONE THROUGH SEVEN AND THEN HAS AN EIGHT THAT'S NOT
APPLICABLE. BUT DO YOU SEE WHAT I'M TALKING ABOUT?
     YES, I DO.
     OKAY. AND WHAT IS YOUR UNDERSTANDING OF WHAT THAT PAGE
IS DOING?
     WELL, THIS PAGE IS DONE IN A WORD DOCUMENT, BUT IT
```

```
ADDRESSES THE SAME FACTORS THAT ARE ADDRESSED ON THE FIRST
 1
 2
     PAGE OF THIS ON KENNEDY VA 261. UNDER PART B, PANEL
 3
     FINDINGS, IT SAYS, CONSIDERATION OF THE PANELS SHALL TAKE
     INTO ACCOUNT, AND IT LISTS THOSE EIGHT FACTORS.
 4
 5
          THESE FACTORS THAT ARE LISTED ON THIS WORD DOCUMENT ARE
 6
     THE SAME THING, IT'S JUST IT'S DONE ON ONE SHEET OF PAPER IN
 7
     A WORD DOCUMENT RATHER THAN THROUGH AN ADOBE FORM, BUT IT'S
     THE SAME INFORMATION.
 8
 9
                AND ITS PURPOSE IN LIFE IS TO ADDRESS THOSE SEVEN
10
     FACTORS THAT APPEAR ON THE FIRST PAGE OF THE COMP PANEL
11
     REVIEW FORMS THAT ARE PULLED FROM THE VA HANDBOOK. IS THAT A
12
     FAIR STATEMENT?
          CAN YOU SAY THAT AGAIN?
13
1 4
          YES. THE -- THAT TYPEWRITTEN SHEET, PARAGRAPHS ONE
15
     THROUGH SEVEN ATTEMPTS TO COLLECT INFORMATION ABOUT ITEM
     NUMBERS OR FACTORS ONE THROUGH SEVEN AND PLACE THEM ON A
16
17
     PARTICULAR PHYSICIAN'S -- IN THIS CASE AN ANESTHESIOLOGIST --
18
     REVIEW PACKAGE.
          THAT'S CORRECT.
19
2 0
          AND THOSE ARE THE SAME SEVEN FACTORS, AND I THINK YOU
21
     HAVE SAID THIS, THAT APPEAR ON THE FIRST PAGE OF THE COMP
22
     PANEL REVIEW FORM -- AT LEAST IDENTIFIED ON THE FIRST PAGE;
23
     RIGHT?
          THAT'S CORRECT.
2 4
```

WITHOUT ANY DISCUSSION. AND SO THAT THIRD PAGE THAT'S

TYPED UP HAS A PURPOSE IN LIFE TO DISCUSS THOSE SEVEN 1 FACTORS; IS THAT RIGHT? 2. 3 THAT'S CORRECT. OKAY. ALL RIGHT. AND SOMEHOW OR ANOTHER THAT'S TIED TO 4 A VISN DIRECTIVE THAT CAME THROUGH OR NOT? 5 6 NO, SIR. THE SOP THAT THE VISN PUT OUT, WE CONSIDERED 7 THAT TO BE A STRONG PRACTICE AND WE MIRRORED IT, BUT IT WAS 8 NOT A DIRECTION FROM THE VISN THAT WE HAVE THAT FOR ALL OF 9 OUR COMPENSATION PANELS, JUST FOR THOSE THAT WERE SENT TO THE 10 VISN FOR APPROVAL OF AN EXCEPTION REQUEST. 11 OKAY. AND AS I READ YOUR PRIOR TESTIMONY, I SEE THAT 12 YOU ARE CORRECT AND I HAVE MISINTERPRETED WHAT YOU SAID, AND SO THANK YOU FOR THAT. ALL RIGHT. 13 1 4 NOW, YOU AGREE WITH ME THAT FAIRNESS OR I BELIEVE IT 15 ALSO HAS BEEN SAID EQUITY OR FAIRNESS IS AN IMPORTANT ISSUE IN ARRIVING AT COMPENSATION FOR VA PHYSICIANS LIKE DR. 16 17 KENNEDY; CORRECT? 18 YES. OKAY. NOW, BASED ON YOUR EXPERIENCE IN PARTICIPATING IN 19 2 0 THESE COMPENSATION PANEL REVIEWS -- YOU HAVE EXPERIENCE 21 THERE? 22 YES. Α 23 OKAY. AND YOU WERE -- YOUR ROLE IN THAT WOULD BE AS THE HR REPRESENTATIVE TO ASSIST THE PRESENTER OR THE SERVICE LINE 2 4

CHIEF LIKE DR. MILLER; IS THAT CORRECT?

11

```
MY ROLE IS AS A TECHNICAL ADVISER TO THE COMPENSATION
 1
 2
     PANEL, SO MY ROLE WASN'T SPECIFICALLY IN SUPPORT OF THE
 3
     PRESENTER. IT WAS IN SUPPORT OF THE PROCESS.
                AND YOU BRING INFORMATION TO THE PRESENTER SO
          OKAY.
 5
     THAT HE CAN FORMULATE A RECOMMENDATION TO THE PANEL?
                                                           IS THAT
 6
     AN ACCURATE WAY TO PUT IT?
          YES. HR PROVIDES DOCUMENTATION AND INFORMATION TO
 7
 8
     THE -- TO THE RECOMMENDING SUPERVISOR. WE ALSO TAKE
 9
     INFORMATION TO THE COMPENSATION PANEL FOR THE BOARD MEMBERS
10
     TO LOOK AT.
          OKAY. AND WHEN IT GOES TO THE COMPENSATION PANEL, THE
12
     THREE PHYSICIANS THAT ARE CONVENED THERE, THE RECOMMENDATION
13
     THAT GOES TO THEM IS FOR ANNUAL PAY; IS THAT CORRECT?
1 4
          THAT'S CORRECT.
15
          ALL RIGHT. THAT'S WHAT THE PROCESS AT DORN FOCUSED ON
     WAS ANNUAL PAY; IS THAT CORRECT?
16
17
          YES.
     Α
18
          AND REALLY YOU KNOW -- WHEN YOU HAVE AN ANNUAL PAY
19
     RECOMMENDATION THAT IS ADOPTED BY THE PANEL, THEN YOU KNOW
2 0
     WHAT THAT NUMBER IS OBVIOUSLY -- LET'S MAKE ONE UP,
21
     $275,000 -- AND THEN YOU CORRECT ME IF I'M WRONG, BUT THE
22
     BASE PAY YOU EXTRACT RIGHT OFF OF THE LONGEVITY TABLE THAT
23
     CORRELATES WITH THE PARTICULAR PHYSICIAN; IS THAT RIGHT?
          WELL, IF IT'S A -- IF IT'S A NEW PHYSICIAN, THEN WE
2 4
25
     KNOW -- WE MAY KNOW WHAT IT IS. BUT IF I CAN HAVE THE
```

EXHIBIT THAT IS THE VA HANDBOOK, 5007 --1 YES, MA'AM. 2. 3 -- I'D LIKE TO REFER TO THAT. ALL RIGHT. I AM GOING TO SHOW YOU DEFENDANT'S EXHIBIT 4 5 NUMBER 2, WHICH IS THE VA HANDBOOK, AND I'LL TELL YOU -- I 6 BELIEVE THAT'S IDENTICAL TO THE PLAINTIFF'S EXHIBIT NUMBER 1 VA HANDBOOK. SO IF YOU TAKE A MOMENT TO LOOK AT THAT AND 7 THEN YOU CAN ANSWER MY OUESTION. 8 9 OKAY. SO, WHAT I'D LIKE TO START WITH IS THAT ON THIS 10 WHERE IT SAYS, KENNEDY VA 826, UNDER COMPENSATION PANELS, UNDER FUNCTIONS OF THE PANEL IT SAYS THAT COMPENSATION PANELS 11 12 ARE NOT REQUIRED FOR PAY TABLE SIX, COMPENSATION PANELS RECOMMEND THE APPROPRIATE PAY TABLE, TIER LEVEL, AND MARKET 13 1 4 PAY AMOUNT CONSIDERING THE COMBINED SUM OF THE BASE PAY AND 15 MARKET PAY FOR INDIVIDUAL PHYSICIANS AND DENTISTS. 16 OKAY. 17 DOES THAT ANSWER YOUR QUESTION? 18 WELL, IT DOES AND IT DOESN'T, AND SO LET ME TRY IT AND I'M FAMILIAR WITH WHAT YOU JUST READ. IT IS IN 19 AGATN. 2 0 THE HANDBOOK. BUT HERE'S WHAT I WANT TO ASK YOU. BASE PAY. 21 AS I UNDERSTAND IT, IS A -- IS AN AMOUNT THAT COMES FROM THE 22 VA LONGEVITY TABLE APPLICABLE TO THE SPECIALTY AND BASED ON 2.3 THE TENURE OR LONGEVITY OF THE PARTICULAR PHYSICIAN UNDER REVIEW. IS THAT A FAIR STATEMENT? 2 4 BASE PAY IS SOLELY A PRODUCT OF LONGEVITY AS A 25

PHYSICIAN. IT HAS NOTHING TO DO WITH THEIR SPECIALTY OR 1 2 THEIR PAY TABLE. 3 OKAY. THANK YOU. SO IT JUST -- IT'S JUST BASED ON THAT LONGEVITY. AND IF DR. A HAS 16 YEARS, YOU LOOK AT THAT TABLE 4 5 AND HE FALLS ON WHATEVER THAT TIER OR STEP IS AND IT TELLS 6 YOU WHAT HIS BASE PAY IS --THAT'S CORRECT. 7 8 -- OR HER BASE PAY IS. THAT'S WHAT I HAVE BEEN TRYING 9 TO GET AT. AND SO IF YOU GOT IN ONE OF THESE PAY PANELS THE 10 SERVICE LINE CHIEF HAS A RECOMMENDATION OF \$275,000 AND HE MAKES THAT RECOMMENDATION TO THE PANEL AND THE PANEL ADOPTS 11 12 THAT RECOMMENDATION, THEN YOU KNOW WHAT THE ANNUAL PAY IS; RIGHT? 13 1 4 THAT'S CORRECT. 15 AND THEN YOU, AS AN HR PERSON, CAN LOOK AT THE LONGEVITY TABLE APPLICABLE AND YOU WILL SEE WHAT THE BASE PAY IS. 16 THAT CORRECT? 17 18 THAT'S CORRECT. AND SO THE MARKET PAY THEN BECOMES AN ARITHMETIC 19 2 0 CALCULATION OF SIMPLY TAKING THE ANNUAL PAY, SUBTRACTING THAT FIXED BASE PAY, AND THAT GIVES YOU THE MARKET PAY; IS THAT 21 CORRECT? 22 23 THAT IS CORRECT. NOW, LET ME ASK YOU TO LOOK AT PLAINTIFF'S EXHIBIT 2 4

NUMBER 9. YOU TAKE AS LONG AS YOU WANT TO FAMILIARIZE

YOURSELF ABOUT -- WITH THAT, AND I HAVE A FEW QUESTIONS FOR 1 2 YOU. 3 OKAY. ALL RIGHT. AND IS THIS AN E-MAIL THREAD OR CHAIN OR 4 5 WHATEVER YOU WANT TO CALL IT BETWEEN YOU AND DR. DEKONING 6 FOLLOWING THE MEETING THAT YOU -- YOU AND HE HAD WITH DR. KENNEDY IN EARLY 2015? 7 8 YES, IT IS. 9 OKAY. AND WOULD IT BE A FAIR CHARACTERIZATION OF THIS 10 E-MAIL THREAD TO SAY THAT THIS WAS COMMUNICATIONS BETWEEN YOU 11 AND DR. DEKONING ON SOME INFORMATION THAT HE WAS REQUESTING 12 THAT YOU GATHER THAT PERTAINED TO THE MEETING WITH DR. KENNEDY? 13 1 4 YES. Α 15 OKAY. AND IF YOU LOOK WITH ME ON THE THIRD PAGE OF EXHIBIT 9 YOU WILL SEE DOWN TOWARDS THE BOTTOM OF THAT, 16 17 KENNEDY VA 1327. AND CAN YOU -- CAN YOU READ THAT ALL RIGHT? 18 I THINK WE CAN --19 YES. Α 2 0 -- GET IT UP ON YOUR--21 IT'S ON MY SCREEN. 22 OKAY. AND YOU SEE THIS IS AN E-MAIL FROM DR. DEKONING 23 TO YOU DATED MONDAY, FEBRUARY THE 23RD OF 2015 ON THE SUBJECT OF FOLLOW-UP TO MEETING WITH DR. KENNEDY. DO YOU SEE THAT 2 4

25

THERE?

1 Α YES. AND YOU ATTENDED THAT MEETING? 2 0 3 YES. AND YOU HEARD DR. KENNEDY THERE EXPRESS HIS CONCERNS 4 ABOUT HIS MARKET PAY AND THE AGE FACTOR. IS THAT FAIR TO 5 6 SAY? 7 YES. Α ALL RIGHT. AND SO HERE IS DR. DEKONING AFTER THE 8 OKAY. 9 MEETING, THIS IS A FOLLOW-UP, AND HE'S SAYING ON ATTACHMENT THREE, WHAT REASONS DID THE PAY PANEL GIVE FOR DENYING DR. 10 KENNEDY AN INCREASE IN PAY? I THOUGHT FOR A PAY INCREASE 11 12 DENIAL, THE SERVICE LINE CHIEF HAD TO GIVE A REASON WHY HE RECOMMENDED THE DENIAL. 13 1 4 DO YOU SEE THAT THERE? 15 YES, I DO. OKAY. AND THEN ON UP AT THE TOP OF THAT SAME PAGE IT 16 17 LOOKS LIKE DR. DEKONING ASKED YOU ESSENTIALLY THAT QUESTION 18 AGAIN AND ASKED YOU -- APPARENTLY HE NEEDED AN ANSWER TO 19 THAT. DO YOU SEE THAT? 2 0 YES. NOW, TURN BACK A PAGE TO 1326. AND YOU'LL SEE 21 22 THE BOTTOM HALF OF THAT PAGE THERE'S AN E-MAIL FROM YOU BACK 23 TO DR. DEKONING ON THAT SAME SUBJECT, THE FOLLOW-UP TO MEETING WITH DR. KENNEDY. 2 4 25 AND YOU SAY, DR. DEKONING, QUESTION ONE, THERE IS NO

WRITTEN REQUIREMENT TO GIVE AN EXPLANATION AS TO WHY NO 1 2 INCREASE WAS RECOMMENDED. HOWEVER, THE PANEL ACTED ON DR. 3 MILLER'S RECOMMENDATION. ON THE FRONT, IN PART A, DR. MILLER ANNOTATED HIS CURRENT SALARY AS OF FEBRUARY 2014 AND 4 5 REQUESTED NO INCREASE IN PAY. 6 DO YOU SEE THAT? 7 YES. Α AND WAS THAT A TRUE AND CORRECT STATEMENT WHEN YOU MADE 8 9 IT? 10 YES. Α ALL RIGHT. SO AT LEAST AS OF THAT TIME THERE WAS NO 11 12 WRITTEN REQUIREMENT TO GIVE AN EXPLANATION AS TO WHY NO INCREASE WAS RECOMMENDED TO DR. KENNEDY IN THIS INSTANCE. 13 1 4 THAT'S CORRECT. 15 OKAY. OR ON ANY OTHER PANEL REVIEW AT THAT TIME. THAT -- THAT CORRECT? 16 17 THAT'S CORRECT. 18 OKAY. AND SO LOOK UP AT THE TOP OF THAT PAGE. HERE IS DR. DEKONING COMING BACK TO YOU AND SAYING, TAMARA, SO IF WE 19 2 0 DO NOT HAVE A WRITTEN REQUIREMENT TO GIVE AN EXPLANATION ON 21 WHY NO SALARY INCREASE WAS REQUESTED, HOW DO WE RECONCILE 22 THIS WITH THE LEVEL OF EXPERIENCE AND PRIOR EXPERIENCE ISSUES 23 THAT DR. KENNEDY POINTED OUT IN THE VA DIRECTIVE? DO YOU SEE THAT? 2 4 25 Α YES.

ALL RIGHT. NOW FLIP TO THE FIRST PAGE AND READ TO US 1 2 YOUR RESPONSE THAT IS DOWN TOWARDS THE BOTTOM OF THE FIRST 3 PAGE IN THE FIRST PARAGRAPH OF YOUR E-MAIL BACK TO DR. DEKONING, RE: FOLLOW-UP TO MEETING WITH DR. KENNEDY. AND 4 WHAT DID YOU SAY IN THAT FIRST PARAGRAPH? 5 6 THE COMP PANEL ON DR. KENNEDY SHOULD HAVE HAD MORE 7 INFORMATION THAN WHAT WAS PROVIDED. DR. MILLER SHOULD HAVE CLEARLY ADDRESSED THE SEVEN FACTORS IN PART B. HOWEVER, 8 9 PRIOR TO ME TAKING THE RESPONSIBILITY OF COMP PANELS BACK 10 OVER, THE FORMS WERE NOT BEING FILLED OUT PROPERLY. OKAY. WAS THAT A TRUE AND CORRECT STATEMENT? 11 12 YES. AND STILL IS TODAY. I MEAN, THAT ISN'T NOW --13 OKAY. 1 4 I'M SORRY. FORGET THAT QUESTION. IT WAS A TRUE AND CORRECT 15 STATEMENT WHEN YOU MADE IT. 16 YES. 17 OKAY. THANK YOU, MRS. NICHOLS. I APPRECIATE YOUR TIME. 18 THAT'S ALL THE QUESTIONS THAT I HAVE FOR YOU. THE COURT: ALL RIGHT. MRS. BAILEY, YOU MAY 19 2 0 CROSS-EXAMINE. 21 CROSS-EXAMINATION BY MRS. BAILEY: 22 23 NOW MRS. NICHOLS, HOW LONG HAVE YOU BEEN IN HUMAN RESOURCES WITH THE VA? 2 4 SINCE 2006. 25 Α

```
AND HAVE YOU BEEN AT DORN I GUESS UP UNTIL 2016?
 1
 2
          UNTIL 2017.
     Α
 3
          2017? DURING THAT TIME DID YOU WORK VERY MUCH WITH THE
     COMPENSATION PANELS?
 4
          I WORKED WITH THE COMPENSATION PANELS OUITE A BIT.
 5
 6
     STARTED IN 2006 WHEN THEY FIRST ROLLED OUT THIS NEW PAY LAW
 7
     THAT WAS PASSED IN 2004 AND I ASSISTED WITH PREPARING
 8
     COMPENSATION PANEL PACKETS AT THAT TIME. I LATER BECAME A
 9
     PHYSICIAN RECRUITER AND I DID ALL OF THE COMPENSATION PANELS
10
     AND THE BIENNIAL REVIEWS UP UNTIL ABOUT 2012 AND THAT
     RESPONSIBILITY SHIFTED TO SOMEONE ELSE.
11
12
          IN ABOUT 2014, 2013, 2014 I RECEIVED THAT -- THAT WORK
13
     BACK BECAUSE IT WASN'T BEING HANDLED TO THE SATISFACTION OF
1 4
     THE CURRENT DIRECTOR OF HUMAN RESOURCES.
15
          AND YOU HAD IT UNTIL YOU MOVED ON?
          YES, I DID.
16
17
          IN 2017?
18
          I OVERSAW IT -- WHEN I BECAME AN ASSISTANT CHIEF I
     OVERSAW OTHER INDIVIDUALS DOING IT, BUT I HAD OVERSIGHT OF IT
19
2 0
     UNTIL I LEFT IN 2017.
21
          WELL, ARE YOU FAMILIAR WITH THE VA HANDBOOK WHICH HAS
22
     BEEN MARKED AS PLAINTIFF'S EXHIBIT NUMBER 1?
2.3
          YES, MA'AM.
     Α
          HOW DID YOU BECOME FAMILIAR WITH IT?
2 4
25
          WE USE THAT HANDBOOK EXCLUSIVELY FOR OUR PAY-SETTING
```

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

GUIDANCE AND I ALSO USED THAT HANDBOOK TO DRAFT A LOCAL POLICY THAT KIND OF TAKES JUST A SNIPPET FROM THE POLICY AS IT PERTAINS TO COMPENSATION PANELS SO INDIVIDUALS AT THE FACILITY DON'T HAVE TO READ THE ENTIRE POLICY TO GET THE INFORMATION THAT THEY NEED. WELL, WHAT IS THE PURPOSE OF A COMPENSATION PANEL ACCORDING TO THIS HANDBOOK? THE PURPOSE OF THE COMPENSATION PANEL IS IT GIVES US THE FLEXIBILITY WITH THIS PAY ACT TO SET PAY FOR PHYSICIANS BASED ON THE LABOR MARKET FOR OUR PARTICULAR AREA. SO IT GIVES US FLEXIBILITY. RATHER THAN HAVING A SET PAY AMOUNT FOR A SET TYPE OF PHYSICIAN OR DENTIST, IT GIVES US THE ABILITY TO LOOK AT WHAT THE LOCAL LABOR MARKET BEARS AND SET THE PAY AT A REASONABLY COMPARABLE RATE. NOW, WE CAN NEVER ACTUALLY MATCH THE LOCAL LABOR MARKET BECAUSE OF STATUTORY LIMITS THAT WE HAVE, BUT IT GIVES US A RANGE AND IT MAKES IT EASIER FOR US TO SEE WHAT THAT IS BASED ON THE LOCAL SURVEY DATA THAT WE USE FOR SETTING PAY. THE COMPENSATION PANELS CONSIDER THAT SURVEY DATA AND WHAT IT WOULD COST THE FACILITY TO HIRE A PARTICULAR TYPE OF PHYSICIAN OR DENTIST AND TO RETAIN THEM IF THERE'S AN ISSUE WITH RECRUITMENT OR RETENTION OF THAT SPECIALTY. NOW, YOU MENTIONED THAT THERE -- IS THERE A VARIATION IN THE PAY OF AN ANESTHESIOLOGIST IN COLUMBIA AND MAYBE ONE IN SAN FRANCISCO?

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

137

```
CERTAINLY. YOU GET TO TAKE INTO CONSIDERATION THE LOCAL
LABOR MARKET. FOR EXAMPLE, YOU KNOW, WE HAVE 153 MEDICAL
CENTERS ACROSS THE UNITED STATES AND WE HAVE THE SAME PAY
RANGES FOR PHYSICIANS IN ALL OF THOSE. SO IF YOU'RE LOOKING
AT ANESTHESIOLOGISTS, ANESTHESIOLOGISTS HAVE THE SAME RANGE
OF PAY REGARDLESS OF WHETHER THEY ARE IN COLUMBIA, SOUTH
CAROLINA OR SAN FRANCISCO WHICH HAS A MUCH HIGHER COST OF
LIVING.
     HOWEVER, THINGS THAT WE HAVE TO TAKE INTO CONSIDERATION,
FOR EXAMPLE, THE VA MEDICAL CENTER IN BOSTON, MASSACHUSETTS
HAS A LOT OF AFFILIATIONS WITH VERY WELL AND HIGHLY-REGARDED
MEDICAL SCHOOLS, AND BECAUSE OF THAT IT'S A MORE ATTRACTIVE
PLACE FOR PHYSICIANS TO WORK. AND EVEN THOUGH THEIR COST OF
LIVING IS SIGNIFICANTLY HIGHER THAN IN COLUMBIA, SOUTH
CAROLINA, THEIR PHYSICIANS' SALARIES AT THE VA ARE NOT AS
HIGH AS THEY ARE IN COLUMBIA, SOUTH CAROLINA FOR A LOT OF
SPECIALTIES.
    SO YOU MEAN IT'S MORE -- YOU GET PAID MORE IN COLUMBIA
THAN IN BOSTON?
    IN SOME INSTANCES, YES. IT'S BASED ON YOUR LOCAL LABOR
MARKET AND WHAT IT COSTS YOU TO HIRE THAT SPECIFIC SPECIALTY
THAT YOU'RE TRYING TO RECRUIT OR RETAIN.
    HOW DO THE COMPENSATION PANELS CONSIDER THIS -- THESE
SURVEY RESULTS?
```

THE SURVEY RESULTS -- WE USED TO JUST GET THE SURVEY

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

RESULTS HERE IN SOUTH CAROLINA FROM SOUTH CAROLINA HOSPITAL ASSOCIATION WHEN WE PARTICIPATED IN THEIR SURVEYS. BUT IN RECENT YEARS I THINK STARTING IN ABOUT 2011 OR 2012 CENTRAL OFFICE STARTED TAKING THAT INFORMATION AND THEY HAD A CONTRACTOR THAT PUT THE INFORMATION TOGETHER AND PROVIDED AN ANALYSIS OF IT THAT ALLOWS US TO GO IN AND FIND A SPECIALTY FOR OUR SPECIFIC LABOR MARKET. SO IF I'M DOING IT FOR COLUMBIA, I CAN PICK COLUMBIA ITSELF AND THEN I CAN SEE A VARIETY OF DIFFERENT SALARY INFORMATION FOR THAT SPECIALTY IN THIS AREA. AND WE CAN SEE THINGS -- WE CAN LOOK AT ANESTHESIOLOGISTS, WE CAN LOOK AT EMERGENCY ROOM PHYSICIANS, WE CAN LOOK AT HOSPITAL DIRECTORS IF WE WANTED TO, BUT IT'S ALL PREPARED AND PACKAGED BY CENTRAL OFFICE FOR OUR USE. WOULD IT BE THE SAME FOR THE HOSPITALS, THE VA IN COLUMBIA, AS THE VA DOWN IN CHARLESTON? IT WOULDN'T. THEY HAVE THEIR OWN LABOR MARKET AREA. DEPARTMENT OF LABOR DESIGNATES WHAT METROPOLITAN STATISTICAL AREA FACILITIES ARE IN AND WE USE THOSE AND SO WE'LL USE THE LABOR MARKET AREA THAT'S AFFILIATED WITH THE METROPOLITAN STATISTICAL AREA. SO CHARLESTON IS IN A VERY DIFFERENT STATISTICAL AREA THAN COLUMBIA. HOW ABOUT THE COMPENSATION PANELS? HOW DO THEY USE THIS MARKET INFORMATION?

THEY USE THE MARKET INFORMATION TO ENSURE THAT THEY HAVE

AN IDEA OF WHAT IT WOULD COST IN THE LOCAL LABOR MARKET TO HIRE OR RETAIN A PHYSICIAN. SO THE INFORMATION -- WE TYPICALLY USE TWO TYPES OF DATA. WE USE AAMC DATA WHICH IS -- COMPARES OUR PHYSICIAN SALARIES TO MEDICAL SCHOOL SALARIES FOR ASSISTANT PROFESSOR, ASSOCIATE PROFESSOR, OR CHAIR OR A DEAN OF A PARTICULAR SPECIALTY.

AND WE USE ONE COMMONLY REFERRED TO AS HAY DATA, AND

AND WE USE ONE COMMONLY REFERRED TO AS HAY DATA, AND

THAT VARIES DEPENDING ON WHO THE CONTRACTOR IS. THAT'S JUST

HOW WE REFERENCE IT IS -- HAY WAS THE FIRST CONTRACTOR THAT

PROVIDED THAT ANALYSIS FOR US, SO WE CONTINUED TO REFER TO IT

AS THAT.

WE -- THE COMPENSATION PANELS LOOK AT THAT HAY DATA AND THAT AAMC DATA FOR OUR LOCAL AREA SO THAT WHEN THEY'RE MAKING A RECOMMENDATION ON ANNUAL PAY, WHICH IS MARKET PAY PLUS BASE PAY, THAT THEY KNOW THAT THE TOTAL COMPENSATION PACKAGE THAT WE ARE GOING TO BE OFFERING TO A PHYSICIAN IN A PARTICULAR SPECIALTY IS REASONABLY COMPARABLE TO THE LABOR MARKET AND IT'S FAIR AND IT GIVES US A GOOD INDICATION OF WHAT IT COSTS TO HIRE A PARTICULAR PHYSICIAN IN OUR MARKET.

Q SO NOW, THE SALARY THAT'S OFFERED TO A PHYSICIAN IS BASED ON ANNUAL PAY?

A IT IS.

1

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

Q WELL, WHAT IS ANNUAL PAY ACCORDING TO THE VA HANDBOOK?

A IT'S MARKET PAY PLUS BASE PAY. TOTAL COMPENSATION ALSO

WOULD INCLUDE OTHER THINGS LIKE THERE'S PAY FOR PERFORMANCE,

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

140

BUT THAT'S NOT PART OF WHAT'S CONSIDERED BY THE COMPENSATION PANEL. AND THE ANNUAL PAY THAT THE COMPENSATION PANEL RECOMMENDS, WHAT IS THAT USED FOR WITHIN THE VA? THAT'S -- THAT'S THE SALARY NUMBER. WHEN WE SAY SALARY, THIS IS TYPICALLY WHAT WE'RE REFERRING TO. AND ALL THEIR BENEFITS ARE BASED ON IT. THEIR RETIREMENT IS BASED ON IT. SO IF -- SO THEIR ANNUAL PAY IS THE AMOUNT THAT IF THEY ARE MAKING TSP CONTRIBUTIONS AND THE FEDERAL GOVERNMENT IS MATCHING, THEN THE 3 PERCENT THAT THEY GET IS BASED ON THEIR ANNUAL PAY. AND IF THEY HAVE LIFE INSURANCE, THEIR LIFE INSURANCE COVERAGE IS BASED ON THEIR ANNUAL PAY. I'D LIKE TO BE REFERRED TO EXHIBIT 1, WHICH IS THE VA HANDBOOK, PAGE 813, AND IT'S GOT A DEFINITION OF ANNUAL PAY. JUST WANT TO SAY, IS THAT PRETTY MUCH WHAT YOU JUST TOLD US? IT IS. IT SAYS, THE SUM OF THE BASE PAY RATE AND MARKET ANNUAL PAY IS BASED -- BASIC PAY ONLY FOR PURPOSES OF PAY. COMPUTING CIVIL SERVICE RETIREMENT BENEFITS, LUMP SUM ANNUALLY PAYMENTS, LIFE INSURANCE, THRIFT SAVINGS PLAN, WORKERS COMPENSATION, SEVERANCE, RECRUITMENT AND RELOCATION, RETENTION INCENTIVE, CONTINUATION PAY AND ADVANCES IN PAY. SO I DIDN'T COVER ALL OF THOSE, BUT I COVERED THOSE FIRST FEW. AND THEN IF YOU GO OVER TO THE NEXT PAGE, WHICH IS THE DEFINITIONS, IT'S GOT DEFINITION OF A COMPENSATION PANEL.

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

141

SAYS, A COMPENSATION PANEL IS A GROUP OF PHYSICIANS OR DENTISTS RESPONSIBLE FOR EVALUATION OF PHYSICIANS OR DENTISTS AND MAKING RECOMMENDATIONS TO THE APPROVING OFFICIAL FOR ANNUAL PAY. SO IS THAT WHAT THE COMPENSATION PANEL DOES? THAT'S CORRECT. THE COMPENSATION PANEL MAKES A RECOMMENDATION ON ANNUAL PAY TO THE MEDICAL CENTER DIRECTOR OR THE APPROVING OFFICIAL DEPENDING UPON THE LEVEL OF PAY THAT'S BEING RECOMMENDED. WELL, IT DOESN'T SAY ANYTHING HERE ABOUT MAKING A RECOMMENDATION OF MARKET PAY. IT -- MARKET PAY IS A COMPONENT OF ANNUAL NO, MA'AM. PAY AND IT TAKES INTO CONSIDERATION THE BASE PAY WHICH IS BASED ON LONGEVITY AND IS A STATIC NUMBER BASED ON THE NUMBER OF YEARS OF SERVICE YOU HAVE AND THE MARKET PAY WHICH IS THE PORTION OF THE PAY THAT ALLOWS US TO MOVE UP TO THE ANNUAL PAY AMOUNT THAT GIVES US THE ABILITY TO RECRUIT AND RETAIN BY OFFERING A COMPETITIVE SALARY WITHIN OUR LOCAL LABOR MARKET FOR THAT SPECIALTY. BUT NOW, THE COMPENSATION PANEL MAKES THE RECOMMENDATION FOR ANNUAL PAY? THAT'S CORRECT. AND THEN COMING OVER HERE TO KENNEDY PAGE 826 IT TALKS ABOUT THE BIENNIAL REVIEWS -- BOTTOM PARAGRAPH OF THAT PAGE -- WHERE IT SAYS, THE FUNCTION OF THE PANELS.

NICHOLS - CROSS

1 Α YES. AND THE MIDDLE OF THAT PARAGRAPH START -- SENTENCE 2 3 STARTS WITH, THE COMPENSATION PANEL. SAYS IT... THE COMPENSATION PANEL IS ALSO RESPONSIBLE FOR 4 5 EVALUATING THE ANNUAL PAY, BASE PAY, AND MARKET PAY TO 6 INCLUDE TABLE AND TIER ASSIGNMENT OF EACH PHYSICIAN AND 7 DENTIST UNDER ITS JURISDICTION AT LEAST ONCE EVERY 24 8 MONTHS -- THEN IT SAYS BIENNIAL REVIEWS -- AND AT SUCH OTHER 9 TIMES AS DEEMED NECESSARY BY THE APPROPRIATE MANAGEMENT 10 OFFICIAL. SO NOW, THE BIENNIAL REVIEWS, DID MR. KENT -- DID DR. 11 12 KENNEDY HAVE ANY OF THOSE BIENNIAL REVIEWS? HE DID. BIENNIAL REVIEWS ARE DONE EVERY TWO YEARS, 24 13 1 4 MONTHS. AND IN SOME INSTANCES NO INCREASE IN SALARY WAS 15 RECOMMENDED AND IN SOME INSTANCES HE DID RECEIVE AN INCREASE TO HIS MARKET PAY, BUT HE RECEIVES INCREASES TO HIS BASE PAY 16 17 WHEN WE RECEIVE COST OF LIVING ADJUSTMENTS GENERALLY IN 18 JANUARY AS A RESULT OF EXECUTIVE ORDER AND EVERY TWO YEARS 19 TYPICALLY ON THEIR ANNIVERSARY DATE WHEN THEY MOVE UP TO THE 2 0 NEXT STEP. WELL, LET ME SEPARATE THIS OUT THEN BECAUSE YOU HAVE GOT 21 TWO DIFFERENT TYPES, TWO COMPONENTS TO THIS ANNUAL PAY THAT 22 23 THE COMPENSATION PANEL RECOMMENDS. YOU HAVE GOT THE BASE AND LONGEVITY PAY? 2 4 25 Α YEAH.

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

```
AND TELL US BRIEFLY ABOUT THAT, AND I'M SURE THE JUDGE
HAS -- KNOWS ABOUT IT, BUT JUST AS -- IT'S OFF THE CHART?
     THE BASE AND LONGEVITY IS OFF OF THE CHART AND IT'S
BASED ON YEARS OF SERVICE. SO IN ZERO TO TWO YEARS YOU'RE AT
ONE STEP AND THEN FROM TWO TO FOUR YOU'RE AT THE NEXT STEP
AND IT MOVES UP EVERY TWO YEARS INCREMENTALLY AND IT GIVES
YOU A GUARANTEED PROGRESSION IN YOUR SALARY.
    AND THEN IN ADDITION TO THAT STEP PROGRESSION THAT YOU
GET FOR LONGEVITY, YOU GET A COST OF LIVING INCREASE.
FEDERAL GOVERNMENT IS GIVEN A COST OF LIVING INCREASE, THEN
YOU GET THAT AS WELL, BUT THAT ONLY HAPPENS ON YOUR BASE PAY.
SO WHEN WE GET A 1 PERCENT OR A ONE-AND-A-HALF PERCENT
INCREASE BY EXECUTIVE ORDER, PHYSICIANS GET THAT AS WELL, BUT
IT ONLY HAPPENS ON THEIR BASE PAY.
    AND THEN THE MARKET PAY COMPONENT, IS THAT USED FOR
ANYTHING WITHIN THE VA LIKE THE BASE PAY IS?
    MARKET PAY IS OUR WAY OF MAKING SURE THAT OUR PAY
REMAINS COMPETITIVE TO THE EXTENT POSSIBLE, AND SO WE USE
THAT FOR RECRUITMENT AND RETENTION PURPOSES AND THAT'S WHY
IT'S DONE EVERY TWO YEARS OR EVERY 24 MONTHS AS REQUIRED BY
LAW AND IT GIVES US THE ABILITY TO ADJUST THE MARKET PAY UP
IF THE LABOR -- LOCAL LABOR MARKET REQUIRES THAT.
    AND THERE'S ONLY VERY FEW INSTANCES WHEN IT WOULD GO
DOWN, AND THAT WOULD NOT BE BASED ON THE LOCAL LABOR MARKET.
THAT WOULD BE BASED ON A CHANGE IN ASSIGNMENT BY THE
```

NICHOLS - CROSS

PHYSICIAN. 1 BUT IF THE LABOR MARKET DID GO DOWN, WOULD THE MARKET 2. 3 PAY BE ACCEPTED -- BE AFFECTED? NO. THE MARKET PAY WOULD NOT CHANGE UNLESS THE 4 5 PHYSICIAN CHANGED ASSIGNMENTS OR MOVED TO ANOTHER FACILITY 6 AND THEN THEY WOULD HAVE A NEW COMPENSATION PANEL THAT WOULD SET THEIR MARKET PAY FOR THAT LOCAL LABOR MARKET. 7 NOW, I KNOW GOING BACK TO OUR DISCUSSION OF THE BASE AND 8 9 LONGEVITY PAY, THAT'S BEEN A PART OF THE PHYSICIAN PAY SYSTEM 10 EVER SINCE IT WAS CIVIL SERVICE IN GENERAL SCHEDULE? 11 THEY HAD A DIFFERENT PAY SYSTEM PRIOR TO 2006, AND SO I 12 DON'T FEEL COMFORTABLE SAYING THAT IT WAS EXACTLY THE SAME, BUT IT -- IT IS A THROW-BACK TO THE CIVIL SERVICE PAY SYSTEM 13 1 4 THAT, FOR INSTANCE, I'M ON WHERE I GET A WITHIN-GRADE 15 INCREASE ON A SET SCHEDULE, A NUMBER OF YEARS. HAPPENS TO BE STATIC TWO YEARS WHEREAS TITLE FIVE EMPLOYEES, 16 17 THEIR'S VARIES BASED ON THE NUMBER OF YEARS OF SERVICE. 18 I WANT TO ASK YOU -- THANK YOU. YOU'RE WELCOME. 19 2 0 THAT WAS VERY COMPLICATED. I'D LIKE TO, YOU KNOW, TAKE 21 A LOOK NOW AT WHAT'S BEEN MARKED AS PLAINTIFF'S EXHIBIT 22 NUMBER 4. DO YOU RECOGNIZE THIS DOCUMENT? 2.3 YES, MA'AM. Α WHAT IS IT? 2 4 25 THIS IS A LOCAL POLICY FOR THE DORN VA MEDICAL CENTER

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

2 5

WHICH IS WHAT I WAS TALKING ABOUT EARLIER WHERE WE TAKE THE VA HANDBOOK AND WE PUT IT INTO SMALLER CHUNKS THAT ARE MORE EASILY DIGESTIBLE FOR THE LOCAL FACILITY -- AT THE LOCAL FACILITY LEVEL. SO THIS IS -- THIS IS A POLICY THAT I DRAFTED FOR COMPENSATION PANELS FOR PHYSICIANS AND DENTISTS AND IT MIRRORS VERY CLOSELY WHAT'S IN THE VA HANDBOOK, BUT IT'S JUST SET SEPARATELY SO THAT IT'S EASIER TO READ AND DIGEST NOT JUST FOR THE HR PERSONNEL BUT ALSO FOR ANYBODY WHO DEALS WITH COMPENSATION PANELS AT THE VA HOSPITAL. NOW, HOW DO THE COMPENSATION PANELS USE THIS OR HOW WAS IT -- HOW WAS -- HOW ARE THEY STRUCTURED ACCORDING TO THIS? WELL, THE WAY THAT THEY ARE STRUCTURED IS THAT THE FACILITY DIRECTOR HAS THE RIGHT TO APPOINT INDIVIDUALS TO THE COMPENSATION PANEL AND THEN THE COMPENSATION PANEL REVIEWS THEIR PEERS AND THEY -- AND THEY REVIEW THEM AND I THINK IF WE GO MAYBE TO ONE OF THE NEXT PAGES IT STATES IN HERE THAT THEY USE THE SAME SEVEN FACTORS. IT GIVES THE FUNCTIONS, MAKING PAY RECOMMENDATIONS FOR APPOINTMENTS, CONDUCTING PAY REVIEWS EVERY 24 MONTHS AND CONDUCTING PAY REVIEWS WHEN A CHANGE IN DUTY BASIS -- OR WHAT I REFERRED TO EARLIER AS A CHANGE IN ASSIGNMENT HAPPENS --AND THEN EXECUTING THE FORM, WHICH IS THE COMPENSATION PANEL ACTION FORM THAT WE HAVE SEEN EARLIER TODAY. AND THEN IT ALSO GOES ON -- MAYBE THE NEXT PAGE HAS THE SEVEN OR THE --CAN YOU GO ONE MORE PAGE? I THOUGHT IT HAD THE SEVEN -- I

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

2 5

146

THOUGHT IT HAD THE SEVEN FACTORS IN HERE. PERHAPS IT DOESN'T. BUT IT'S JUST A SMALL SNAPSHOT OUT OF A HANDBOOK THAT LETS ANYONE WHO GOES OUT AND READS IT KNOW WHAT THE FUNCTIONS OF THE PANEL ARE AND HOW THEY -- AND HOW THEY FUNCTION AND WHAT THEIR PURPOSE IS. WELL, GOING TO RFP18, MRS. WOODS, YOU CAN PULL UP THE SECTION SIX ON THE PANEL FUNCTIONS. YES. MAKING RECOMMENDATIONS INCLUDING EVALUATING THE ANNUAL PAY, BASE AND MARKET, TO INCLUDE PAY TABLE AND TIER ASSIGNMENTS. SO HERE AGAIN THE RECOMMENDATION IS THE ANNUAL PAY? YES, MA'AM. IT WOULDN'T BE POSSIBLE TO MAKE JUST A RECOMMENDATION ON MARKET PAY IN A VACUUM WITHOUT KNOWING WHAT THE BASE PAY COMPONENT OF THAT WOULD BE BECAUSE IF YOU MADE A RECOMMENDATION JUST FOR MARKET PAY, THEN YOU MAY NOT BE ACCURATELY COMPENSATING BASED ON YOUR LOCAL LABOR MARKET. OKAY. AND THAT'S BECAUSE OF -- AND WHY IS THAT? WELL, LET'S SAY FOR INSTANCE THAT THE LOCAL SURVEY DATA THAT WE'RE LOOKING AT SAYS THAT A PARTICULAR TYPE OF PHYSICIAN'S MEDIAN SALARY IS \$300,000. IF WE WERE LOOKING AT MARKET PAY ONLY AND WE SET THE MARKET PAY AT \$300,000 OR LET'S SAY WE SET IT AT -- KNOWING THAT THERE IS A BASE PAY COMPONENT BUT WE ARE NOT TAKING INTO CONSIDERATION WHAT THAT BASE PAY COMPONENT IS, WE SET IT AT \$200,000 BECAUSE WE KNOW

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

2 5

THAT A BRAND NEW PHYSICIAN COMES IN WITH A BASE PAY OF APPROXIMATELY \$100,000. SO IF WE SET IT AT \$200,000 AND THEN WE WENT BACK AND SAW THAT THE NEW PHYSICIAN THAT WE WERE HIRING HAD BEEN IN THE VA FOR 20 YEARS OR EVEN 30 YEARS, THEN THEIR BASE PAY COMPONENT WOULD BE SIGNIFICANTLY HIGHER THAN THE HUNDRED THOUSAND THAT WE HAD IN THE BACK OF OUR MIND OR THE PANEL HAD IN THE BACK OF THEIR MIND WHEN THEY MADE THAT RECOMMENDATION AND NOW YOU'RE OFFERING A PHYSICIAN INSTEAD OF 300,000, WHICH IS WHAT THE LOCAL LABOR MARKET BEARS, WE ARE OFFERING THEM 325 OR \$350,000, WHICH WOULD BE SIGNIFICANTLY MORE THAN WHAT THE MARKET BEARS, AND THAT WOULDN'T BE FAIR OR EQUITABLE AND IT WOULDN'T BE -- WE WOULDN'T BE GOOD STORERS OF OUR TAXPAYER DOLLARS IF WE WERE PAYING PHYSICIANS MORE THAN WHAT THE LOCAL LABOR MARKET BEARS. SO THAT WOULD BE A BUSINESS NECESSITY? YES, MA'AM. THE -- LOOKING BACK TO YOUR EXHIBIT 4, THIS IS JUST WHAT WE'VE GOT ON THE SCREEN -- THIS WAS USED TO HELP THE COMPENSATION PANELS DURING YOUR TIME AT DORN? IT WAS AVAILABLE FOR THEM. I CAN'T SAY THAT I SPECIFICALLY GAVE IT TO THEM THEN TOLD THEM THEY NEEDED TO READ IT, BUT IT WAS AVAILABLE ON THE FACILITY INTERNET PAGE

Q AS FAR AS YOU KNOW DID ALL THE DORN COMPENSATION PANELS,

FOR ANY OF THE VA EMPLOYEES TO READ.

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

NICHOLS - CROSS

NOT JUST THE ONES FOR THE ANESTHESIOLOGISTS, BUT ALL OF THEM, WERE THEY CONDUCTED PRETTY MUCH THE SAME WAY? YES, MA'AM. AND HOW DO YOU KNOW THAT? I ATTENDED A NUMBER OF THOSE OVER THE YEARS AND THE PROCESS THAT WAS USED WAS VERY SIMILAR IN ALMOST EVERY CIRCUMSTANCE. WHETHER IT WAS A NEW PHYSICIAN OR IF IT WAS A BIENNIAL REVIEW OR IF IT WAS AN INSTANCE WHERE WE FELT THAT WE WERE HAVING RECRUITMENT OR RETENTION ISSUES WITH A PARTICULAR SPECIALTY, THE PROCESS WAS THE SAME. HOW DID THE COMPENSATION PANELS -- WHAT INTERFACE OR INTERACTIONS DID THEY HAVE WITH THE HUMAN RESOURCES OFFICE WHILE YOU WERE THERE? THE COMPENSATION PANELS THEMSELVES, USUALLY THEIR INTERACTION WAS JUST WITH THE TECHNICAL ADVISER, WHETHER THAT WAS MYSELF OR ANOTHER HR SPECIALIST. THE PANELS WOULD BE CONVENED AND THE HR SPECIALIST WOULD BE THERE TO ENSURE THAT WHEN THEY WERE MAKING RECOMMENDATIONS AND DISCUSSING THE INFORMATION THAT THEY WERE CONSIDERING, THAT THEY WERE STAYING WITHIN THE RULES AS THEY WERE LAID OUT BY THE VA HANDBOOK. SO THEY MADE SURE THAT THEY WERE LOOKING AT THE APPROPRIATE SURVEY DATA, THAT THEY WERE TAKING INTO CONSIDERATION THE SEVEN FACTORS AND THAT THEY WERE MAKING AN

APPROPRIATE RECOMMENDATION WITHIN THE TABLE AND TIER OF THIS

SPECIALTY FOR THE PHYSICIAN. 1 I WANT YOU TO TAKE A LOOK AT THE PLAINTIFF'S EXHIBIT 11 2. 3 WHICH WE HAVE TALKED ABOUT EARLIER TODAY WITH OTHER WITNESSES. IT'S THE MAY 1ST COMPENSATION PANEL. THE TOP ONE 4 IS FOR NAEL ALGHOTHANI, DR. ALGHOTHANI. 5 6 ALGHOTHANI, YES. 7 I WANT TO ASK YOU WHERE IT SAYS THE REASON FOR THE PAY 8 PANEL COMPENSATION REVIEW. IT SAYS, OTHER. 9 Α YES. AND WHAT DOES THAT MEAN? 10 WELL THAT'S -- THAT'S WHAT I WAS TALKING ABOUT EARLIER. 11 12 YOU COULD DO AN INITIAL PAY DETERMINATION, WHICH IS FOR APPOINTMENT, BIENNIAL REVIEW, WHICH IS THE EVERY TWO-YEAR OR 13 1 4 EVERY 24-MONTH REQUIRED REVIEW, AND THEN OTHER IS IF WE HAVE 15 RECRUITMENT OR RETENTION ISSUES THAT WE NEED TO ADDRESS THROUGH COMPENSATION FOR OUR PHYSICIANS. 16

AND IN THIS INSTANCE IT IS CHECKED AS OTHER, EXPLAINED BELOW. AND IT SAYS, REQUEST PANEL TO REVIEW ANNUAL SALARY, MARKET AND BASE. THE PHYSICIAN COMPENSATION PANEL HAS REVIEWED DR. ALGHOTHANI'S EXPERIENCE, SKILLS, AND THE SALARY SURVEY DATA AND RECOMMENDS NO PAY INCREASE IN PAY PER REVIEW OF 5-1-2015.

AND SO WHY WAS THIS DONE?

17

18

19

2 0

21

22

23

2 4

25

I CAN'T SAY SPECIFICALLY WHY IT WAS DONE, BUT I SUSPECT THAT THEY WERE LOOKING TO MAKE SURE THAT THERE WAS -- THAT

THE PAY WAS SET APPROPRIATELY FOR THE INDIVIDUALS WHO WERE 1 2 REVIEWED. AT THIS POINT I DON'T THINK DR. ALGHOTHANI HAD 3 BEEN HERE FOR TWO YEARS, SO AT THIS POINT THEY MAY NOT HAVE MADE A RECOMMENDATION FOR PAY INCREASE BECAUSE THEY FELT THAT 4 HIS SALARY WAS ALREADY CLOSE TO WHAT THE LABOR MARKET WOULD 5 6 BEAR FOR COLUMBIA. 7 AND THEN WOULD YOU -- WOULDN'T MIND, GO ON TO 8 PLAINTIFF'S EXHIBIT 8. AGAIN, WE'VE ALREADY HAD TESTIMONY 9 ABOUT THIS ONE. THIS IS DR. KENNEDY'S MAY 1ST REVIEW. YOU SEE THAT? 10 11 YES, MA'AM. 12 AND YOU SEE OVER HERE IT SAYS, OTHER? YES, MA'AM. AND IT HAS THE SAME VERBIAGE UNDERNEATH AS 13 1 4 DR. ALGHOTHANI'S AND RECOMMENDED NO PAY INCREASE AS OF 15 5 - 1 - 2015. SO BOTH OF THEM WERE REVIEWED AT THE SAME TIME AND THERE 16 17 WAS NO CHANGE IN PAY? 18 THAT'S CORRECT. TAMARA, ONE OF THE EXHIBITS WE GOT IN THIS CASE IS 19 2 0 PLAINTIFF'S EXHIBIT NUMBER 15. I'D LIKE FOR YOU TO TAKE A LOOK AT THAT. 21 22 OKAY. Α 23 AND DO YOU RECOGNIZE, YOU KNOW, THESE DOCTORS? YES, I DO. THESE ARE THE ANESTHESIOLOGISTS THAT WERE 2 4 25 EMPLOYED IN 2014.

Q AND THEN THE, YOU KNOW, THE FIRST COLUMN IS THEIR AGES,

AND I GUESS THAT'S HOW OLD WERE THEY IN DECEMBER 2014.

A OKAY.

3

4

5

6

7

8

10

13

1 4

15

18

2 0

21

2 4

25

Q AND WE SAW THAT CHART EARLIER ON DIRECT EXAMINATION

WHERE YOU HAD PULLED ALL THE DATA ABOUT THE PHYSICIANS AT THE

VA ON -- FOR 2014.

A YES.

Q NOW THE NEXT COLUMN SAYS, LENGTH OF SERVICE IN SPECIALTY

9 AND VHA. WHAT DOES THAT MEAN?

A WELL, I'M NOT SURE. BUT BASED ON THE YEARS OF

11 EXPERIENCE, DR. ALGHOTHANI IS SHOWING AS 13 YEARS OF

12 EXPERIENCE AND I BELIEVE THAT'S HOW LONG -- I THINK HE HAD 12

YEARS OF EXPERIENCE OUTSIDE OF THE VA BEFORE HE CAME TO US,

SO I'M GOING TO GUESS THAT THIS IS ADDING TOGETHER HIS TOTAL

EXPERIENCE AS A PHYSICIAN PLUS HIS YEAR OF EXPERIENCE WITH

16 THE VA.

2 SO LENGTH OF SERVICE IN SPECIALTY WOULD BE HOW LONG THEY

WERE ANESTHESIOLOGISTS AND THEN ALSO HOW LONG THEY'D BEEN AT

19 THE VA?

A YEAH. IT LOOKS LIKE -- IT'S LOOKS -- LOOKS LIKE THEY

ARE COUNTING THAT NUMBER, THEN THE AMOUNT OF TIME THAT THEY

22 HAVE BEEN IN VHA TWICE IF THEY HAVE BEEN IN THE VA FOR MORE

23 THAN A YEAR.

Q BECAUSE IT WOULD BE A SAME TIME THAT WOULD OVERLAP.

A RIGHT. IT WOULD -- IT WOULD BE DOUBLE-COUNTING THAT

1 INFORMATION. SO A DOCTOR THAT'S SPENT HIS WHOLE CAREER AS AN 2 3 ANESTHESIOLOGIST AT THE VA WOULD HAVE X NUMBER OF YEARS AS AN ANESTHESIOLOGIST AND X NUMBER OF YEARS AT THE VA AND THEY'D 4 5 BE THE SAME YEARS? 6 WELL, THEY SHOULD BE THE SAME YEARS. BUT IT LOOKS LIKE 7 IN THIS CASE THEY ARE COUNTING THEM TWICE, AND SO THEY ARE GIVING DOUBLE CREDIT FOR WORKING AT THE VA VERSUS WORKING IN 8 9 THE SPECIALTY. 10 NOW, THE NEXT COLUMN IS THE BASE PAY, AND THAT WOULD BE THAT LONGEVITY. 11 12 YES, BASED ON LONGEVITY. SO YOU CAN SEE DR. ALGHOTHANI 13 AND DR. NGUYEN WERE NEW TO THE VA. BASED ON THIS THEY HAD 1 4 LESS THAN TWO YEARS OF EXPERIENCE OR TWO YEARS OF TENURE AT 15 THE VA. SO THAT WOULD BE LIKE A STEP ONE? 16 17 STEP ONE, THAT'S CORRECT. 18 AND THEN THE DOCTORS HAD BEEN THERE OLDER -- PENDER AND PRYOR AND KENNEDY? 19 2 0 RIGHT. THEIR STEPS WOULD HAVE GONE UP INCREMENTALLY 21 FROM THERE. AND THERE'S TABLES FOR EACH YEAR THAT SHOWS WHAT 22 STEPS THOSE WOULD BE. I DON'T RECOGNIZE THEM OFF THE TOP OF 23 MY HEAD OTHER THAN TO SAY THAT I'M SURE THAT THE 98,967 IS STEP ONE. 2 4

AND THEN ON THE ANNUAL PAY, YOU'RE JUST GOING TO ASSUME

2.

4

11

153

THAT THAT'S FROM THAT INFORMATION YOU GAVE THEM? 1 YEAH. THIS PROBABLY SHOWS UP AS A BASE OR AS THE ANNUAL 3 SALARY AMOUNT ON THAT OTHER SHEET THAT WAS PROVIDED EARLIER. NOW, THIS PERSON HAS DONE A -- OR SOMEBODY HAS DONE A 5 COMPUTATION TO SEE WHAT THE PERCENTAGE OF MARKET PAY -- WHAT 6 PERCENTAGE OF MARKET PAY MAKES UP ANNUAL PAY. IS THAT A FIGURE THAT YOU USE AT THE VA? 7 8 NO, WE DON'T. WHAT WE ARE CONCERNED WITH IS WHAT THE 9 TOTAL COMPENSATION IS THAT WE'RE GOING TO OFFER TO THE 10 PHYSICIAN BECAUSE WE NEED TO MAKE SURE THAT THE SALARY, THE ANNUAL PAY THAT WE ARE OFFERING TO THE PHYSICIAN, IS 12 REASONABLY COMPARABLE TO WHAT IS REQUIRED BY THE LOCAL LABOR MARKET IN ORDER TO HIRE THAT SPECIALTY IN TO OR RETAIN THEM 13 1 4 IN THE VA IN COLUMBIA. 15 SO WE ARE -- WE ARE NOT -- WE ARE NOT CONCERNED WITH WHETHER THE COMPENSATION FALLS UNDER THE ANNUAL PAY AMOUNT OR 16 17 UNDER THE MARKET PAY AMOUNT OR UNDER THE BASE PAY AMOUNT 18 WHICH IS STAGNANT. WE ARE CONCERNED WITH WHETHER OR NOT WE ARE OFFERING A COMPETITIVE ANNUAL PAY AMOUNT IN ORDER TO 19 2 0 RECRUIT OR RETAIN THAT SPECIALTY. 21 DO YOU KNOW WHETHER OR NOT THESE PERCENTAGES ARE 22 CORRECT? 23 I DON'T KNOW FOR CERTAIN THAT THEY ARE CORRECT. A OUICK LOOK AT THEM MAKES ME BELIEVE THAT THEY ARE -- THEY ARE 2 4 FAIRLY CLOSE. 167,000 WOULD BE A LITTLE MORE THAN HALF OF 25

293. 1 WELL, ARE YOU SURPRISED THAT THE PERCENTAGE OF ANNUAL 2. 3 PAY OR PERCENTAGE OF MARKET PAY GOES UP FOR THE YOUNGER DOCTORS? 4 NO, BECAUSE IF -- BUT IT'S NOT A PRODUCT OF AGE. 5 IT'S A 6 PRODUCT OF THE VA EXPERIENCE. AND I CAN SEE BASED ON THE BASE PAY THAT THOSE YOUNGER PHYSICIANS HAVE NOT BEEN WITH THE 7 8 VA AS LONG, SO THEREFORE IN ORDER FOR US TO OFFER THEM A 9 COMPETITIVE SALARY, WE HAVE TO PUT MORE OF THAT SALARY IN 10 THAT SECOND BUCKET WHICH IS MARKET PAY. AND AGAIN, THAT'S SOMETHING YOU HAVE TO DO TO BE 11 12 COMPETITIVE? YES, THAT'S -- THAT'S WHAT IT COSTS FOR US TO HIRE AN 13 1 4 ANESTHESIOLOGIST AT THE DORN VA MEDICAL CENTER IN COLUMBIA, 15 SOUTH CAROLINA. WELL, I'D LIKE TO ASK YOU TO LOOK AT -- BACK AT 16 17 EXHIBIT 5. THIS WILL BE THE UNITED STATES EXHIBIT 5, 18 GOVERNMENT EXHIBIT 5. 19 I'M FAMILIAR WITH THIS. 2 0 DO YOU RECOGNIZE IT? 21 I DO. THIS IS A LIST OF PHYSICIANS BASED ON THE SERVICES THAT THEY WORK IN AND IT HAS THEIR DATE OF BIRTH. 22 23 IT ALSO HAS THEIR SALARY, WHICH IN THIS INSTANCE SALARY MEANS THIS IS A PRINTOUT FROM A COMPUTER, A HUMAN 2 4 25 RESOURCES COMPUTER SYSTEM, WHICH TAKES THAT BASE AND

```
LONGEVITY AND CALLS IT SALARY.
 1
          THE MARKET PAY, WHICH WE'VE DISCUSSED, AND THE TOTAL
 2
 3
     PAY, WHICH IS ACTUALLY WHAT WE THINK OF AS -- WE HAVE BEEN
     DISCUSSING AS ANNUAL PAY.
 4
          SO NOW, IS THIS INFORMATION THAT YOU GATHERED?
 5
 6
          IT IS.
 7
          AND TELL ME AGAIN, WHY DID YOU CALL THE BASE PAY COLUMN
     SALARY?
 8
 9
          THAT'S -- THAT'S JUST THE FILLED HEADING THAT THE
10
     COMPUTER SYSTEM THAT WE USE CALLS IT. BUT I CAN TELL BY
     LOOKING AT IT, SEVERAL OF THEM HAVE 99,957 AS THEIR SALARY,
11
12
     AND THAT'S -- THAT'S THEIR BASE SALARY. THAT'S THE BASE AND
     LONGEVITY PAY THAT'S -- THAT'S BASED SOLELY ON THEIR VA
13
1 4
     TENURE.
15
          AND THEN THE TOTAL PAY...
          THAT'S THE ANNUAL PAY. THAT'S THE BASE PLUS THE MARKET.
16
17
          NOW, I WONDER IS THERE ANY WAY THAT SHE CAN MARK ON THIS
18
     EXHIBIT? CAN SHE WRITE ON IT? CAN -- HOW DOES SHE DO THAT?
     CAN YOU TOUCH THE SCREEN?
19
2 0
     Α
          YES.
21
     Q
          AND WRITE THE CORRECT HEADINGS?
          OH, SURE. CAN I JUST WRITE WITH MY FINGER?
22
23
                THE CLERK: YES.
          IT'S GIVING ME A...
2 4
25
                THE COURT: SHE CAN TELL US WHAT IT IS.
```

IF YOU CHANGE SALARY TO BASE PAY AND MARKET PAY REMAINS 1 THE SAME AND THEN TOTAL PAY IS ANNUAL PAY. 2 3 BY MRS. BAILEY: NOW LOOKING AT THIS, I SEE THE ANESTHESIOLOGISTS ARE IN 4 5 THE TOP COLUMN. 6 YES. 7 I'D LIKE YOU TO LOOK OVER HERE TO THE SURGICAL SURGEONS OVER AT DORN. 8 9 Α OKAY. WHICH IS THE LAST PAGE OF RFP6. 10 11 YES. Α 12 ARE THERE -- LOOKING DOWN HERE AT THE SURGICAL CARE, ARE THERE ANY SURGEONS WHO WERE BORN BEFORE DR. KENNEDY, WHO WAS 13 1 4 BORN IN 1951? 15 YES, THERE'S A NUMBER OF THEM. DR. EADY WAS BORN IN 1941, BUT -- WELL, THERE'S A NUMBER OF THEM, BUT THE ONES 16 17 THAT JUMP OUT ARE DR. EADY. DR. LEWIS WAS BORN IN 1944. DR. 18 FERLANE [PH] WAS BORN IN 1953. DR. PALEPU WAS BORN IN 1944. WELL, LOOKING AT DR. EADY. NOW, WHAT WAS HIS BASE PAY? 19 2 0 HIS BASE PAY WAS 113,285. 21 Q OKAY. 22 THAT'S A --Α 23 AND --Q -- 113,285. 2 4 Α 25 AND HIS MARKET PAY. Q

```
251,136.
 1
          AND THEN SO GATHER THOSE TWO TOGETHER, WHAT WAS HIS
 2
 3
     TOTAL PAY? NOT HIS TOTAL PAY. HIS ANNUAL PAY.
          HIS ANNUAL PAY IS $364,421.
 4
          OKAY. WELL NOW, CAN YOU DO THIS MATH?
 5
 6
          IF I HAD A CALCULATOR I COULD DO THE MATH. BUT JUST
 7
     LOOKING AT IT, I CAN SEE THAT HIS -- HIS MARKET PAY IS WELL
     IN EXCESS OF 50 PERCENT OF HIS ANNUAL PAY. IT'S MORE THAN
 8
 9
     TWICE WHAT HIS BASE PAY IS.
10
         MORE THAN TWICE?
               MRS. BAILEY: YOUR HONOR, CAN WE JUST TAKE BREAK
11
12
     AND LET ME GET HER A CALCULATOR?
               THE COURT: SO, WHAT IS SHE TRYING TO DO? WHAT DO
13
1 4
     YOU WANT HER TO DO?
15
               MRS. BAILEY: I WANT HER TO SAY WHAT PERCENTAGE --
     RUN THESE PERCENTAGES ON PAGE -- THAT ARE ON THE PLAINTIFF'S
16
17
     EXHIBIT NUMBER 15 ON THESE FIVE...
18
               MR. IRVIN: YOUR HONOR, JUST TO RENEW MY OBJECTION
     ABOUT RELEVANCE ON SURGEONS, ET CETERA.
19
20
               THE COURT: THE OBJECTION IS NOTED FOR THE RECORD
21
     AND OVERRULED.
22
               MR. IRVIN: THANK YOU, YOUR HONOR.
23
     BY MRS. BAILEY:
         SO MRS. NICHOLS, WERE YOU ABLE TO FIGURE OUT FOR DR.
24
25
     EADY, HIS PERCENTAGE?
```

- 1 A WELL, YES. HIS MARKET PAY IS 68.9 PERCENT OF HIS ANNUAL
- 2 PAY.
- 3 Q AND THEN HOW ABOUT DR. JACKSON?
- 4 A DR. JACKSON IS -- IT'S 62.3 PERCENT OF HIS ANNUAL PAY.
- 5 Q OKAY. AND THEN LOOKING OVER HERE. I DIDN'T ASK YOU
- 6 | FIRST ABOUT DR. JACKSON. WHAT WAS HIS DATE OF BIRTH?
- 7 A DR. JACKSON WAS BORN IN 1945.
- 8 O SO HE'S ABOUT SIX YEARS OLDER THAN DR. KENNEDY?
- 9 A THAT'S CORRECT.
- 10 Q AND HIS -- CAN YOU TELL US WHAT HIS SALARY OR HIS BASE
- 11 PAY...
- 12 A HIS BASE PAY IS \$109,953. HIS MARKET PAY IS 182,000,
- 13 | \$182,013, AND HIS ANNUAL PAY IS THE \$291 -- \$291,966.
- 14 Q OKAY. LOOKING DOWN ON THE FORM TO DR. LAWSON LEWIS.
- 15 A YES.
- 16 Q CAN YOU GIVE US HIS DATE OF BIRTH? OR ARE YOU DOING THE
- 17 | CALCULATION?
- 18 A HIS DATE OF BIRTH IS 1944. AND HIS MARKET PAY IS
- 19 59.5 PERCENT OF HIS ANNUAL PAY.
- 20 Q AND THEN MICHAEL MACFARLANE, WHAT WAS HIS DATE OF BIRTH?
- 21 A HIS DATE OF BIRTH IS 1953.
- 22 Q AND WHAT WAS -- WHAT'S HIS PERCENTAGE?
- 23 A HIS IS 67.2 PERCENT OF HIS ANNUAL PAY.
- 24 Q AND FINALLY DR. PALEPU.
- 25 A DR. PALEPU'S MARKET PAY IS 66.2 PERCENT OF HIS ANNUAL

1 PAY. OKAY. 2. 0 MRS. BAILEY: YOUR HONOR, CAN I APPROACH THE 3 WITNESS? 4 I'M GOING TO SHOW YOU WHAT'S BEEN MARKED FOR 5 6 IDENTIFICATION ONLY AS DEFENDANT'S EXHIBIT NUMBER 6. DO THE NUMBERS IN THAT CHART REPRESENT WHAT YOU JUST TESTIFIED TO? 7 8 A YES, THEY DO. THE ONLY ONE I DIDN'T CALCULATE WAS DR. 9 KENNEDY'S WHICH IS SHOWING UP AS 57.2 PERCENT OF HIS ANNUAL 10 SALARY. WE TALKED ABOUT THIS EXHIBIT THAT THE PLAINTIFF HAD A 11 12 SECOND AGO, PLAINTIFF'S EXHIBIT NUMBER 15. IT, YOU KNOW, TALKS ABOUT THE EXPERIENCE IN TERMS OF YEARS AS AN 13 1 4 ANESTHESIOLOGIST OR AT THE VA. FOR Y'ALL IN HUMAN RESOURCES. 15 DO YOU LOOK AT EXPERIENCE IN TERMS JUST OF YEARS? NO. WHEN THE -- IF YOU LOOK AT THE FACTORS THAT ARE --16 17 THAT ARE REQUIRED TO BE ADDRESSED BY THE COMPENSATION PANEL, 18 THE FIRST ONE ACTUALLY SAYS LEVEL OF EXPERIENCE AND NOT YEARS OF EXPERIENCE, AND THAT WOULD TAKE INTO ACCOUNT MANY THINGS 19 20 ABOVE AND BEYOND JUST THE NUMBER OF YEARS. SO IT WOULD TAKE 21 INTO ACCOUNT ANYTHING THAT THE APPLICANT OR THE EMPLOYEE HAS IN THEIR RECORD THAT SHOWS THAT THEY ARE -- WHAT THEIR ACTUAL 22 2.3 EXPERIENCE IS. SO THEY MAY TAKE INTO CONSIDERATION IN THE COMPENSATION 24 25 PANEL PARTICULAR TYPES OF STUDIES OR EXAMS OR PROCEDURES THAT

2.

1 4

2 0

2.3

2 4

THE PHYSICIAN DOES. MIGHT TAKE INTO ACCOUNT WHETHER OR NOT

THEY HAD SPENT ANY TIME AS -- TEACHING RESIDENTS OR THINGS OF

THAT NATURE. SO, IT'S ABOVE AND BEYOND JUST YEARS. IT'S

LEVEL OF EXPERIENCE.

EXAMPLE, AT THE RICHLAND MEDICAL CENTER, WHICH IS THE LEVEL

ONE TRAUMA CENTER IN THIS AREA, THEN THE LEVEL OF EXPERIENCE

THAT YOU HAVE AS AN ANESTHESIOLOGIST FROM THERE MAY BE

GREATER THAN WHAT YOU HAVE AT A SMALLER HOSPITAL HERE IN

SOUTH CAROLINA SUCH AS TUOMEY HOSPITAL IN SUMTER OR

ORANGEBURG REGIONAL.

YOU MAY NOT SEE THE SAME LEVEL OF TRAUMA COME INTO THOSE FACILITIES. YOU MAY NOT SEE THE SAME ACUITY OF PATIENTS OR THE SAME COMPLEXITY OF PATIENTS. SO LEVEL OF EXPERIENCE MAY TAKE INTO CONSIDERATION THOSE TYPES OF THINGS THAT YOU DID AS A PHYSICIAN DEPENDING UPON WHERE YOU WORKED.

Q WELL, I'M JUST LOOKING AT THESE OLDER DOCTORS FROM

THE -- THAT WE WERE JUST LOOKING AT WHO WERE IN THE SURGICAL

CARE LINE. IT LOOKS TO ME LIKE MOST OF THEM WERE OVER 60

WHEN THEY WERE HIRED.

A THAT'S FAIRLY COMMON IN THE VA. WE HIRE A LOT OF

PHYSICIANS TOWARDS THE LATTER PART OF THEIR CAREER. ONCE

THEY ARE -- THEY HAVE COME OUT OF PRIVATE PRACTICE OR WORKING

WITH LARGE GROUPS, THEY WANT SOMETHING THAT'S NOT AS

DEMANDING, THEY DON'T HAVE THE OVERHEAD AND PAYING EMPLOYEES

```
AND DEALING WITH MEDICARE REIMBURSEMENTS AND THINGS OF THAT
 1
 2
     NATURE.
 3
          THEY WANT TO COME TO THE FACILITY, THEY WANT TO TAKE
     CARE OF THE PATIENTS, AND THEY WANT TO CONTINUE TO PRACTICE
 4
     MEDICINE BUT MAYBE NOT HAVE THE BURDEN OF BEING THE SOLE
 5
 6
     PROVIDER OR WORKING IN AN AREA WHERE THEY'RE PAID
     SPECIFICALLY BY THE EXAMS THAT THEY DO.
 7
 8
          SO HOW VALUED ARE THESE DOCTORS BY THE VA?
 9
          THEY ARE VERY VALUED. WE -- WE RECRUIT AND RETAIN
10
     PHYSICIANS BASED ON THEIR -- THEIR EXPERIENCE AND WHAT THEY
11
     CAN BRING TO US, AND AGE IS NOT A FACTOR. WE ARE MORE
12
     CONCERNED WITH WHAT TYPE OF CARE THEY CAN PROVIDE TO OUR
     VETERAN POPULATION.
13
1 4
          AND THEN FINALLY, AS FAR AS YOU KNOW, THESE OLDER
15
     SURGEONS THAT WE WERE JUST LOOKING AT WENT THROUGH THE SAME
     COMPENSATION PANELS AS THE ANESTHESIOLOGISTS?
16
17
          ABSOLUTELY.
     Α
18
               MRS. BAILEY: THAT'S ALL, YOUR HONOR.
          PLEASE ANSWER ANY QUESTIONS THAT MR. IRVIN MAY HAVE.
19
20
               MR. IRVIN: YOUR HONOR? THANK YOU, YOUR HONOR.
                          REDIRECT EXAMINATION
21
     BY MR. IRVIN:
22
2.3
          MRS. NICHOLS, YOU MENTIONED THE HAY SURVEYS AND THE
     AAMC -- I BELIEVE THEY ARE SURVEYS; IS THAT CORRECT?
24
```

THEY'RE SALARY DATA, THAT'S CORRECT.

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

2.3

2 4

25

```
AND THAT WOULD BE INFORMATION THAT YOU WOULD OBTAIN IN
ORDER TO CONSIDER RETENTION ISSUES FOR A PHYSICIAN, WHAT --
WHAT IS THAT PHYSICIAN LIKELY TO EARN OUT IN THE PRIVATE
MARKET. IS THAT A FAIR WAY OF PUTTING THAT?
    YES, BUT IT'S FOR BOTH RECRUITMENT AND RETENTION
PURPOSE.
     RECRUITMENT -- AND THANK YOU. BUT FOR BOTH OF THOSE
THINGS. BUT THOSE -- THOSE HAY SURVEYS AND THAT AAMC WOULD
REALLY GO TO -- LET'S LOOK AT YOUR HANDBOOK.
                                             I KNOW THAT'S
THE ONE Y'ALL LIKE TO LOOK AT. AND THAT'S EXHIBIT NUMBER 1.
AND IF YOU LOOK AT THE LIST OF THE SEVEN FACTORS THAT'S IN
THE HANDBOOK, AND THAT'S ON KENNEDY VA 821. DO YOU SEE THAT?
     YES.
Α
           AND THIS IS THE LIST OF THE SEVEN FACTORS THAT
     OKAY.
YOU WERE TALKING ABOUT RELATING TO ANNUAL PAY; IS THAT RIGHT?
     YES. THESE ARE THE SAME FACTORS THAT ARE LISTED ON THE
FRONT OF THE FORM UNDER THE PANEL'S FINDINGS.
     OKAY. AND THE HAY DATA -- THE HAY GROUP DATA GIVES YOU
INFORMATION ABOUT TOTAL SALARY OR WHAT THE VA CALLS ANNUAL
PAY FOR PHYSICIANS OUT THERE IN THE MARKETPLACE; IS THAT
RIGHT?
    YES.
Α
     IT DOESN'T BREAK DOWN INTO BASE PAY AND MARKET PAY.
THAT DOESN'T--
     YEARS OF EXPERIENCE. NONE OF THAT IS SHOWN.
```

IT'S JUST TOTAL TAKE-HOME PAY OUT THERE IN THE MARKET IS 1 WHAT HAY DATA IS GOING TO GIVE YOU; IS THAT RIGHT? 2. 3 IT -- IT WILL GIVE YOU TOTAL CASH COMPENSATION, BUT IT GIVES YOU OTHER DATA AS WELL, BUT WE -- WE TYPICALLY -- WE 4 5 TYPICALLY LOOK AT THE PORTION OF THE SALARY THAT IS THEIR 6 ANNUAL SALARY. AND THAT INFORMATION WOULD FIT INTO THE 7 RIGHT. OKAY. FACTOR THAT'S LISTED AS NUMBER THREE OF THE SEVEN FACTORS IN 8 9 THE HANDBOOK; WOULD IT NOT? 10 IT WOULD. THE APPROPRIATE HEALTHCARE LABOR MARKET FOR 11 THE SPECIALTY OR ASSIGNMENT OF THE PHYSICIAN OR DENTIST. 12 AND ESSENTIALLY THAT INFORMATION IS NOT GOING TO BE HAY INFORMATION. AAMC ISN'T GOING TO BE SPECIFIC TO A PARTICULAR 13 1 4 INDIVIDUAL PHYSICIAN. IT WOULD APPLY TO THE 15 ANESTHESIOLOGISTS OUT THERE IN THE MARKET THAT HAVE VARIOUS QUALIFICATIONS OR WHATEVER IT IS; IS THAT RIGHT? 16 17 YES. WE USE THAT TO SHOW WHAT THE REASONABLE COST IS TO 18 HIRE A PHYSICIAN OF A SPECIFIC SPECIALTY. AND SO THAT INFORMATION IS RELEVANT TO FACTOR 19 OKAY. 2 0 NUMBER THREE OF THE SEVEN FACTORS. 21 THAT'S CORRECT. AND IN YOUR HANDBOOK YOU USE THOSE FACTORS TO MAKE A 22 2.3 DETERMINATION OF THE AMOUNT OF MARKET PAY. DO YOU SEE THAT?

BUT IF YOU SEE, MARKET PAY IS JUST ONE COMPONENT

OF PAY. AND YOU'LL ALSO SEE UNDER THE RESPONSIBILITIES OF

2 4

THE COMPENSATION PANEL TO MAKE A RECOMMENDATION ON ANNUAL 1 PAY, WHICH IS BASE PAY PLUS MARKET PAY. 2. 3 WELL, LET'S STICK TO THE SEVEN FACTORS IN THE HANDBOOK, AND THAT'S KENNEDY VA 821 IN EXHIBIT 1. ARE YOU WITH ME? 4 5 I AM. 6 AND THAT'S PARAGRAPH E OF -- OR SUB-E OF PARAGRAPH FIVE. 7 YES. Α AND THOSE FACTORS THERE, ONE THROUGH SEVEN, ARE UNDER 8 9 THE PARAGRAPH THAT SAYS, THE DETERMINATION OF THE AMOUNT OF 10 THE MARKET PAY THERE. IT DOESN'T SAY ANNUAL PAY; DOES IT? 11 YOU'RE CORRECT. 12 NOW, I KNOW THAT YOU DON'T USE THE STATUTE, ALL RIGHT. BUT I WANT TO HAND YOU A COPY, A COPY OF THE STATUTE AND --13 1 4 SO THAT YOU TAKE A LOOK AT IT WITH ME. 15 MRS. BAILEY: IS THIS AN EXHIBIT? MR. IRVIN: NO, THIS IS A STATUTE. THIS IS THE 16 17 STATUTE THAT WAS APPLICABLE, AND SO THAT'S TITLE 38, SECTION 18 7431. SO WHAT IS THE PURPOSE OF HER -- I 19 THE COURT: 20 MEAN, I'M NOT SURE HOW YOU ARE INTRODUCING THAT. WELL, I DON'T KNOW THAT I NEED TO SINCE 21 MR. IRVIN: IT IS A STATUTE. 22 23 THE COURT: SO YOU'RE SHOWING IT TO HER FOR WHAT PURPOSE? 2 4

MR. IRVIN: FOR THE FACTORS THAT THE STATUTE HAS

```
FOR THE DETERMINATION -- HOW THE FACTORS -- THE STATUTE SAYS
 1
     MARKET PAY IS TO BE DETERMINED.
 2.
 3
               THE COURT:
                            SO, IS SHE FAMILIAR WITH THE STATUTE?
               MR. IRVIN: SHE TESTIFY -- SHE TESTIFIED THAT SHE
 4
 5
     WAS FAMILIAR WITH IT BUT THAT SHE USES THE VA HANDBOOK AS HER
 6
     GUIDE, BUT SHE'S FAMILIAR WITH THE STATUTE AS WELL.
               THE COURT: I'M STILL NOT SURE WHAT -- HOW YOU ARE
 7
 8
     GOING TO GET HER TO READ THE STATUTE.
 9
               MR. IRVIN: WELL, WHAT I WANTED TO DO WAS SHE HAS
10
     TESTIFIED AT LENGTH ABOUT HOW THE FACTORS AND THE
11
     DETERMINATIONS ARE TO BE MADE WITH REFERENCE TO ANNUAL PAY,
12
     AND I WANT HER TO SHOW ME IN THE STATUTE WHERE IT SAYS THAT.
               THE COURT: SO YOU'RE -- I DON'T THINK YOU CAN DO
13
     THAT UNLESS SHE CAN TELL YOU THAT -- TELL YOU THAT.
1 4
                                                            AND
15
     THAT'S NOT AN EXHIBIT; CORRECT?
               MR. IRVIN: IT'S NOT. AND FRANKLY, YOUR HONOR, I
16
17
     THOUGHT IT WAS KIND OF ODD TO MAKE A STATUTE AN EXHIBIT SINCE
18
     IT'S A STATUTE, BUT I MOVE ITS INTRODUCTION--
                            BUT SHE DOESN'T USE THAT; CORRECT?
19
               THE COURT:
2 0
               MR. IRVIN:
                            SHE SAYS THAT SHE'S FAMILIAR WITH IT
21
     BUT SHE USES PREDOMINANTLY THE HANDBOOK.
22
               THE COURT: OKAY. SO, I MEAN, YOU CAN ASK HER IF
     SHE'S FAMILIAR WITH THE PROVISION OF THE STATUTE THAT
23
     REOUIRES THAT AND DOES SHE USE IT.
2 4
               MR. IRVIN: OKAY.
25
```

1 BY MR. IRVIN: LET ME START OVER WITH THOSE INSTRUCTIONS AND WE'LL SEE 2. 3 IF WE CAN GET THROUGH THIS. YOU'RE AWARE OF THIS STATUTE THAT GOVERNS THE PHYSICIAN AND DENTIST PAY FOR VA PHYSICIANS 4 5 AND DENTISTS; CORRECT? 6 I'M AWARE THAT THE STATUTE EXISTS, YES. AS I STATED 7 EARLIER, I CAN'T TELL YOU EXACTLY WHAT IT SAYS. 8 OKAY. ALL RIGHT. DO YOU KNOW THAT IT CONTAINS -- THE 9 STATUTE CONTAINS FACTORS FOR DETERMINATION THAT INCLUDE THE 10 LEVEL OF EXPERIENCE OF THE PHYSICIAN OR DENTIST IN THE 11 SPECIALTY? 12 I'M AWARE THAT THE -- THAT IT HAS THE SAME SEVEN FACTORS THAT WE DISCUSSED EARLIER THAT ARE IN THE POLICY AND ARE ON 13 1 4 THE FRONT PAGE OF THE COMPENSATION PANEL ACTION FORM. 15 OKAY. AND DO YOU UNDERSTAND THAT THE STATUTE SAYS THE DETERMINATION OF THE AMOUNT OF MARKET PAY OF A PHYSICIAN 16 17 SHALL TAKE INTO ACCOUNT THOSE FACTORS? WERE YOU AWARE THE 18 STATUTE--I WASN'T AWARE THAT THAT WAS THE EXACT VERBIAGE, NO. 19 2 0 OKAY. AND WERE YOU AWARE THAT THE STATUTE -- AND I'M 21 LOOKING NOW AT 7431, THE SECTION WHICH IS PARAGRAPH C ON 22 MARKET PAY. AND SUB-PARAGRAPH THREE READS THAT THE ANNUAL 23 AMOUNT OF THE MARKET PAY PAYABLE TO A PHYSICIAN OR DENTIST SHALL BE DETERMINED ON A CASE-BY-CASE BASIS AND MARKET PAY 2 4 25 FOR PHYSICIANS -- IN DETERMINING MARKET PAY FOR PHYSICIANS,

2.

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

NICHOLS - REDIRECT

THE SECRETARY SHALL CONSULT TWO OR MORE NATIONAL SURVEYS OF PAY FOR PHYSICIANS OR DENTISTS. WOULD THAT BE LIKE THE HAY SURVEY AND THE AAMC? THAT WOULD. Α THAT'S WHAT VA USES. THAT'S CORRECT. AND THIS -- WERE YOU AWARE THAT THE STATUTE SAYS THAT THOSE ARE TO BE USED IN DETERMINING THE AMOUNT OF MARKET PAY FOR PHYSICIANS, NOT ANNUAL PAY, BUT MARKET PAY. WERE YOU AWARE OF -- THE STATUTE REQUIRED THAT? I WASN'T AWARE OF THAT SPECIFICALLY, BUT YOU CAN'T MAKE A DETERMINATION ON MARKET PAY IN A VACUUM AS I DISCUSSED EARLIER. THAT IF YOU DID THAT, THEN YOU WOULD RISK OVERCOMPENSATING A PARTICULAR PHYSICIAN BASED ON WHAT THE LOCAL LABOR MARKET WILL BEAR. WELL, I THINK I AGREE WITH YOU IN PART. AND LET ME SAY THAT. WHAT I JUST READ TO YOU TALKS ABOUT IN MAKING THE DETERMINATION FOR MARKET PAY, THAT THE VA IS TO CONSULT TWO OR MORE NATIONAL SURVEYS. I WOULD AGREE WITH THAT. ALL RIGHT. AND THAT IN DETERMINING THE AMOUNT OF MARKET PAY OF A PARTICULAR PHYSICIAN, THE SECRETARY SHALL CONSULT WITH AND CONSIDER THE RECOMMENDATIONS OF AN WERE YOU AWARE THAT THE STATUTE REQUIRED APPROPRIATE PANEL.

THE MARKET PAY DETERMINATION TO CONSIDER THE RECOMMENDATIONS

OF THE PAY PANEL? 1 I CAN'T SAY THAT I WAS AWARE THAT THAT VERBIAGE WAS IN 2. 3 THE -- IN THE... OKAY. AND THEN WERE YOU AWARE THAT THE STATUTE SAYS 4 5 THAT THE DETERMINATION OF THE MARKET PAY SHALL TAKE INTO 6 ACCOUNT THE FACTORS? NOT THE DETERMINATION OF ANNUAL PAY BUT 7 THE DETERMINATION OF MARKET PAY. AGAIN, I WASN'T AWARE THAT THAT WAS A SPECIFIC VERBIAGE 8 9 IN THE DOCUMENT. OKAY. AND THAT THE STATUTE REQUIRES THAT THE AMOUNT OF 10 11 MARKET PAY OF A PHYSICIAN SHALL BE EVALUATED NOT LESS OFTEN 12 THAN EVERY 24 MONTHS. THAT'S THE MARKET PAY, NOT THE ANNUAL 13 PAY. 1 4 WELL, THAT'S THE BIENNIAL REVIEW. AND SINCE YOU CAN'T 15 CHANGE THE BASE PAY BECAUSE IT'S STATIC BASED ON -- BASED ON LONGEVITY FOR THE PHYSICIAN, WHEN YOU'RE DOING A BIENNIAL 16 17 REVIEW, THE ONLY THING THAT CAN BE CHANGED IS THE MARKET PAY. 18 OKAY. NOW, THE EXHIBIT 4 THAT -- PLAINTIFF'S EXHIBIT NUMBER 4, WHICH IS THIS MEDICAL CENTER MEMORANDUM DATED 19 2 0 MARCH 20TH OF 2014? 21 YES. IS THAT THE ONE THAT YOU SAID THAT YOU WROTE? 2.2 23 YES. Α AND SO, AND YOU WROTE THAT BASED ON YOUR 2 4 25 UNDERSTANDING OF THE VA HANDBOOK; IS THAT CORRECT?

NICHOLS - REDIRECT

```
A THAT'S CORRECT.
```

- 2 Q ALL RIGHT. SO THESE DOCUMENTS THAT ARE IN EXHIBIT
- 3 NUMBER 4 THEN THAT WERE WRITTEN BY YOU WERE BASED ON WHAT THE
- 4 | HANDBOOK SAYS, NOT WHAT THE STATUTE SAYS.
- 5 A THAT'S CORRECT. THE UNDERSECRETARY IS -- GIVES THE VA
- 6 POLICY THROUGH HANDBOOKS, AND THAT'S WHAT WE FOLLOW UNLESS
- 7 | THE -- IF THE POLICY IS SILENT, THEN WE GO TO THE STATUTE.
- 8 Q OKAY. BUT WHAT YOU WROTE AS AN EMPLOYEE OF THE VA, AS
- 9 AN HR DIRECTOR AT DORN, WAS BASED ON THE VA HANDBOOK.
- 10 A THAT'S CORRECT.
- 11 Q OKAY. NOT THE STATUTE.
- 12 A THAT'S CORRECT.
- 13 Q THANK YOU. THAT'S ALL THE QUESTIONS I HAVE.
- 14 MRS. BAILEY: YOUR HONOR, I JUST WANTED TO SEE IF I
- 15 CAN MOVE THIS EXHIBIT THAT I HAD MARKED FOR IDENTIFICATION
- 16 INTO EVIDENCE BASED ON HER TESTIMONY.
- 17 THE COURT: ANY OBJECTION TO THAT?
- 18 MR. IRVIN: I HAVE -- JUST I HAVEN'T SEEN IT. IS
- 19 THIS SOMETHING THAT WAS USED--
- 20 THE COURT: THIS IS A NEW EXHIBIT AND SHE'S MARKED
- 21 | IT FOR IDENTIFICATION EARLIER AND ASKED THE WITNESS IF THOSE
- 22 PERCENTAGES WERE CONSISTENT WITH HER TESTIMONY.
- 23 MR. IRVIN: YOUR HONOR, IF THIS IS THE ONE THAT
- 24 COMPARES DR. KENNEDY TO PHYSICIANS IN THE OTHER SERVICES, WE
- 25 | OBJECT TO IT ON RELEVANCE GROUNDS. WE DON'T THINK THAT'S A

```
PROPER COMPARISON IN THIS CASE.
 1
               THE COURT: ALL RIGHT. I'M GOING TO ADMIT IT.
 2
                                                               I ' M
     GOING TO ADMIT IT.
 3
               (WHEREUPON, DEFENSE EXHIBIT NO. 6 WAS ADMITTED INTO
 4
 5
          EVIDENCE.)
               THE COURT: DO YOU HAVE ANY OTHER QUESTIONS?
 6
 7
               MRS. BAILEY: NO, MA'AM.
               THE COURT: I HAVE -- I JUST WANTED SOME
 8
 9
     CLARIFICATION WITH REGARD TO ANNUAL PAY. THE ANNUAL PAY
     EQUALS THE BASE PLUS THE MARKET; IS THAT CORRECT?
10
               THE WITNESS: YES, MA'AM.
11
12
               THE COURT: WHAT DO YOU DETERMINE FIRST, THE ANNUAL
    PAY OR THE MARKET PAY?
13
               THE WITNESS: YOU HAVE TO DETERMINE THE ANNUAL PAY
1 4
15
     FIRST BECAUSE WE NEED TO DETERMINE THE ANNUAL PAY BASED ON
     THE LOCAL MARKET AND THAT'S BASED ON THE SURVEY DATA FOR OUR
16
     PARTICULAR FACILITY AND CITY THAT WE LIVE IN.
17
18
               THE COURT: SO YOU DETERMINE THE ANNUAL PAY AND
19
     THEN THE MARKET PAY FLUCTUATES BASED ON WHAT THE ANNUAL PAY
20
     IS BECAUSE THE BASE PAY IS -- HAS THE--
               THE WITNESS: YES, MA'AM. JUST FOR EXAMPLE, IF WE
21
22
     HIRED A PHYSICIAN, WE DID A COMPENSATION PANEL FOR A
23
     PHYSICIAN, AND WHEN WE TAKE THEM TO A COMPENSATION PANEL,
2 4
     THEY REVIEW THEM AND SAY THAT THEY SHOULD BE MAKING $300,000,
25
     THEY MAY BE AWARE THAT THAT APPLICANT WAS EITHER A PRIOR VA
```

1 4

2 4

EMPLOYEE OR NOT A PRIOR VA EMPLOYEE, SO THEY WOULDN'T KNOW SPECIFICALLY WHAT THEIR BASE PAY WAS.

SO HR WOULD FIND THAT INFORMATION OUT AND THEN WE WOULD ADJUST THE TOTAL COMPENSATION, THE ANNUAL PAY, BASED ON THEIR BASE AND LONGEVITY TO ENSURE THAT THEIR MARKET PAY WAS APPROPRIATE TO ENSURE THAT WE WERE PAYING THEM A REASONABLY COMPARABLE AMOUNT TO THE LABOR MARKET FOR OUR AREA.

THE COURT: SO THEN REGARDLESS OF EXPERIENCE, THEN ALL OF THE ANESTHESIOLOGISTS OR ALL THE SURGEONS WOULD MAKE THE SAME AMOUNT OF MONEY BASED ON THE MARKET PAY?

THE WITNESS: IT MAY NOT BE EXACTLY THE SAME AMOUNT BECAUSE THEIR LEVEL OF EXPERIENCE OR THEIR OTHER FACTORS MAY BE SLIGHTLY DIFFERENT. IN SOME -- IN SOME SERVICES THEY PAY -- IF THEY'RE BOARD CERTIFIED IN MULTIPLE SPECIALTIES, THEY MAY GET ADDITIONAL MONEY FOR THAT OR, FOR EXAMPLE, IF WE WERE HIRING RADIOLOGISTS AND WE HIRED TWO RADIOLOGISTS BUT ONE ONLY READ ONE OR TWO TYPES OF EXAMS BUT THE OTHER READ X-RAYS, CAT SCANS, MRI'S AND THINGS OF THAT NATURE, THEN EVEN THOUGH THEY HAD APPROXIMATELY EQUAL EXPERIENCES AS FAR AS YEARS GO, THE ONE THAT READ MORE TYPES OF EXAMS MAY HAVE A HIGHER LEVEL OF EXPERIENCE AND MAY BE PAID MORE.

THE COURT: AND UNDER WHAT CATEGORY IS THAT

CALCULATION MADE? UNDER THE MARKET PAY OR THE ANNUAL PAY?

THE WITNESS: IT WOULD BE MADE UNDER THE MARKET PAY

BECAUSE ANNUAL -- THE -- IT WOULD AFFECT THE MARKET PAY -- IT

1 4

2 4

WOULD AFFECT THE ANNUAL PAY BUT IT WOULD FALL UNDER MARKET

PAY BECAUSE WE CAN'T ADJUST BASE PAY. BASE PAY IS STAGNANT

AND IT'S ONLY -- ONLY FACTOR THAT INFLUENCES BASE PAY IS YOUR

LONGEVITY IN VA.

THE COURT: SO FOR EXAMPLE, IF DR. KENNEDY'S BASE
PAY IS 125,359 AND THEN YOU MADE A DETERMINATION THAT THE
MARKET PAY WAS...

THE WITNESS: WELL, WE WOULD MAKE A DETERMINATION,

FOR INSTANCE, FOR ANESTHESIOLOGISTS IT PROBABLY -- IN THE

CURRENT MARKET IT PROBABLY COSTS SOMEWHERE AROUND \$300,000 TO

RECRUIT AN ANESTHESIOLOGIST IN THE COLUMBIA, SOUTH CAROLINA

AREA. SO BASED ON THAT, IF THEY WERE BRAND NEW TO VA, THEIR

BASE PAY WOULD BE ABOUT A HUNDRED THOUSAND DOLLARS AND WE

WOULD HAVE TO MAKE UP THE REMAINDER OF THAT 300,000 IN

MARKET.

THE COURT: AND SO THEN IF YOU DO THAT, HOW DO YOU

TAKE INTO CONSIDERATION THE DIFFERENT SPECIALTIES OR BOARD

CERTIFICATIONS AND ALL OF THAT? HOW DO YOU ADD THAT IN?

THE WITNESS: THAT WOULD BE CONSIDERED WHEN THEY

MADE THE DETERMINATION THAT THAT \$300,000 WAS AN APPROPRIATE

ANNUAL PAY. THEY WOULD LOOK AT LEVEL OF EXPERIENCE, BOARD

CERTIFICATIONS, ANY TIME THAT THEY SPENT IN THE VA, AND OTHER

FACTORS INCLUDING THE LOCAL LABOR MARKET, WHETHER OR NOT THEY

HAD AFFILIATIONS WITH MEDICAL CENTERS, THEY'VE TAUGHT

RESIDENTS, THEY'VE WRITTEN PAPERS, THEY WERE PUBLISHED, THEY

WENT ON SPEAKING TOURS.

1 4

2 4

ALL OF THOSE THINGS ARE CONSIDERED TOGETHER BEFORE THEY

ARRIVE AT THAT \$300,000 ANNUAL PAY AMOUNT. AND THEN THE

MARKET PAY IS DERIVED FROM -- FROM THAT ONCE WE CONSIDER HOW

MUCH TIME THEY SPENT IN VA AND WE KNOW WHAT THEIR BASE PAY

IS.

THE COURT: THEN FOR EXAMPLE, IF THERE WAS A DOCTOR WHO WANTED TO LEAVE BUT YOU WANTED TO RETAIN HIM AND SO YOU FIGURED OUT THAT IN ORDER TO KEEP HIM, YOU'D HAVE TO PAY HIM \$300,000, SO YOU WOULD ADJUST HIS MARKET PAY TO GET HIM UP TO THE \$300,000. BUT THEN THE OTHER DOCTORS IN THAT SERVICE,

THE WITNESS: SO--

THE COURT: SO THEY WOULD MAKE -- IF THEY HAD MORE EXPERIENCE OR MORE BOARD CERTIFICATIONS THAN THAT DOCTOR,
WOULD THEN THEY MAKE MORE THAN THE \$300,000?

THE WITNESS: THEY MAY DEPENDING -- IT DEPENDS ON WHAT THE LABOR MARKET WILL CURRENTLY BEAR. AND BECAUSE I'M NOT A PHYSICIAN, I CAN'T SPEAK TO THIS SPECIFICALLY. BUT WHAT I HAVE SEEN IN COMPENSATION PANELS IS THAT THEY TAKE INTO CONSIDERATION THE LEVEL OF EXPERIENCE AND THEY TAKE THOSE THINGS INTO CONSIDERATION.

BUT NOT EVERY ONE OF THOSE SEVEN FACTORS IS WEIGHTED

EQUALLY. SO IN SOME INSTANCES -- AND I HAVE SEEN THIS FROM

EARLIER IN MY CAREER -- WE HAVE HIRED NEW GRADUATE

1 4

2 0

2.4

PHYSICIANS, PEOPLE WHO JUST COMPLETED THEIR RESIDENCY, AT THE

TOP OF THE TABLE IN TIER BECAUSE THAT'S WHAT IT COST TO

RECRUIT AT THAT PARTICULAR TIME.

NOW, A YEAR OR TWO YEARS LATER IF WE'RE RECRUITING FOR

THE SAME SPECIALTY POSITION BUT THERE'S MORE PHYSICIANS OF

THAT SPECIALTY AVAILABLE, THE NEW PHYSICIAN BEING HIRED MAY

HAVE MORE YEARS -- A HIGHER LEVEL OF EXPERIENCE THAN THE ONE

THAT WE ALREADY HAVE ON STAFF, THEIR PAY MAY NOT BE SET AS

HIGH BECAUSE THE LOCAL LABOR MARKET DOESN'T CURRENTLY BEAR

THAT HIGHER SALARY.

THE COURT: ALL RIGHT. SO FOR EXAMPLE, IN THE

CHARTS, ONE OF THE CHARTS OR ONE OF THE EXHIBITS HAS ONE OF

THE REVIEWS THAT WAS DONE, I GUESS THE BIENNIAL REVIEWS. YOU

MAKE A DETERMINATION AS TO WHAT SALARY ADJUSTMENTS ARE GOING

TO BE MADE. SO WHEN YOU -- FOR EXAMPLE, IF YOU TOOK THE

ANESTHESIOLOGY DEPARTMENT AND YOU LISTED ALL OF THE

PHYSICIANS THERE, HOW DO YOU MAKE A DECISION AS TO HOW MUCH

INCREASE EACH ONE IS GOING TO BE, HOW THE MARKET PAY IS GOING

TO BE INCREASED?

THE WITNESS: WELL, THE PANEL MAKES A RECOMMENDATION ON WHAT THE ANNUAL SALARY SHOULD BE FOR EACH OF THOSE PHYSICIANS.

THE COURT: SO THEY TAKE EACH PHYSICIAN SEPARATELY

AND SAY FOR -- WHAT IS THE CHART THAT HAS ALL OF THE

PHYSICIANS LISTED IN THE ANESTHESIOLOGY DEPARTMENT? IS THERE

```
AN EXHIBIT -- IS EXHIBIT 14 IN?
 1
               MR. IRVIN: YOUR HONOR, I DON'T KNOW. EXHIBIT 6 IS
 2
     SOMETHING THAT THE WITNESS ACTUALLY PREPARED. IT'S GOT SOME
 3
     INFORMATION ON IT, BUT...
 4
               THE COURT: BUT THAT'S NOT JUST ANESTHESIOLOGY.
 5
 6
     THAT'S OTHER...
 7
               MR. IRVIN: WELL, THAT FOR ANESTHESIOLOGY IS
     EXHIBIT NUMBER 6.
 8
 9
               THE COURT: NO. GO BACK TO THE ONE YOU JUST HAD.
               THE WITNESS: FOURTEEN?
10
               THE COURT: YEAH, FOURTEEN. IS THAT THE ONE YOU
11
12
     JUST HAD?
               THE WITNESS: NO, THE ONE I JUST HAD WAS...
13
1 4
               THE COURT: TWELVE?
15
               THE WITNESS: IS THAT THE ONE?
16
               THE COURT: NO. GO TO -- YEAH, THAT'S FINE.
     THAT'S FINE. THE ONE YOU HAD BEFORE, THAT'S FINE. WAS THAT
17
     12?
18
19
               THE WITNESS: SIX.
20
               THE COURT: OKAY.
21
               MR. IRVIN: THIS ONE WAS PREPARED BY THIS WITNESS.
               THE COURT: OKAY. SO THE BASE PAY FOR DR. KENNEDY
22
23
     IS 125,359 AND THEN HIS ANNUAL SALARY ENDS UP BEING 293,097.
2 4
     SO, WHAT DID YOU TAKE INTO CONSIDERATION WHEN YOU CAME UP
25
     WITH THE DIFFERENT MARKET PAYS FOR EACH ONE OF THOSE?
```

THE WITNESS: SO, I DIDN'T TAKE INTO 1 CONSIDERATION --2 3 THE COURT: OR WHAT--THE WITNESS: THE COMPENSATION PANEL? 4 THE COURT: YES. 5 THE WITNESS: THE COMPENSATION PANEL WOULD HAVE 6 LOOKED AT THOSE SEVEN FACTORS. WHETHER THEY WERE DOCUMENTED 7 ON THE FORM OR NOT, THEY WOULD HAVE BEEN DISCUSSED DURING THE 8 9 COMPENSATION PANEL. AND THEY ALSO WOULD HAVE TAKEN INTO CONSIDERATION THOSE SURVEY DATA THAT WE DISCUSSED EARLIER, 10 THE AAMC DATA AND THE HAY DATA, AND THEY WOULD HAVE LOOKED UP 11 12 WHAT THE -- WHAT THE SALARY FOR THE COLUMBIA, SOUTH CAROLINA AREA BEARS FOR ANESTHESIOLOGISTS AND THEY WOULD HAVE MADE A 13 1 4 RECOMMENDATION THEN BASED ON THAT INFORMATION AS TO WHETHER 15 OR NOT TO INCREASE THE SALARY OR TO LEAVE IT THE SAME. TYPICALLY--16 17 THE COURT: SO, LET ME JUST STOP YOU FOR A MINUTE BECAUSE I JUST WANT -- SO YOU TOLD ME THAT YOU DETERMINED 18 19 WHAT THE ANNUAL SALARY SHOULD BE FIRST. BUT DR. KENNEDY --20 IN 2014 YOU DETERMINED OR SOMEONE DETERMINED THAT HIS ANNUAL SALARY SHOULD BE 293,000. AND WHAT WAS THAT BASED ON THAT? 21 THE WITNESS: THAT WAS BASED ON THOSE SEVEN 22 2.3 FACTORS, A DISCUSSION OF THE SEVEN FACTORS THAT ARE ON THE 2.4 FRONT PAGE OF THE COMPENSATION PANEL AND THE SURVEY DATA THAT 25 WAS REVIEWED, TYPICALLY WHICH IS AAMC AND HAY. AND SO THEY

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

20

21

22

23

2 4

25

LOOKED AT THOSE AND THEY SAID LIKELY, YOU KNOW, WAS SOMEWHERE AROUND 300 TO \$321,000. THE COURT: WAS HIS MARKET--THE WITNESS: THAT WOULD BE WHAT THE MARKET SAYS. THE COURT: OKAY. THE WITNESS: NOW, ALSO THINGS THAT THEY MAY HAVE TAKEN INTO CONSIDERATION WHEN THEY LOOKED AT THIS, IN 2014 THE PAY TABLE IN TIER FOR ANESTHESIOLOGY ARE -- MAY HAVE TOPPED OUT AT 295. AND WHILE THERE IS AN ABILITY TO GET AN EXCEPTION GRANTED EITHER THROUGH THE FACILITY DIRECTOR, THE NETWORK DIRECTOR OR THE UNDERSECRETARY OF HEALTH, IF WE DON'T HAVE A STRONG BUSINESS NEED TO PAY THEM MORE, EVEN IF IT'S ONLY, YOU KNOW, LESS THAN \$2,000 MORE THAN WHAT THEY'RE CURRENTLY MAKING, WE WOULDN'T PUT THAT PACKAGE TOGETHER AND SEND IT TO THE VISN BECAUSE WE NEED TO BE AWARE OF WHAT OUR FACILITY BUDGET IS AND WHAT THE COST OF OUR SALARY DOLLARS ARE AND WHERE WE SPEND THAT MONEY. SO IF THEY'RE CLOSE TO THIS -- THE TABLE IN TIER LIMITS AND THEY ARE CLOSE TO WHAT THE LABOR MARKET IS, WE ARE NOT GOING TO -- WE DON'T -- WE DON'T TYPICALLY PAY EXACTLY WHAT THE LABOR MARKET DATA SAYS IS THE AMOUNT THAT'S FOR OUR AREA. WE PAY SOMETHING THAT'S REASONABLY COMPARABLE TO THE LOCAL LABOR MARKET. THE COURT: OKAY. SO, THE MARKET PAY IS NOT THE

SAME FOR ALL PHYSICIANS REGARDLESS OF EXPERIENCE.

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

20

21

22

2.3

2 4

```
THE WITNESS: NO, IT'S NOT BECAUSE WHAT WE ARE
CONCERNED ABOUT IS -- IS THAT THEIR ANNUAL SALARY IS
REASONABLY COMPARABLE TO THE LOCAL LABOR MARKET -- AND IF
THEIR MARKET PAY MAY HAVE TO BE HIGHER IN ORDER TO GET THEM
TO THAT REASONABLY COMPARABLE RATE IF THEIR BASE PAY IS LOW.
          THE COURT: OKAY. SO IS THIS A PROCESS THAT'S DONE
NATION-WIDE, SPECIALTY-WIDE, OR STATE-WIDE?
          THE WITNESS: IT'S -- THIS IS A -- THIS IS A
NATION-WIDE PROCESS. I CAN'T SPEAK TO SPECIFICALLY HOW IT'S
IMPLEMENTED IN OTHER FACILITIES EXCEPT FOR THOSE THAT I
VISITED IN MY NEW -- MY NEW ROLE, BUT IT'S REASONABLY THE
SAME AT ALL FACILITIES.
          THE COURT: SO IS THE PAY ADJUSTMENT PROCESS
DIFFERENT FOR DIFFERENT SPECIALTIES OR DIFFERENT LOCATIONS?
          THE WITNESS: I'M NOT SURE I'M...
          THE COURT: THE PAY ADJUSTMENT PROCESS, THE PROCESS
YOU USE TO I GUESS EVALUATE PAY.
         THE WITNESS: NO, THE HANDBOOK SPEAKS TO HOW THE
PROCESS IS DONE, AND THAT'S -- AT THE TIME THAT THESE WERE
DONE, THE COMPENSATION PANELS WOULD MAKE A RECOMMENDATION ON
ANNUAL PAY, WHICH IS BASE PLUS MARKET FOR THE PHYSICIANS.
          THE COURT: SO THAT WOULD BE THE SAME NATION-WIDE?
          THE WITNESS: YEAH.
          THE COURT: OKAY. ALL RIGHT. THANK YOU. I
APPRECIATE IT. ANY OTHER QUESTIONS?
```

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

25

```
MRS. BAILEY: YOUR HONOR, I JUST POINT OUT WE HAVE
DEBORAH DOTY HERE AS A WITNESS AND SHE CAN SPEAK TO THE
NATION-WIDE REGULATIONS.
          THE COURT: OKAY.
          MR. IRVIN: AND YOUR HONOR, LISTENING TO ALL OF
THAT, I THINK YOUR HONOR HAD IT RIGHT AT THE END OF THAT,
THAT REALLY THE STARTING POINT IN THAT PROCESS WITH THE
COMPENSATION PANEL AND ALL THAT IS THE ANNUAL SALARY. AND
THAT'S BEEN THE CONSISTENT TESTIMONY OF DR. MILLER AND DR.
DEKONING AND NOW MRS. NICHOLS IS THAT MARKET PAY IS JUST THE
END OF -- THE DETERMINATION MARKET PAY IS JUST THE END OF THE
PROCESS FOR THEM.
    THEY COME IN WITH A RECOMMENDATION FOR ANNUAL PAY. AND
THEY KNOW THAT BASED ON THE LONGEVITY WHAT THE BASE PAY WILL
BE. AND SO WHAT THEY DO IS THEY SUBTRACT THE BASE PAY FROM
THE ANNUAL PAY RECOMMENDATION. AND MATHEMATICALLY IT ENDS UP
BEING THE MARKET PAY.
          THE COURT: IS THAT YOUR QUESTION?
          MR. IRVIN: NO, MA'AM.
          THE COURT: OKAY.
          MR. IRVIN: IT WAS JUST A COMMENT ON...
          THE COURT: OKAY. OKAY. ALL RIGHT. THANK YOU.
ANYTHING ELSE? ANY OTHER QUESTIONS?
          MR. IRVIN: NO QUESTIONS, YOUR HONOR.
```

THE COURT: OKAY. ALL RIGHT. THANK YOU VERY MUCH.

```
YOU CAN STEP DOWN.
 1
          (WITNESS LEFT THE STAND.)
 2
               THE COURT: ALL RIGHT. WE ARE GOING TO TAKE A
 3
     LITTLE SHORT BREAK AND THEN WE ARE GOING TO HAVE ONE MORE
 4
     WITNESS.
 5
          (WHEREUPON, A BRIEF RECESS WAS HAD.)
 6
              THE COURT: MR. IRVIN, YOU MAY CALL YOUR NEXT
 7
     WITNESS.
 8
 9
               MR. IRVIN: THANK YOU, YOUR HONOR. COUNSEL FOR THE
     VA HAS INFORMED ME THAT ONE OF THE WITNESSES, THE VA
10
11
     WITNESSES ON OUR LIST ABOUT FIVE WITNESSES DOWN, IS ACTUALLY
12
     HERE FROM CHARLESTON AND THEY WERE HOPING THAT WE COULD GET
     HIM DONE AND LET HIM GET BACK TO CHARLESTON RATHER THAN
13
1 4
     COMING BACK TOMORROW.
15
          I DON'T MIND TRYING TO DO THAT. YOUR HONOR INDICATED
     THAT YOU WANTED TO HAVE ONE MORE WITNESS, AND I WASN'T
16
17
     NECESSARILY PREPARED TO DO DR. GROH TODAY, BUT I'M READY TO
     DO THAT IF THAT WOULD CONVENIENCE HIM AND GET HIM BACK TO
18
19
     CHARLESTON, BUT WE WOULD BE TAKING HIM OUT OF SEQUENCE. IT'S
20
     NO BIG DEAL, BUT I'LL DO THAT IF -- YOUR HONOR WANTED ONE
     MORE WITNESS. IS THAT WHAT--
21
               THE COURT: YES, I WOULD LIKE TO DO ONE MORE
22
2.3
     WITNESS TODAY AND I WOULD APPRECIATE IT IF YOU COULD DO THAT
2 4
     IF HE'S...
25
              MR. IRVIN: I WILL. I WILL DO DR. GROH AND THEN
```

WE'LL STOP FOR THE NIGHT.

1 4

2.3

2 4

MR. ANDREWS: OKAY. I WAS GOING TO -- YOUR HONOR,

I WAS GOING TO POINT OUT -- AND I'M NOT TRYING TO BOX THE

PLAINTIFF IN. I DO THINK WE HAVE WITNESSES AHEAD OF US THAT

WILL MOVE FASTER THAN THE WITNESSES WE HAVE ALREADY HEARD

TODAY. I DON'T WANT TO, YOU KNOW, BIND YOU IN ANY WAY. I'LL

LET YOU CALL YOUR WITNESS, BUT WE DO APPRECIATE THAT.

MR. IRVIN: SURE. LET'S JUST GO AHEAD AND DO DR.

GROH. AND I DON'T KNOW HOW LONG HE WILL BE, BUT WE'LL GET

HIM DONE AND GO HOME AND COME BACK TOMORROW. AND I DO AGREE

THAT THESE PANEL MEMBERS -- AND THAT'S WHO WE ARE GETTING

READY TO GO THROUGH -- THEY SHOULD BE SHORTER. I CAN'T SPEAK

FOR MRS. BAILEY AND HER PART OF IT, BUT THEY SHOULD BE

SHORTER TOMORROW. SO HOPEFULLY WE CAN GET ON THROUGH A

LOT -- ALL OF THOSE PANEL MEMBERS I WOULD EXPECT TOMORROW.

BUT WE WILL DO DR. GROH FOR HIS CONVENIENCE, GET HIM

BACK TO CHARLESTON TONIGHT. AND EXCUSE ME IF I STUMBLE A

THE COURT: I APPRECIATE YOU DOING THAT. THANK YOU.

MR. IRVIN: THANK YOU, MA'AM. OKAY.

MR. ANDREWS: ONE OTHER MATTER OR TWO WHILE WE ARE WAITING ON THE WITNESS IF I COULD. ONE OF THE WITNESSES WHO IS ON BOTH OF OUR LISTS I BELIEVE IT WAS MENTIONED EARLIER HAS A MEDICAL CONDITION THAT IS GOING TO MAKE HIM UNABLE TO

ATTEND, AND SO WE AGREED TO READ IN THE DEPOSITION TESTIMONY.

I DON'T KNOW WHAT YOUR HONOR'S PREFERENCE IS IN TERMS OF ACTUALLY READING THAT IN OR WHETHER YOU WOULD PREFER JUST TO HAVE THE ACTUAL DEPOSITION TRANSCRIPT ADMITTED INTO THE EVIDENCE.

MR. IRVIN: YOUR HONOR...

THE COURT: GO AHEAD.

1 4

2 0

2 4

MR. IRVIN: YOUR HONOR, WHAT WE HAVE DONE IS WE

DESIGNATED -- LET ME BACK UP. WHAT I HAVE DONE IS I HAVE

TAKEN THE PORTIONS AND NOT THE WHOLE DEPOSITIONS THAT I

WANTED TO PUBLISH AND I HAVE INCLUDED THEIR

COUNTER-DESIGNATIONS FOR WHAT THEY WANTED TO DO AND I MADE

COPIES OF THAT WHEN MRS. BAILEY INFORMED ME THAT DR. FICHTNER

HAD THE MEDICAL CONDITION AND COULDN'T TESTIFY, THEN I SORT

OF CHANGED GEARS AND I'VE GOT THAT READY.

SO WHAT I CAN DO TOMORROW IS SIMPLY GIVE YOU A COPY AND GIVE THE COURT A COPY. BUT I WOULD LIKE TO READ IT BECAUSE I THINK OTHERWISE IT GETS LOST A LITTLE BIT WHEN YOU'RE HEARING ALL OF THESE OTHER WITNESSES. AND IT SHOULD BE RELATIVELY BRIEF. BUT WHAT I HAD HOPED TO DO IS PUT MRS. FULMER ON THE STAND AND HAVE HER BE DR. FICHTNER -- OR I CAN DO -- DO THE SAME IF YOU'D LIKE TO BE DR. FICHTNER -- BUT DO THE Q AND A AND HAVE YOUR HONOR HEAR IT, BUT I WILL DO WHATEVER YOU WANT ME TO.

THE COURT: I MEAN, I'M PERFECTLY HAPPY JUST TO

GROH - DIRECT

BUT IF YOU WOULD PREFER TO HAVE IT READ IN THE 1 READ IT. RECORD, THAT'S FINE WITH ME, TOO. SO I'LL LET YOU DECIDE. 2. 3 MR. IRVIN: THANK YOU FOR THAT. LET ME THINK ABOUT IT OVERNIGHT. 4 MR. ANDREWS: YOUR HONOR, WE DON'T HAVE ANY 5 6 PREFERENCE. WE'D DEFER TO YOUR JUDGMENT ON THAT. 7 THE COURT: ALL RIGHT. THANK YOU. 8 MR. IRVIN: READY WITH DR. GROH? DR. GROH IS HERE. 9 CALL DR. GROH. DR. WILLIAM GROH, AFTER BEING DULY SWORN, 10 11 TESTIFIED AS FOLLOWS: 12 DIRECT EXAMINATION BY MR. IRVIN: 13 GOOD AFTERNOON, DR. GROH. I UNDERSTAND THAT YOU NEED TO 1 4 15 GET BACK TO OR WANT TO GET BACK TO CHARLESTON, AND SO WE WANT TO GO AHEAD AND TRY TO GET YOU DONE AND I'M GOING TO ASK YOU 16 17 SOME QUESTIONS. YOU WILL RECALL, I'M SURE, THAT WE TOOK YOUR 18 DEPOSITION IN THIS CASE EARLIER. DO YOU REMEMBER THAT? 19 YES. 20 OKAY. AND SO I'M GOING TO TRY TO GO THROUGH THIS, HIT 21 SORT OF THE HIGHLIGHTS OF WHAT MAYBE I ALREADY UNDERSTAND YOUR TESTIMONY TO BE. AND LET ME START WITH THIS. YOU ARE A 22 23 CARDIOLOGIST; IS THAT CORRECT? 24 Α YES. 25 OKAY. AND YOU, AT LEAST AS OF THE TIME OF MY TAKING OF

GROH - DIŘECT 184

YOUR DEPOSITION IN FEBRUARY OF 2016, YOU WERE THE SERVICE 1 2 LINE CHIEF OF MEDICINE OR INTERNAL MEDICINE. ARE YOU STILL 3 AT THAT POSITION? YES. 4 Α AND THAT IS AT THE DORN VA; IS THAT CORRECT? 5 6 AT THE TIME I WAS AT DORN AND NOW I'M AT RALPH H JOHNSON 7 VA MEDICAL CENTER IN CHARLESTON, SOUTH CAROLINA. THAT'S WHY YOU NEED TO GET BACK TO CHARLESTON. 8 0 9 YEAH. OKAY. I BELIEVE YOU SAID THAT YOUR WORK AT DORN WHEN 10 YOU WERE CHIEF OF MEDICINE, SERVICE LINE CHIEF OF MEDICINE, 11 12 WAS HIGHLY ADMINISTRATIVE. IS THAT AN APT DESCRIPTION OF YOUR ROLE AS CHIEF OF MEDICINE? 13 1 4 YES. Α 15 OKAY. NOW, AND YOU HAVE SERVED ON A NUMBER OF THESE WHAT WE CALL COMP PANELS OR PAY PANELS WHERE THERE ARE THREE 16 17 PHYSICIANS CHOSEN TO SERVE AS MEMBERS OF A PANEL REVIEWING 18 ANOTHER PHYSICIAN'S COMPENSATION RECOMMENDATIONS. IS THAT A FAIR STATEMENT? 19 2 0 YES. 21 YOU HAVE GOT EXPERIENCE IN SERVING ON THOSE KINDS OF PANELS WHILE YOU WERE AT DORN. 22 23 YES. Α

ALL RIGHT. NOW AS I UNDERSTAND IT, WHEN YOU

SERVED ON THESE COMP PANELS, IN YOUR EXPERIENCE THE PANEL

2 4

25

OKAY.

GROH - DIRECT 185

DOESN'T SEPARATE OUT MARKET PAY AND BASE PAY BUT RATHER IT 1 2 LOOKS AT WHAT IS CALLED ANNUAL PAY OR TOTAL PAY. IS THAT A 3 FAIR STATEMENT? 4 Α YES. ALL RIGHT. AND YOUR UNDERSTANDING ABOUT WHY THE 5 OKAY. 6 PANEL WOULD LOOK AT ANNUAL PAY AS OPPOSED TO LOOKING DISCREETLY AT MARKET PAY OR BASE PAY COMES FROM YOUR 7 8 DISCUSSION WITH OTHER CHIEFS OF SERVICE AND WITH TAMARA 9 NICHOLS AND YOUR EXPERIENCE SERVING ON THESE PAY PANELS; IS THAT CORRECT? 10 11 YES. 12 AND THE PROCESS AS I UNDERSTAND IT IS NORMALLY THE SERVICE LINE CHIEF -- AND I GUESS WHEN YOU WERE THE 13 1 4 MEDICINE CHIEF YOU WOULD DO THIS -- AND THE HR REP PRESENT A 15 RECOMMENDATION TO THE PANEL FOR ANNUAL PAY; IS THAT CORRECT? AS THE SERVICE CHIEF I WOULD PREPARE THAT DOCUMENT THAT 16 17 WE WOULD THEN -- AND I WOULD -- I WOULD PRESENT THAT DOCUMENT 18 FOR PHYSICIANS THAT WERE GOING TO WORK IN MY SERVICE LINE TO THE PAY PANEL. 19 2 0 OKAY. AND THE STARTING POINT THERE WOULD BE THE 21 RECOMMENDATION TO THE PAY PANEL FOR ANNUAL PAY AS OPPOSED TO DISCREETLY MARKET PAY OR BASE PAY. 22 23 YES. Α ALL RIGHT. YOU UNDERSTAND THAT BASE PAY COMES 2 4 OKAY.

OUT OF A LONGEVITY TABLE, NO DISCRETION, NO NEED TO WORRY TOO

GROH - DIRECT

MUCH ABOUT THAT; IT IS WHAT IT IS. IS THAT A FAIR STATEMENT? 1 YES. 2. Α AND SO REALLY, IN TERMS OF WHAT THE PANEL DOES, 3 THE MARKET PAY SIMPLY BECOMES A FUNCTION OF TAKING THE ANNUAL 4 5 PAY, THAT TOTAL AMOUNT, AND SUBTRACTING WHATEVER THE BASE PAY 6 NUMBER IS OFF THE LONGEVITY TABLE AND THAT GIVES YOU THE MARKET PAY. IS THAT FAIR TO SAY? 7 8 YES. Α 9 NOW, YOU AND DOCTORS AL-ASSAAD AND DOWNIE SERVED ON THE 10 PANEL THAT REVIEWED ALL FIVE OF THE ANESTHESIOLOGISTS' 11 REVIEWS ON MAY 1ST OF 2015. DO YOU RECALL SERVING ON THAT 12 PANEL? I SERVED ON ALMOST EVERY PANEL. I DON'T NECESSARILY 13 1 4 RECALL SERVING JUST ON THAT ONE PANEL, BUT I DO REMEMBER -- I 15 RECALL THE TIME THAT ALL THE ANESTHESIOLOGISTS WERE REVIEWED. I DON'T REMEMBER THE DATE. 16 17 OKAY. LET ME JUST TAKE A MOMENT TO SEE IF I CAN'T PUT 18 MY HANDS ON THOSE. AND WE HAVE AN EXHIBIT THAT INCLUDES THOSE AND THEN WE CAN AT LEAST GET THAT QUESTION ANSWERED FOR 19 2 0 YOU AND MAKE SURE WE ARE ALL ON THE SAME PAGE. 21 I'M SHOWING YOU NOW PLAINTIFF'S EXHIBIT 8 WHICH CONTAINS -- SORRY. YES. I'M SHOWING YOU NOW PLAINTIFF'S 22 23 EXHIBIT NUMBER 8. AND THIS IS A COMPILATION OF THE PANEL REVIEWS THAT WERE DONE ON MAY 1ST, 2015 TO INCLUDE DR. 2 4 25 KENNEDY. AND IS THAT YOUR SIGNATURE THERE AND YOUR NAME

```
PRINTED, WILLIAM J GROH, AND YOUR SIGNATURE FOR THOSE
 1
 2
     REVIEWS?
 3
          YES.
          OKAY. ALL RIGHT. AND SO THAT WOULD BE THE REVIEWS THAT
 4
     YOU RECALL DOING OF ALL THE ANESTHESIOLOGISTS; CORRECT?
 5
 6
          YES.
 7
          ALL RIGHT. NOW, YOU WERE ASKED TO APPROVE A RECOMMENDED
     ANNUAL PAY FOR EACH ONE OF THOSE PHYSICIANS; IS THAT CORRECT?
 8
 9
     IN OTHER WORDS, TAKING EACH ONE OF THEM AND RECOMMENDING AN
     AMOUNT OF ANNUAL PAY FOR EACH ONE.
10
11
          YES.
12
                 AND AGAIN, THE PANEL DID NOT MAKE A DISCRETE
     DETERMINATION OF WHAT PORTION OF THAT ANNUAL PAY WAS MARKET
13
1 4
     PAY.
15
          YES, CORRECT.
          CORRECT, IT DID NOT MAKE THAT DISCRETE DETERMINATION ON
16
17
     MARKET PAY?
18
          THAT'S CORRECT.
19
          OKAY. ALL RIGHT. AND ACTUALLY, YOU WERE NOT EVEN TOLD
2 0
     WHAT THE BASE PAY WAS FOR ANY OF THESE ANESTHESIOLOGISTS;
21
     WERE YOU?
22
          NO.
     Α
23
                 AND YOU DIDN'T KNOW WHAT THE MARKET PAY COMPONENT
          OKAY.
     WAS DURING THE PANEL REVIEW OR EVEN AFTERWARDS; IS THAT
2 4
25
     CORRECT?
```

1

2

3

4

5

6

7

8

9

10

11

12

13

1 4

15

16

17

18

19

2 0

21

22

23

2 4

2 5

GROH - DIRECT

THAT WAS TRUE FOR ALL THE PANELS THAT WE DID. WE LOOKED AT ANNUAL PAY AND NOT NECESSARILY MARKET OR BASE PAY. OKAY. ALL RIGHT. NOW, AT YOUR DEPOSITION I HAD ASKED YOU TO REVIEW THESE TYPED-UP SHEETS THAT ARE ATTACHED TO THE REVIEWS THEMSELVES. DO YOU REMEMBER THAT, THAT DOCUMENT? NOT THE SPECIFICS, OF COURSE, BUT DO YOU REMEMBER THIS DOCUMENT BEING A PART OF THESE PANEL REVIEWS? YES. Α AND AS I UNDERSTAND IT FROM THE TESTIMONY, THAT THAT SHEET, THE TYPED-UP SHEET WITH NUMBERED PARAGRAPHS ONE THROUGH SEVEN IS AN ATTEMPT TO PROVIDE THE PANEL WITH INFORMATION ABOUT THE PHYSICIAN UNDER REVIEW SUCH AS BOARD CERTIFICATION, QUALIFICATIONS, THAT TYPE THING. DO YOU -- DO YOU AGREE WITH THAT? YES. ALL RIGHT, SIR. NOW, I BELIEVE THAT WHEN I ASKED YOU TO COMPARE THOSE SHEETS AT YOUR DEPOSITION AND GAVE YOU TIME TO DO THAT, YOU CONCLUDED THAT ALL OF THE ANESTHESIOLOGISTS, INCLUDING DR. KENNEDY WHO IS MY CLIENT HERE TODAY, WERE ALL INCREDIBLY VALUABLE TO THE VA. DO YOU AGREE WITH THAT? YES. ALL RIGHT, SIR. AND IF YOU LEAVE ASIDE FACTORS SUCH AS LENGTH OF SERVICE IN THE SPECIALTY OR LENGTH OF SERVICE AT THE VA, YOU WOULD BELIEVE THAT THE RELATIVE VALUE OF THESE FIVE ANESTHESIOLOGISTS, DR. KENNEDY AND DR. PRYOR AND DR.

PENDER AND DR. NGUYEN AND DR. ALGHOTHANI, WHO WERE REVIEWED, 1 2 IN TERMS OF THE WORK THEY DO AND THEIR BACKGROUND AND WHAT 3 THEY BRING TO THE TABLE, THEY ARE ALL REASONABLY COMPARABLE. IS THAT A FAIR STATEMENT? 4 I WOULD SAY YES, REASONABLY COMPARABLE. EXACTLY 5 6 COMPARABLE WOULD BE HARD TO SAY. OKAY. THANK YOU VERY MUCH, DR. GROH. I HOPE YOU HAVE A 7 8 SAFE TRIP BACK TO CHARLESTON AND PLEASE ANSWER ANY QUESTIONS 9 THAT COUNSEL FOR THE VA MIGHT HAVE FOR YOU. 10 CROSS-EXAMINATION 11 BY MR. ANDREWS: 12 DR. GROH, GOOD TO SEE YOU AGAIN. THANK YOU FOR BEING HERE AND THANK YOU FOR BEING PATIENT WITH US. I BELIEVE YOU 13 1 4 JUST TESTIFIED THAT YOUR RECOLLECTION OF YOUR SERVICE ON THE 15 COMPENSATION PANEL AND THE PURPOSE OF IT WAS TO REVIEW AND RECOMMEND ANNUAL PAY FOR DOCTORS; IS THAT CORRECT? 16 17 YES. Α 18 OKAY. AND YOU DID THIS ON COMPENSATION PANELS FOR DR. KENNEDY; IS THAT CORRECT? 19 2 0 Α YES. 21 AND FOR OTHER ANESTHESIOLOGISTS; IS THAT CORRECT? 22 CORRECT. Α 23 AS WELL AS FOR DOCTORS OF OTHER SPECIALTIES; IS THAT

DURING MY APPROXIMATE 20 MONTHS AT CHARLESTON, I -- I

CORRECT?

2 4

MEAN IN COLUMBIA -- I SERVED ON MOST OF THE PAY PANELS --1 2 YEAH. 0 3 -- AND WE -- WE DID THAT AND REVIEWED TYPICALLY ANNUAL 4 PAY. 5 YEAH. AND SO WHAT TYPE OF SPECIALTIES, WHAT OTHER TYPES 6 OF DOCTORS DID YOU SEE OUTSIDE OF ANESTHESIOLOGY? 7 GASTROENTEROLOGISTS, CARDIOLOGISTS, GENERAL INTERNAL MEDICINE PHYSICIANS, EMERGENCY DEPARTMENT PHYSICIANS, 8 9 INTENSIVISTS--DID THE PROCESS -- I'M SORRY. I DIDN'T MEAN TO CUT YOU 10 11 OFF. 12 YEAH. DID THE PROCESS THAT YOU FOLLOWED ON THE COMPENSATION 13 1 4 PANEL CHANGE DEPENDING UPON THE SPECIALTY OF THE DOCTOR? 15 NO. WE -- IT WAS CONSISTENT OVER THAT PERIOD OF TIME I WAS IN COLUMBIA. 16 17 OKAY. THANK YOU. WOULD YOU AGREE THAT BASE PAY PLUS 18 MARKET PAY EQUALS ANNUAL PAY? 19 YES. Α 2 0 OKAY. WE HAVE BEEN SAYING THAT A LOT IN THIS CASE. 21 BASE PAY, THOUGH, IS SCHEDULED. YOU DIDN'T HAVE ANYTHING TO DO WITH THAT; CORRECT? 22 23 CORRECT. Α OKAY. SO WHEN YOU'RE IN THE COMPENSATION PANEL 2 4

DETERMINING ANNUAL PAY, MARKET PAY IS THE ONLY VARIABLE THAT

```
CAN CHANGE BASED ON THE DETERMINATIONS YOU MAKE; IS THAT
 1
 2
     RIGHT?
 3
          CORRECT.
          OKAY. SO WOULD IT BE FAIR TO SAY THAT IN DETERMINING
 4
 5
     ANNUAL PAY, YOU WERE IN FACT DETERMINING MARKET PAY? IS THAT
 6
     CORRECT?
 7
               MR. IRVIN: YOUR HONOR, THESE ARE THEIR WITNESSES
 8
     AND HE'S LEADING.
 9
               MR. ANDREWS: YOUR HONOR, THIS IS
10
     CROSS-EXAMINATION. IT'S ENTIRELY WITHIN THE SCOPE OF THE
11
     DIRECT EXAMINATION.
12
               THE COURT: I'M GOING TO LET HIM CONTINUE.
               MR. ANDREWS: THANK YOU, YOUR HONOR.
13
               THE COURT: YOU CAN ANSWER THE QUESTION.
1 4
15
               THE WITNESS: YES.
               MR. ANDREWS: THANK YOU.
16
17
     BY MR. ANDREWS:
18
         PLEASE PULL UP PLAINTIFF'S EXHIBIT 8, PAGE ONE. OKAY.
     NOW DR. GROH, YOU WERE JUST ASKED SOME QUESTIONS ABOUT THIS
19
20
     DOCUMENT. LET'S LOOK AT AGAIN. I'D LIKE TO LOOK AT THE
21
     FIRST PAGE HERE. IF YOU CAN GO DOWN JUST A LITTLE BIT MORE.
     THANK YOU.
22
23
          DO YOU RECOGNIZE THESE SEVEN FACTORS OR THESE EIGHT
     FACTORS RIGHT HERE ON THE FRONT OF THIS COMPENSATION PANEL
24
25
     FORM?
```

```
1 A YES.
```

- 2 O AND WERE THOSE FACTORS THAT YOU CONSIDERED IN THE COURSE
- 3 OF RECOMMENDING ANNUAL PAY?
- 4 A YES, WE CONSIDERED ALL OF THOSE SEVEN FACTORS.
- 5 Q OKAY. AND COULD YOU GO FORWARD ONE MORE PAGE, PLEASE?
- 6 HOW ABOUT ONE MORE? WANT TO GET TO THE -- THERE WE GO. SO
- 7 LET'S TAKE A LOOK AT THESE. I BELIEVE YOU JUST TESTIFIED
- 8 ABOUT THIS PAGE. YOU'RE FAMILIAR WITH THIS PAGE?
- 9 A YES.
- 10 Q OKAY. NOW COULD WE ZOOM OUT, PLEASE, ON THIS PARTICULAR
- 11 | PAGE OR IS THIS THE BEST WE CAN SEE? THE -- SO WE CAN SEE
- 12 | THE ENTIRE PAGE? DO YOU SEE HOW MANY NUMBERS THERE ARE ON
- 13 | THIS PAGE?
- 14 A EIGHT.
- 15 Q THERE'S EIGHT. RIGHT. AND THEN THE EIGHTH IS NOT
- 16 APPLICABLE. BUT FOR THE OTHER SEVEN, DO THOSE CORRESPOND BY
- 17 ANY CHANCE WITH THE SEVEN FACTORS ON THE FIRST PAGE OF THIS
- 18 | FORM?
- 19 A IT LOOKED LIKE THEY DO CORRESPOND TO THE--
- 20 Q WELL, LET -- WHY DON'T WE WALK THROUGH THEM.
- 21 A OKAY.
- 22 Q SO NUMBER ONE, IN YOUR VIEW DOES THAT RELATE TO THE
- 23 LEVEL OF EXPERIENCE DR. KENNEDY HAS?
- 24 A YES.
- 25 Q OKAY. NUMBER TWO, WOULD THAT RELATE TO THE PARTICULAR

```
NEED FOR HIS SPECIALTY AT THE FACILITY?
 1
 2
          YES.
     Α
 3
          OKAY. NUMBER THREE, WOULD THAT RELATE TO RELEVANT
     MARKET SALARY DATA SUCH AS THE HAY SURVEY?
 4
 5
          YES.
 6
          OKAY. NUMBER FOUR, WOULD THAT RELATE TO ANY PARTICULAR
 7
     BOARD CERTIFICATIONS IN THE FIELD?
 8
          YES.
     Α
 9
                NUMBER FIVE, WOULD THAT RELATE TO WHETHER THE
10
     DOCTOR HAS ANY PARTICULAR EXPERIENCE AT THE VA?
11
          YES.
12
                AND NUMBER SIX, ANY OTHER -- OH, SORRY.
     MIGHT -- MIGHT HAVE GOTTEN A LITTLE BIT OFF. I SKIPPED
13
1 4
     PARTICULAR ACCOMPLISHMENTS IN SPECIALTY. THAT WOULD BE FIVE?
15
          FIVE IS THE -- YES.
          CORRECT? AND SIX WOULD BE EXPERIENCE AT THE VA;
16
17
     CORRECT?
18
          CORRECT.
          AND SEVEN WOULD BE ANY OTHER UNIQUE CONSIDERATIONS
19
2 0
     RELEVANT TO CONSIDERATIONS. IS THAT FAIR?
21
          YEAH, I DON'T HAVE THAT. LET ME LOOK BACK AT THE LIST
     HERE ONE MORE TIME. OTHER CONSIDERATIONS, RIGHT. AND THEN
22
23
     THE EIGHTH IS -- YES, OKAY. YES.
          OKAY. ALL RIGHT. THANK YOU. SO, IN YOUR COURSE OF
2 4
25
     SERVICE ON THESE COMPENSATION PANELS, EVALUATING THESE
```

FACTORS, WERE YOU AWARE OF ANY GUIDANCE BY LAW OR BY POLICY 1 TO GIVE ANY ONE OF THESE FACTORS ANY PARTICULAR WEIGHT? 2. 3 NO. IN FACT, IT COULD VARY ON A CASE-BY-CASE BASIS; DIDN'T 4 5 IT? 6 ABSOLUTELY. OKAY. NOW, LET'S TALK ABOUT ONE OF THE FACTORS WHICH WE 7 8 HAVE TALKED ABOUT ALREADY; MARKET DATA. NOW, WHEN YOU LOOK 9 AT THESE MARKET SURVEYS, ARE THESE SALARIES THAT YOU'RE 10 LOOKING AT? TYPICALLY YOU WERE GOING TO -- YES, WE ARE GOING TO BE 11 12 LOOKING AT THE SALARIES, THE AAMC, AMERICAN ASSOCIATION OF MEDICAL COLLEGES, THE HAY GROUP AGAIN IS A SALARY FOR LIKE 13 1 4 PHYSICIANS --15 OKAY. -- AND IT TELLS US A LITTLE BIT WHAT A PHYSICIAN OF THAT 16 17 TYPE WOULD BE COMPENSATED IN THE COMMUNITY OR IN A MEDICAL 18 SCHOOL THAT WOULD BE APPLICABLE THEN TO WHERE -- WHERE WE MIGHT NEED TO GO WITH -- WITH COMPENSATION FOR THAT 19 2 0 PHYSICIAN. 21 OKAY. AND SO WHEN YOU EVALUATE ALL THE CRITERIA THAT YOU'VE IDENTIFIED AND YOU'RE TRYING TO ARRIVE AT A LEVEL OF 22 23 ANNUAL PAY TO RECOMMEND, IT'S FAIR TO SAY THAT WHEN YOU'RE LOOKING AT WHAT'S COMPARABLE WITH THE SALARY, YOU NEED TO BE 2 4 25 LOOKING AT THE SALARY FOR THE DOCTOR AT THE VA; CORRECT?

```
1
           YES.
     Α
 2
          SO THE ANNUAL PAY.
     0
 3
          THE ANNUAL PAY.
                  LET ME ASK YOU THIS. IN THE COURSE OF
 4
          RIGHT.
 5
     EVALUATING THIS MARKET DATA, DO YOU BELIEVE THERE'S ANY
 6
     GUARANTEE IN THE PRIVATE MARKET THAT A 60-YEAR-OLD DOCTOR
     MIGHT MAKE MORE THAN A 50-YEAR-OLD DOCTOR?
 7
 8
          NO.
     Α
 9
          DO YOU BELIEVE THERE'S ANY GUARANTEE THAT A DOCTOR WITH
10
     25 YEARS EXPERIENCE IN THE PRIVATE MARKET MIGHT MAKE MORE
     THAN A DOCTOR WITH 15 YEARS EXPERIENCE IN THE PRIVATE MARKET?
11
12
          NO.
          DO YOU BELIEVE THERE'S ANY GUARANTEE THAT TWO DOCTORS
13
1 4
     WITH THE SAME EXPERIENCE, THAT THE OLDER DOCTOR WOULD BE PAID
15
           THEY HAVE THE SAME EXPERIENCE BUT ARE DIFFERENT AGES.
16
          NO.
17
                  THE PRIVATE MARKET DOESN'T GUARANTEE THAT PAY
           OKAY.
18
     WILL ALWAYS INCREASE WITH AGE; DOES IT?
19
          NO.
2 0
           OKAY. SO WHEN YOU SERVED ON THE COMPENSATION PANELS,
21
     YOUR JOB WAS TO ONLY ISSUE A RECOMMENDATION; CORRECT?
22
           THAT IS CORRECT.
2.3
           TO THE APPROVING OFFICIAL.
     Q
           THAT IS CORRECT.
2 4
     Α
25
           WHO HAVE FINAL AUTHORITY TO SET PAY.
```

```
1 A CORRECT.
```

- 2 Q OKAY. DID YOU TAKE YOUR ROLE ON THE PANEL SERIOUSLY?
- 3 A ABSOLUTELY.
- 4 Q YOU CONSIDERED THE INFORMATION THAT WAS PRESENTED TO
- 5 YOU?
- 6 A YES.
- 7 Q IF YOU DISAGREED WITH THE RECOMMENDATION OF THE SERVICE
- 8 CHIEF, YOU WOULDN'T HAVE AGREED WITH IT; WOULD YOU? OR YOU
- 9 WOULDN'T HAVE APPROVED IT; WOULD YOU?
- 10 A NO, WE WOULD NOT. WE WOULD HAVE VOICED OUR CONCERNS AT
- 11 | THAT TIME.
- 12 Q OKAY. AND WITH THE PAY PANEL REVIEWS FOR DR. KENNEDY
- 13 AND HIS PEERS, YOU SIGNED YOUR NAME TO THOSE; CORRECT?
- 14 A CORRECT.
- 15 Q DO YOU TYPICALLY SIGN YOUR NAMES TO DOCUMENTS AND
- 16 DECISIONS YOU DON'T ENDORSE?
- 17 A NO.
- 18 Q OKAY. AND WOULD YOU HAVE ENDORSED THE RECOMMENDATION
- 19 FOR ANY DOCTOR YOU DID NOT BELIEVE WAS FAIR AND JUSTIFIED?
- 20 A I WOULD NOT HAVE.
- 21 Q OKAY. WOULD YOU HAVE ENDORSED A RECOMMENDATION FOR AN
- 22 OLDER DOCTOR YOU FELT MIGHT BE UNFAIR BECAUSE OF THEIR AGE?
- 23 A NO.
- 24  $\parallel$  Q DID YOU ENDORSE A RECOMMENDATION FOR DR. KENNEDY THAT
- 25 YOU DID NOT BELIEVE IS FAIR?

GROH - REDÍRECT
197

1 Α NO. DO YOU STAND BY THAT RECOMMENDATION TODAY? 2 0 3 I DO. MR. ANDREWS: I DON'T HAVE ANY FURTHER QUESTIONS, 4 5 YOUR HONOR. 6 THE COURT: ALL RIGHT. THANK YOU. 7 MR. IRVIN: JUST ONE, YOUR HONOR. REDIRECT EXAMINATION 8 9 BY MR. IRVIN: YOU WERE ASKED ABOUT PRIVATE MARKET AND HIRING AND 10 PRIVATE MARKET AND SO FORTH. IS IT FAIR TO SAY THAT IN THE 11 12 PRIVATE MARKET -- THAT IS PRIVATE GROUPS OF DOCTORS WHO PRACTICE IN THE SPECIALTY -- TYPICALLY THOSE PRIVATE GROUPS 13 1 4 ARE LOOKING TO HIRE RELATIVELY YOUNG PHYSICIANS THAT ARE 15 FRESH OUT OF THEIR RESIDENCIES AND COMING INTO THE PRACTICE WITH THEIR BOARD CERTIFICATIONS IN THE VARIOUS SPECIALTY? 16 17 THEY ARE NOT LOOKING FOR MORE EXPERIENCED OR PERHAPS THE 18 OLDER, THEY ARE LOOKING FOR THE YOUNG GUYS COMING FROM 19 COLLEGE. IS THAT A FAIR STATEMENT IN YOUR EXPERIENCE? 20 NO, I DON'T THINK SO. 21 OKAY. THAT'S ALL I HAVE. 22 THE COURT: ANYTHING ELSE? 23 MR. ANDREWS: NO, YOUR HONOR. THE COURT: ALL RIGHT. THANK YOU. YOU CAN STEP 24 25 DOWN AND YOU'RE EXCUSED.

```
(WITNESS LEFT THE STAND.)
 1
                THE COURT: ALL RIGHT. WE'RE GOING TO ADJOURN FOR
 2
 3
     THE DAY AND WE WILL START BACK TOMORROW MORNING AT 9:30.
                MR. IRVIN: AT 9:30?
 4
                THE COURT: YES.
 5
 6
                MR. IRVIN: THANK YOU.
 7
           (COURT IN RECESS FOR THE EVENING.)
                                    * * *
 8
 9
           I CERTIFY THAT THE FOREGOING IS A CORRECT TRANSCRIPT
     FROM THE RECORD OF PROCEEDINGS IN THE ABOVE-ENTITLED MATTER.
10
           S/KATHLEEN RICHARDSON
11
12
                                            AUGUST 28, 2018
13
          KATHLEEN RICHARDSON, RMR, CRR
1 4
15
16
17
18
19
2 0
2 1
22
23
2 4
2 5
```